

Local Market Update – January 2026

A RESEARCH TOOL PROVIDED BY MINNEAPOLIS AREA REALTORS®



- 47.2% **- 50.0%** **- 6.4%**

Hastings

	January		Change in New Listings	Closed Sales		Change in Median Sales Price
	2025	2026	+ / -	2025	2026	+ / -
New Listings	36	19	-47.2%	408	364	-10.8%
Closed Sales	22	11	-50.0%	311	327	+ 5.1%
Median Sales Price*	\$352,574	\$330,000	-6.4%	\$340,000	\$340,000	0.0%
Average Sales Price*	\$383,811	\$333,773	-13.0%	\$363,341	\$376,289	+ 3.6%
Price Per Square Foot*	\$199	\$174	-12.7%	\$188	\$189	+ 0.5%
Percent of Original List Price Received*	98.1%	94.9%	-3.3%	98.9%	98.4%	-0.5%
Days on Market Until Sale	51	49	-3.9%	40	43	+ 7.5%
Inventory of Homes for Sale	51	31	-39.2%	--	--	--
Months Supply of Inventory	2.0	1.2	-40.0%	--	--	--

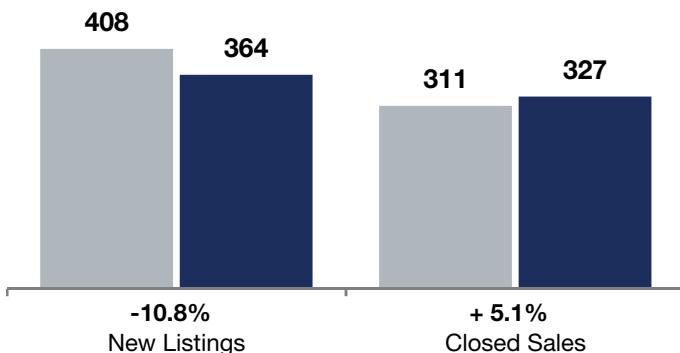
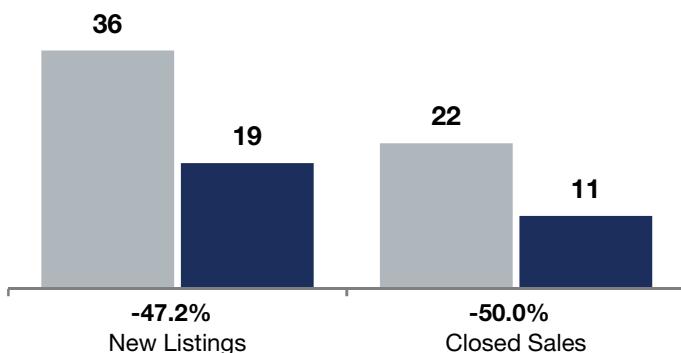
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

January

■ 2025 ■ 2026

Rolling 12 Months

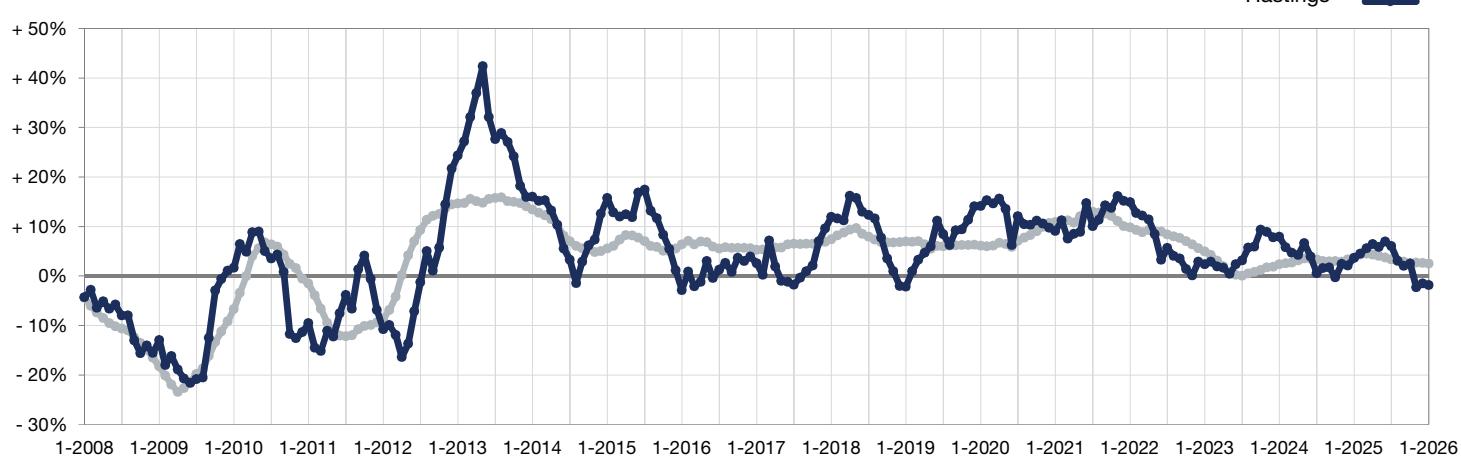
■ 2025 ■ 2026



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Hastings



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.