

- 40.0%

Change in
New Listings

- 30.0%

Change in
Closed Sales

- 11.5%

Change in
Median Sales Price

Faribault

	January			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	35	21	-40.0%	35	21	-40.0%
Closed Sales	20	14	-30.0%	20	14	-30.0%
Median Sales Price*	\$188,275	\$166,700	-11.5%	\$188,275	\$166,700	-11.5%
Average Sales Price*	\$208,592	\$197,807	-5.2%	\$208,592	\$197,807	-5.2%
Price Per Square Foot*	\$105	\$109	+ 3.6%	\$105	\$109	+ 3.6%
Percent of Original List Price Received*	99.5%	96.1%	-3.4%	99.5%	96.1%	-3.4%
Days on Market Until Sale	66	57	-13.6%	66	57	-13.6%
Inventory of Homes for Sale	69	65	-5.8%	--	--	--
Months Supply of Inventory	2.0	2.1	+ 5.0%	--	--	--

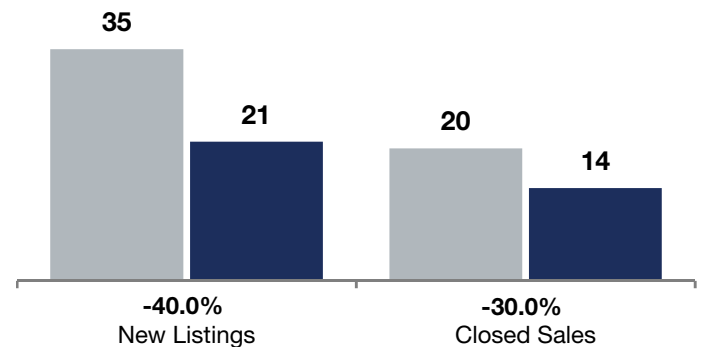
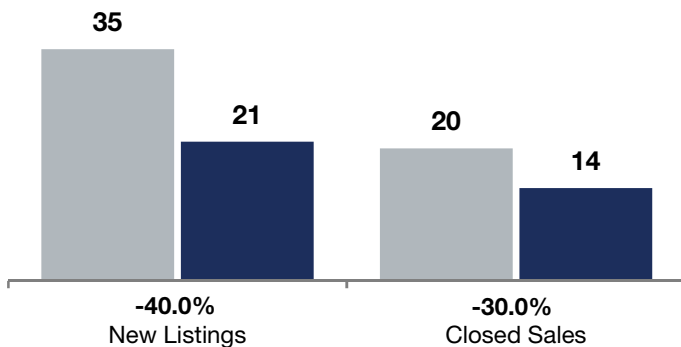
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

January

■ 2018 ■ 2019

Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region — Faribault



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.