

East Bethel

+ 18.2%

Change in
New Listings

- 30.8%

Change in
Closed Sales

- 1.2%

Change in
Median Sales Price

November

Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	11	13	+ 18.2%	206	195	-5.3%
Closed Sales	13	9	-30.8%	163	153	-6.1%
Median Sales Price*	\$237,900	\$235,000	-1.2%	\$254,000	\$268,000	+ 5.5%
Average Sales Price*	\$252,808	\$308,711	+ 22.1%	\$260,819	\$282,291	+ 8.2%
Price Per Square Foot*	\$129	\$121	-6.5%	\$133	\$142	+ 6.4%
Percent of Original List Price Received*	95.0%	99.4%	+ 4.6%	97.8%	98.8%	+ 1.0%
Days on Market Until Sale	92	32	-65.2%	72	44	-38.9%
Inventory of Homes for Sale	32	23	-28.1%	--	--	--
Months Supply of Inventory	2.2	1.6	-27.3%	--	--	--

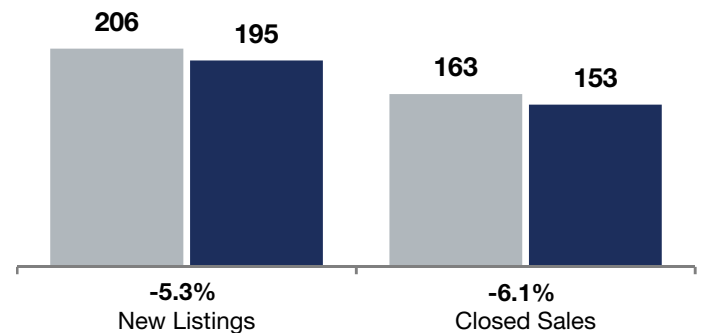
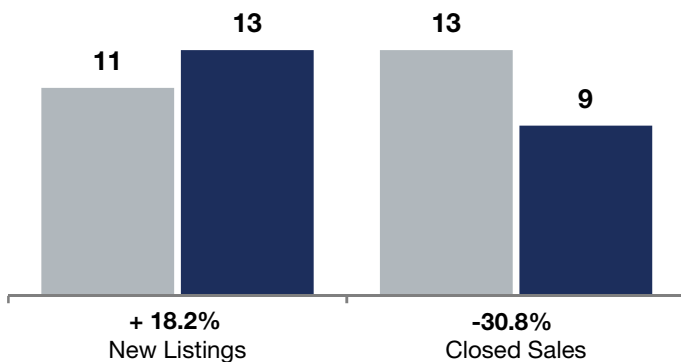
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November

■ 2017 ■ 2018

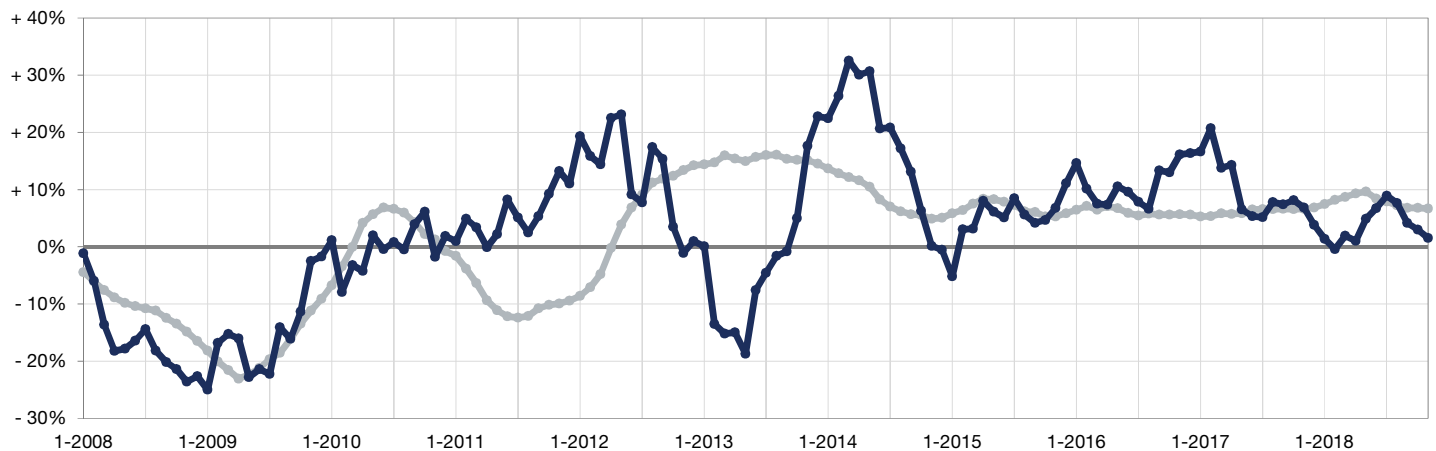
Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region — East Bethel



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.