

Hanover

+ 100.0%

Change in
New Listings

- 50.0%

Change in
Closed Sales

+ 13.3%

Change in
Median Sales Price

November

Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	3	6	+ 100.0%	61	105	+ 72.1%
Closed Sales	4	2	-50.0%	61	49	-19.7%
Median Sales Price*	\$319,000	\$361,500	+ 13.3%	\$300,000	\$312,000	+ 4.0%
Average Sales Price*	\$334,475	\$361,500	+ 8.1%	\$314,705	\$335,762	+ 6.7%
Price Per Square Foot*	\$126	\$131	+ 3.6%	\$125	\$140	+ 11.7%
Percent of Original List Price Received*	94.7%	99.3%	+ 4.9%	98.6%	99.5%	+ 0.9%
Days on Market Until Sale	164	38	-76.8%	68	45	-33.8%
Inventory of Homes for Sale	5	15	+ 200.0%	--	--	--
Months Supply of Inventory	1.0	3.1	+ 210.0%	--	--	--

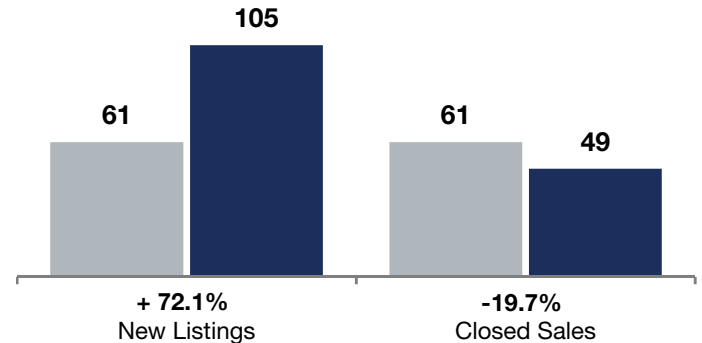
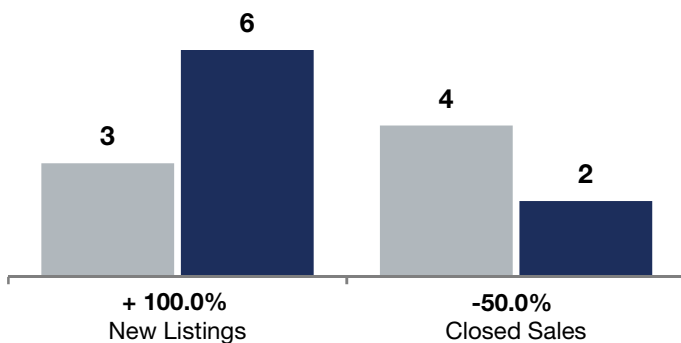
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November

■ 2017 ■ 2018

Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region — Hanover



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.