

+ 50.0% **+ 300.0%** **- 39.6%**

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Falcon Heights

	January			Rolling 12 Months		
	2023	2024	+ / -	2023	2024	+ / -
New Listings	2	3	+ 50.0%	53	60	+ 13.2%
Closed Sales	1	4	+ 300.0%	47	48	+ 2.1%
Median Sales Price*	\$695,500	\$420,000	-39.6%	\$400,000	\$402,000	+ 0.5%
Average Sales Price*	\$695,500	\$369,000	-46.9%	\$423,852	\$389,394	-8.1%
Price Per Square Foot*	\$261	\$179	-31.6%	\$205	\$209	+ 2.1%
Percent of Original List Price Received*	92.7%	99.1%	+ 6.9%	101.9%	100.4%	-1.5%
Days on Market Until Sale	57	113	+ 98.2%	27	55	+ 103.7%
Inventory of Homes for Sale	4	2	-50.0%	--	--	--
Months Supply of Inventory	1.0	0.5	-50.0%	--	--	--

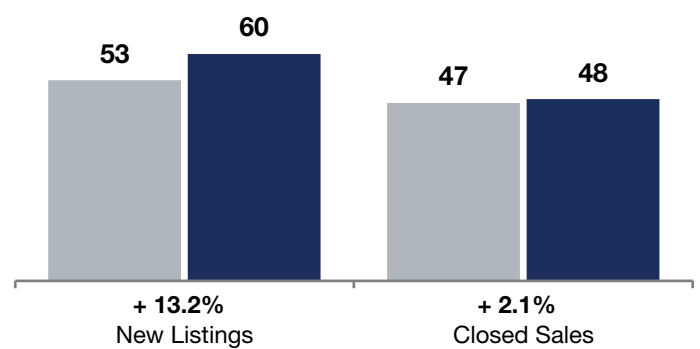
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

January

■ 2023 ■ 2024

Rolling 12 Months

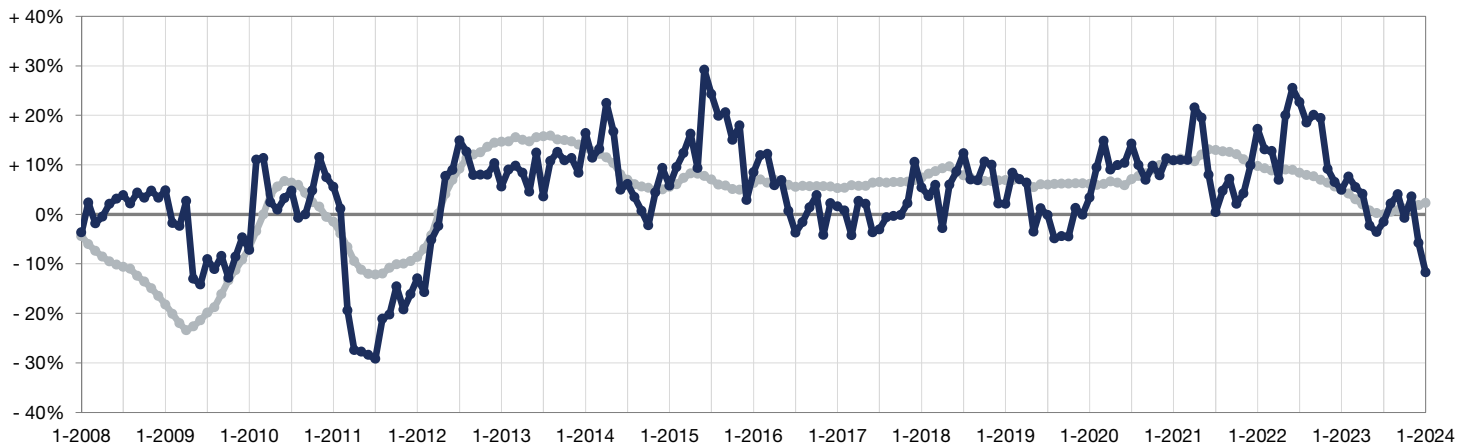
■ 2023 ■ 2024



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Falcon Heights



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.