

- 31.3%

Change in
New Listings

- 21.4%

Change in
Closed Sales

- 3.7%

Change in
Median Sales Price

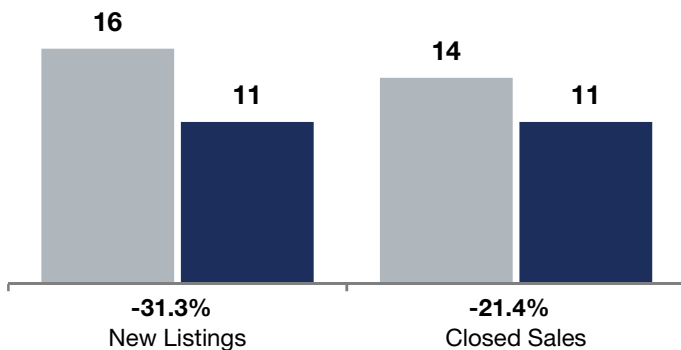
Elko New Market

	September			Rolling 12 Months		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	16	11	-31.3%	157	144	-8.3%
Closed Sales	14	11	-21.4%	114	113	-0.9%
Median Sales Price*	\$316,692	\$305,000	-3.7%	\$329,000	\$322,500	-2.0%
Average Sales Price*	\$320,557	\$313,809	-2.1%	\$329,191	\$314,441	-4.5%
Price Per Square Foot*	\$140	\$148	+ 5.8%	\$136	\$137	+ 0.5%
Percent of Original List Price Received*	98.6%	97.1%	-1.5%	97.9%	97.5%	-0.4%
Days on Market Until Sale	35	41	+ 17.1%	65	58	-10.8%
Inventory of Homes for Sale	30	28	-6.7%	--	--	--
Months Supply of Inventory	3.1	3.0	-3.2%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

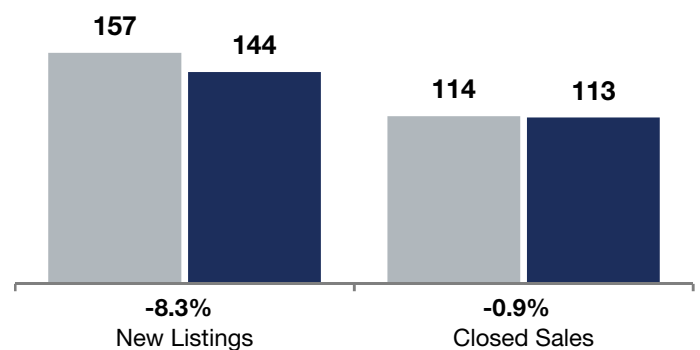
September

■ 2018 ■ 2019



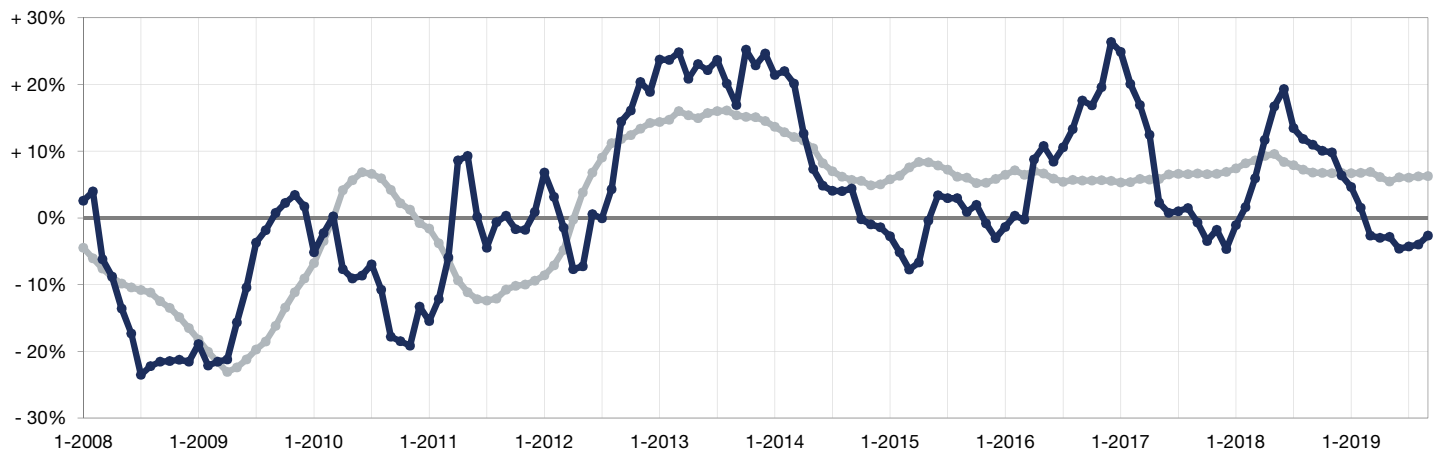
Rolling 12 Months

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
Elko New Market —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.