

+ 45.5%

0.0%

- 5.0%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Ham Lake

January

Year to Date

	2018	2019	+ / -	2018	2019	+ / -
New Listings	11	16	+ 45.5%	11	16	+ 45.5%
Closed Sales	9	9	0.0%	9	9	0.0%
Median Sales Price*	\$337,000	\$320,000	-5.0%	\$337,000	\$320,000	-5.0%
Average Sales Price*	\$319,600	\$311,078	-2.7%	\$319,600	\$311,078	-2.7%
Price Per Square Foot*	\$141	\$127	-10.2%	\$141	\$127	-10.2%
Percent of Original List Price Received*	97.6%	96.6%	-1.0%	97.6%	96.6%	-1.0%
Days on Market Until Sale	49	99	+ 102.0%	49	99	+ 102.0%
Inventory of Homes for Sale	35	40	+ 14.3%	--	--	--
Months Supply of Inventory	1.9	2.4	+ 26.3%	--	--	--

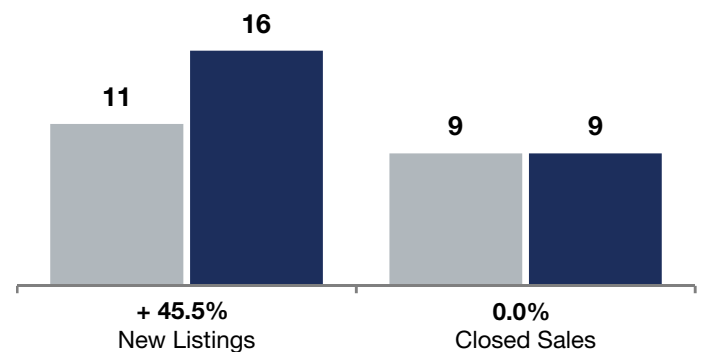
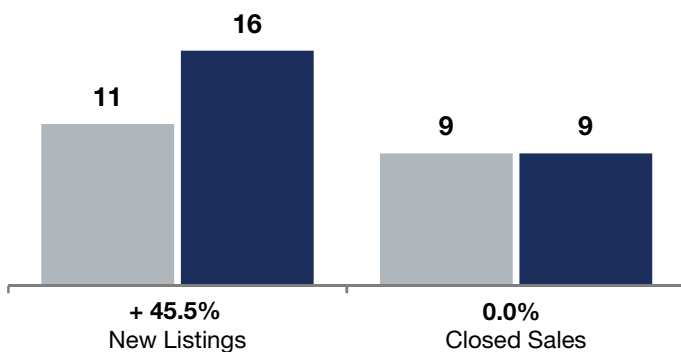
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

January

■ 2018 ■ 2019

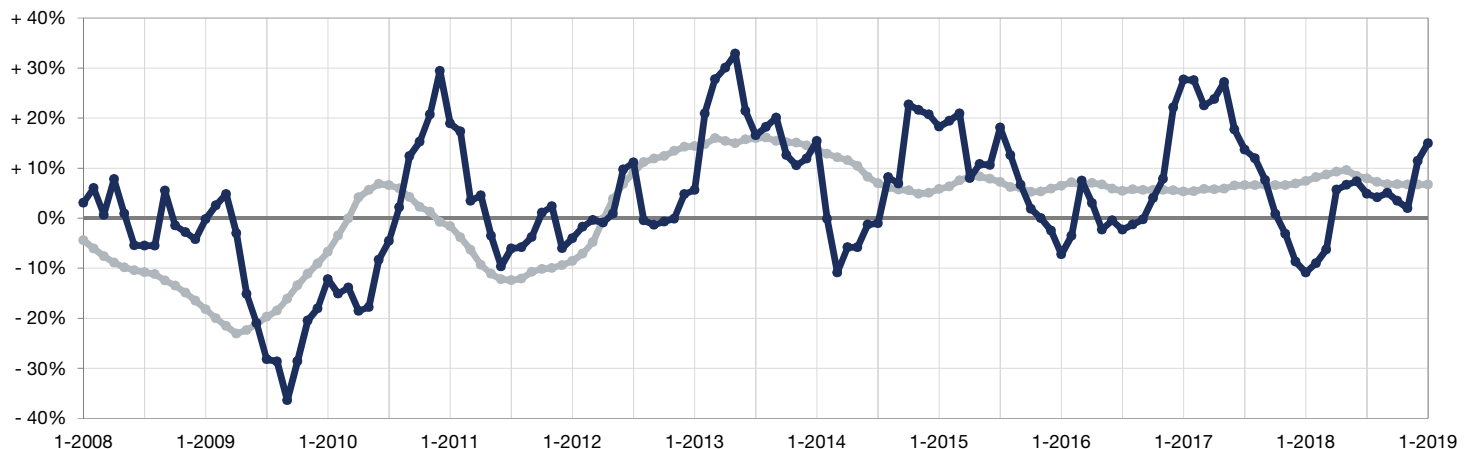
Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
Ham Lake —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.