

Gem Lake

+ 200.0% **- 100.0%** **- 100.0%**

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

November

Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	1	3	+ 200.0%	7	17	+ 142.9%
Closed Sales	1	0	-100.0%	3	4	+ 33.3%
Median Sales Price*	\$340,000	\$0	-100.0%	\$340,000	\$675,000	+ 98.5%
Average Sales Price*	\$340,000	\$0	-100.0%	\$518,167	\$750,625	+ 44.9%
Price Per Square Foot*	\$132	\$0	-100.0%	\$134	\$159	+ 18.3%
Percent of Original List Price Received*	101.5%	0.0%	-100.0%	94.3%	89.5%	-5.1%
Days on Market Until Sale	6	0	-100.0%	199	125	-37.2%
Inventory of Homes for Sale	3	9	+ 200.0%	--	--	--
Months Supply of Inventory	3.0	7.9	+ 163.3%	--	--	--

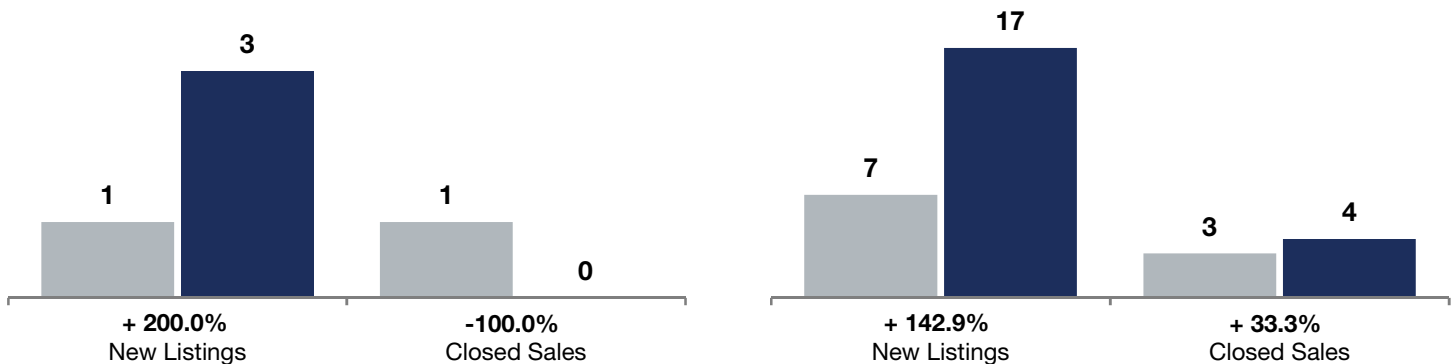
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November

■ 2017 ■ 2018

Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
Gem Lake —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.