

+ 36.2%

+ 21.4%

- 1.0%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Goodhue County

October

Year to Date

| | 2017 | 2018 | + / - | 2017 | 2018 | + / - |
|--|-----------|------------------|---------|-----------|------------------|--------|
| New Listings | 47 | 64 | + 36.2% | 559 | 601 | + 7.5% |
| Closed Sales | 42 | 51 | + 21.4% | 439 | 441 | + 0.5% |
| Median Sales Price* | \$199,900 | \$198,000 | -1.0% | \$190,000 | \$195,500 | + 2.9% |
| Average Sales Price* | \$236,240 | \$235,563 | -0.3% | \$215,654 | \$223,023 | + 3.4% |
| Price Per Square Foot* | \$111 | \$117 | + 5.4% | \$109 | \$113 | + 3.3% |
| Percent of Original List Price Received* | 95.7% | 96.4% | + 0.7% | 96.3% | 96.1% | -0.2% |
| Days on Market Until Sale | 69 | 72 | + 4.3% | 89 | 78 | -12.4% |
| Inventory of Homes for Sale | 162 | 177 | + 9.3% | -- | -- | -- |
| Months Supply of Inventory | 3.8 | 4.1 | + 7.9% | -- | -- | -- |

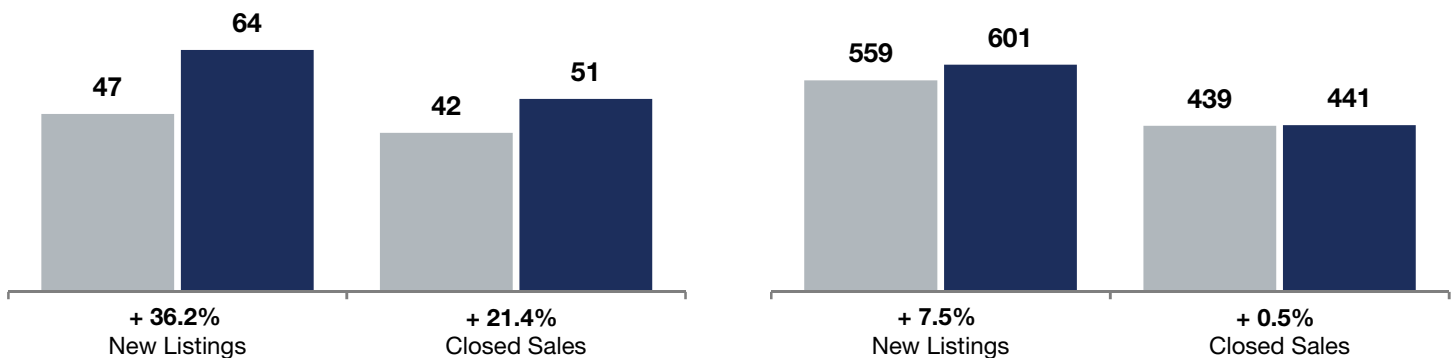
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

October

■ 2017 ■ 2018

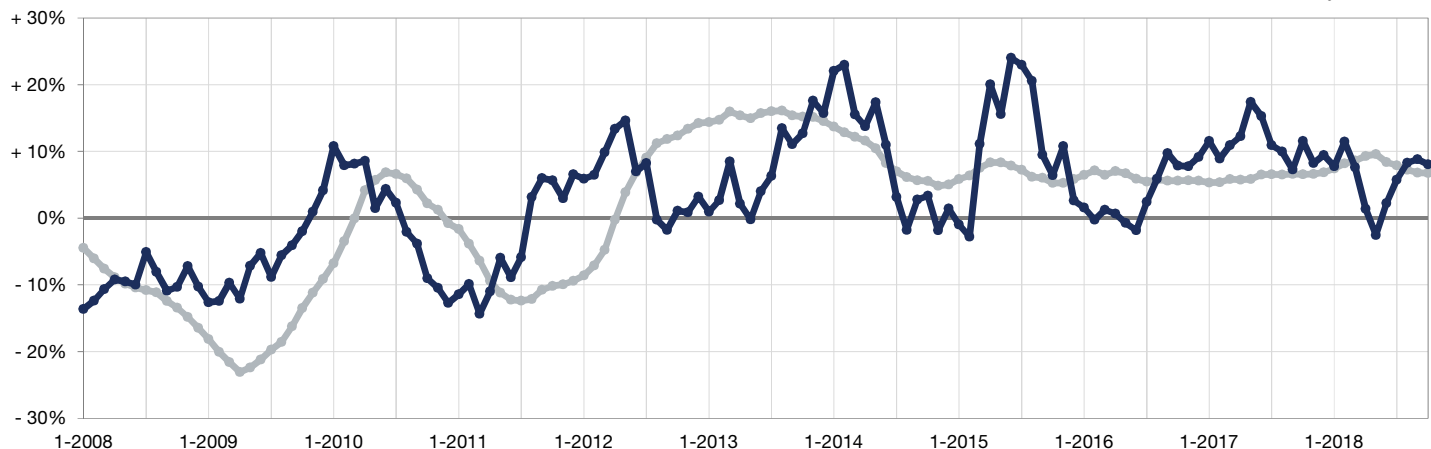
Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
Goodhue County —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.