

+ 27.3%

- 15.8%

+ 0.5%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Hastings

November

Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	22	28	+ 27.3%	449	481	+ 7.1%
Closed Sales	38	32	-15.8%	403	391	-3.0%
Median Sales Price*	\$218,750	\$219,950	+ 0.5%	\$202,000	\$227,000	+ 12.4%
Average Sales Price*	\$235,236	\$239,444	+ 1.8%	\$224,302	\$241,151	+ 7.5%
Price Per Square Foot*	\$118	\$130	+ 9.7%	\$119	\$128	+ 7.0%
Percent of Original List Price Received*	96.9%	95.3%	-1.7%	97.7%	98.1%	+ 0.4%
Days on Market Until Sale	56	36	-35.7%	52	43	-17.3%
Inventory of Homes for Sale	50	61	+ 22.0%	--	--	--
Months Supply of Inventory	1.4	1.8	+ 28.6%	--	--	--

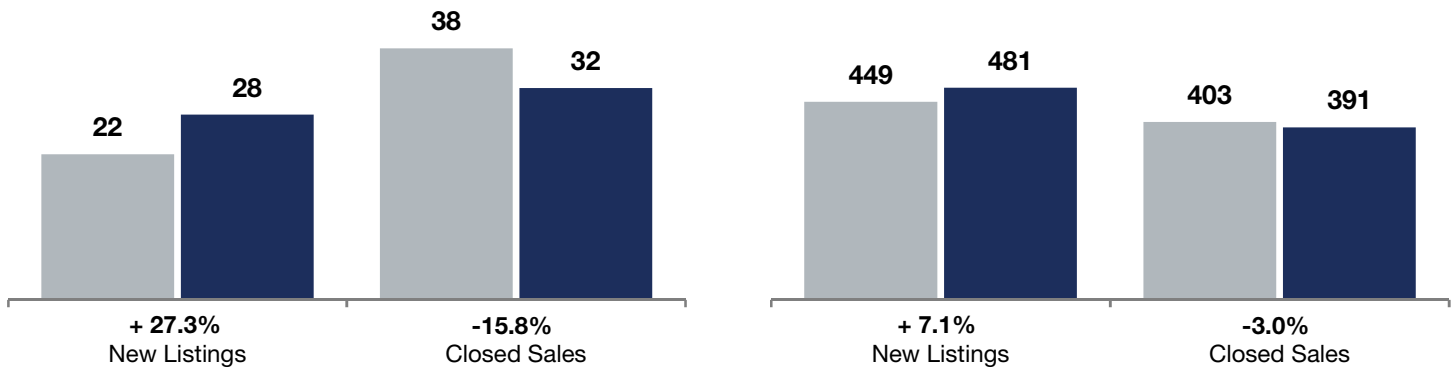
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November

■ 2017 ■ 2018

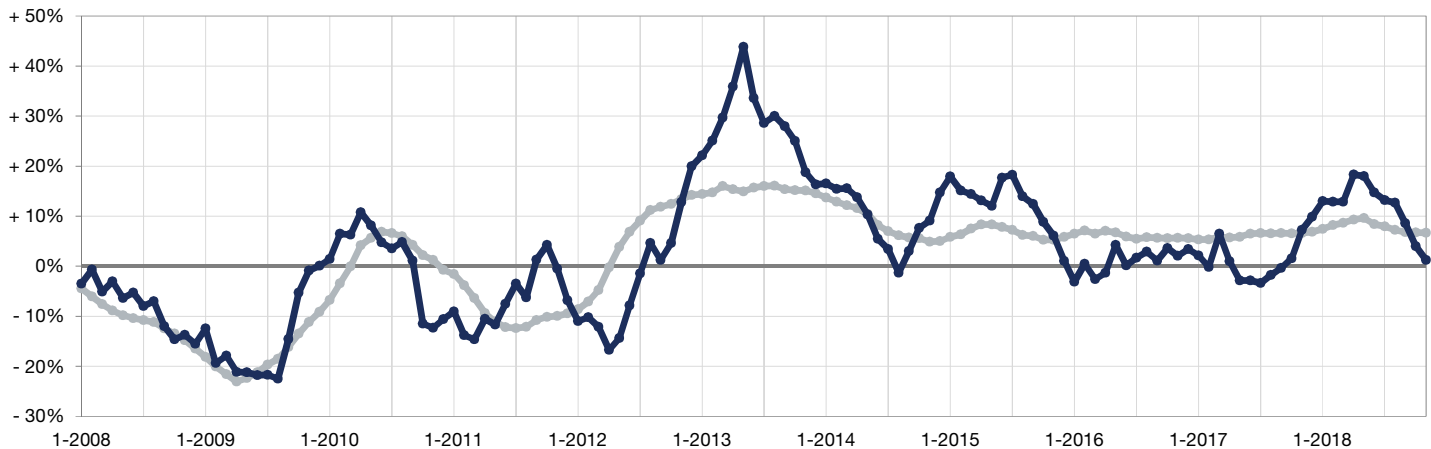
Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
Hastings —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.