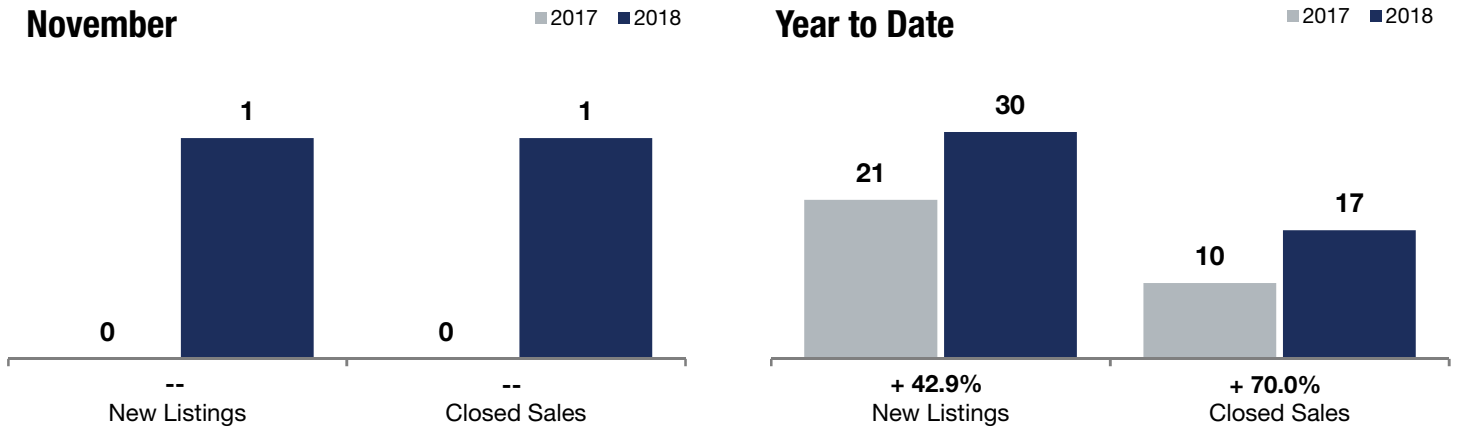


Greenwood

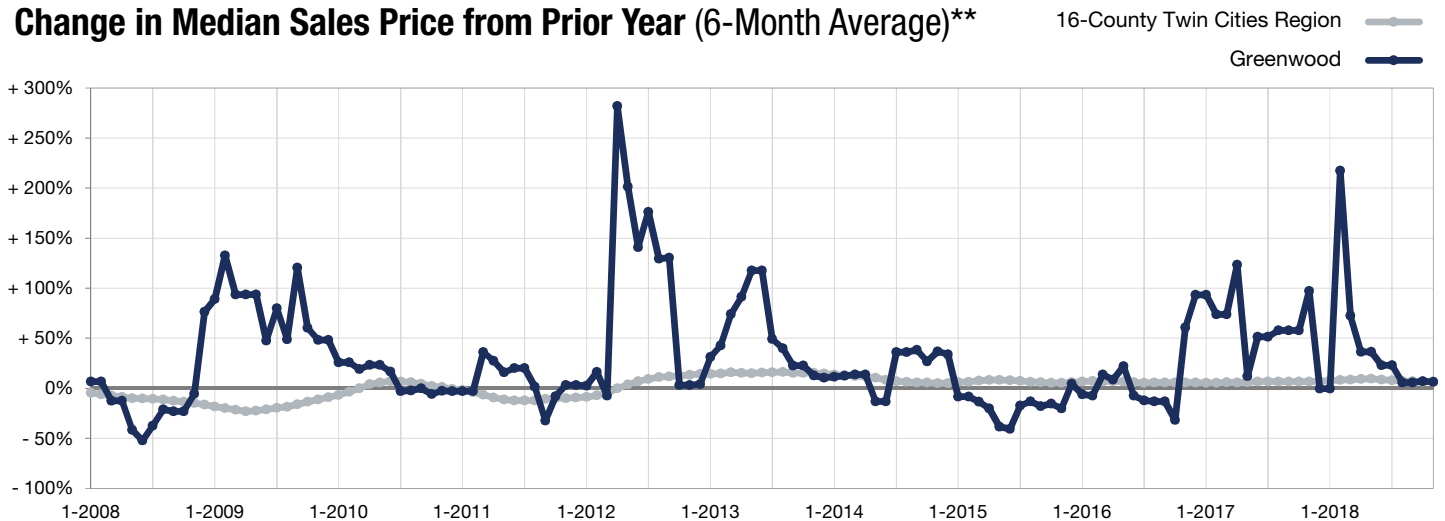
Change in New Listings	Change in Closed Sales	Change in Median Sales Price
--	--	--

	November			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	0	1	--	21	30	+ 42.9%
Closed Sales	0	1	--	10	17	+ 70.0%
Median Sales Price*	\$0	\$1,905,177	--	\$1,227,350	\$1,250,000	+ 1.8%
Average Sales Price*	\$0	\$1,905,177	--	\$1,318,370	\$1,558,952	+ 18.2%
Price Per Square Foot*	\$0	\$302	--	\$389	\$478	+ 22.8%
Percent of Original List Price Received*	0.0%	86.6%	--	88.1%	93.6%	+ 6.2%
Days on Market Until Sale	0	343	--	189	126	-33.3%
Inventory of Homes for Sale	6	3	-50.0%	--	--	--
Months Supply of Inventory	3.6	1.5	-58.3%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.