

+ 43.8%

- 12.1%

+ 7.2%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Elk River

November

Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	32	46	+ 43.8%	731	685	-6.3%
Closed Sales	58	51	-12.1%	549	522	-4.9%
Median Sales Price*	\$258,230	\$276,750	+ 7.2%	\$244,950	\$262,000	+ 7.0%
Average Sales Price*	\$259,220	\$286,663	+ 10.6%	\$256,963	\$267,386	+ 4.1%
Price Per Square Foot*	\$117	\$142	+ 21.5%	\$121	\$133	+ 9.7%
Percent of Original List Price Received*	97.7%	99.7%	+ 2.0%	98.3%	99.4%	+ 1.1%
Days on Market Until Sale	57	51	-10.5%	50	47	-6.0%
Inventory of Homes for Sale	84	121	+ 44.0%	--	--	--
Months Supply of Inventory	1.7	2.6	+ 52.9%	--	--	--

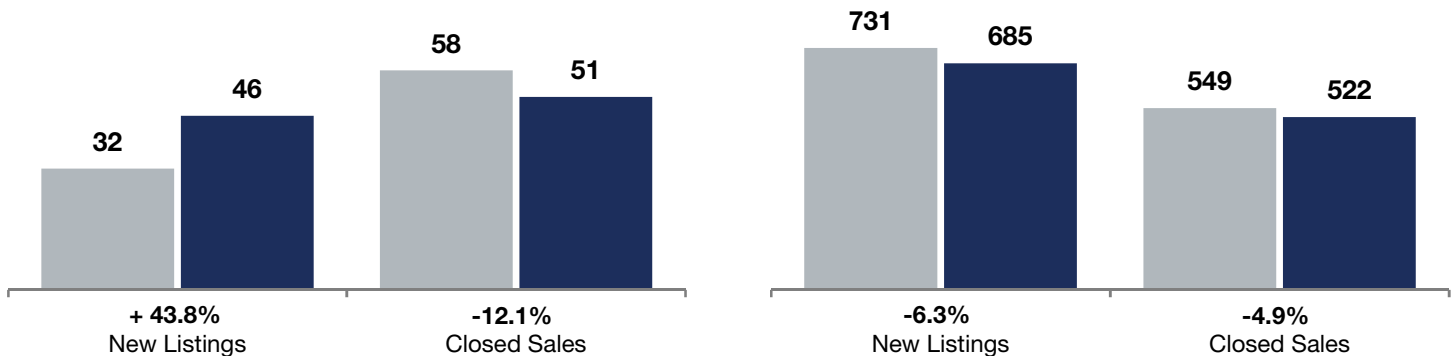
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November

■ 2017 ■ 2018

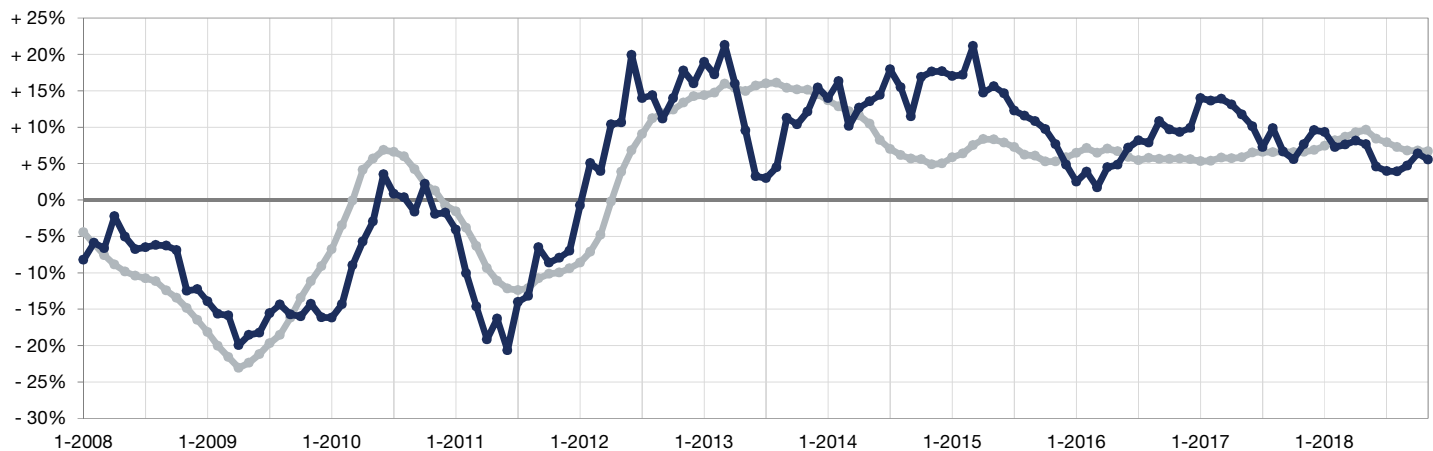
Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
Elk River —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.