

**+ 25.0%**

**- 80.0%**

**- 7.4%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

# Falcon Heights

## January

## Year to Date

	2018	2019	+ / -	2018	2019	+ / -
New Listings	4	5	+ 25.0%	4	5	+ 25.0%
Closed Sales	5	1	-80.0%	5	1	-80.0%
Median Sales Price*	\$260,000	<b>\$240,750</b>	-7.4%	\$260,000	<b>\$240,750</b>	-7.4%
Average Sales Price*	\$288,400	<b>\$240,750</b>	-16.5%	\$288,400	<b>\$240,750</b>	-16.5%
Price Per Square Foot*	\$172	<b>\$157</b>	-8.3%	\$172	<b>\$157</b>	-8.3%
Percent of Original List Price Received*	99.4%	<b>96.3%</b>	-3.1%	99.4%	<b>96.3%</b>	-3.1%
Days on Market Until Sale	43	<b>79</b>	+ 83.7%	43	<b>79</b>	+ 83.7%
Inventory of Homes for Sale	6	5	-16.7%	--	--	--
Months Supply of Inventory	1.1	<b>0.9</b>	-18.2%	--	--	--

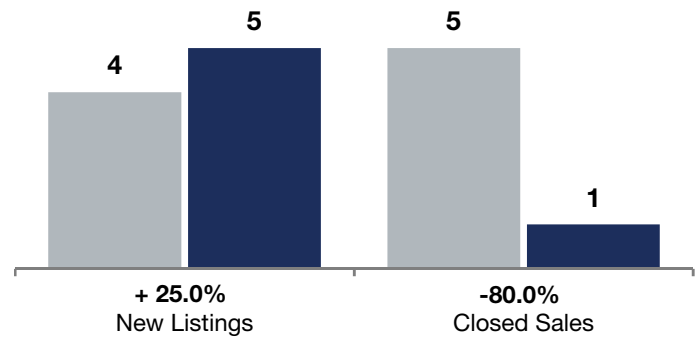
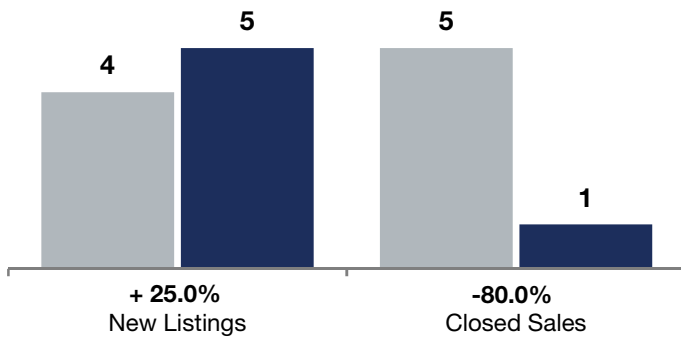
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### January

■ 2018 ■ 2019

### Year to Date

■ 2018 ■ 2019



## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

16-County Twin Cities Region —  
Falcon Heights —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.