

+ 10.1%

Change in
New Listings

+ 0.4%

Change in
Closed Sales

+ 9.2%

Change in
Median Sales Price

Hennepin County

November

Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	1,230	1,354	+ 10.1%	25,306	25,312	+ 0.0%
Closed Sales	1,547	1,553	+ 0.4%	19,311	18,694	-3.2%
Median Sales Price*	\$256,500	\$280,000	+ 9.2%	\$264,000	\$283,050	+ 7.2%
Average Sales Price*	\$327,170	\$370,149	+ 13.1%	\$338,364	\$356,232	+ 5.3%
Price Per Square Foot*	\$159	\$176	+ 10.7%	\$163	\$174	+ 6.9%
Percent of Original List Price Received*	97.3%	97.3%	0.0%	98.4%	99.1%	+ 0.7%
Days on Market Until Sale	54	52	-3.7%	53	47	-11.3%
Inventory of Homes for Sale	3,220	3,353	+ 4.1%	--	--	--
Months Supply of Inventory	1.9	2.0	+ 5.3%	--	--	--

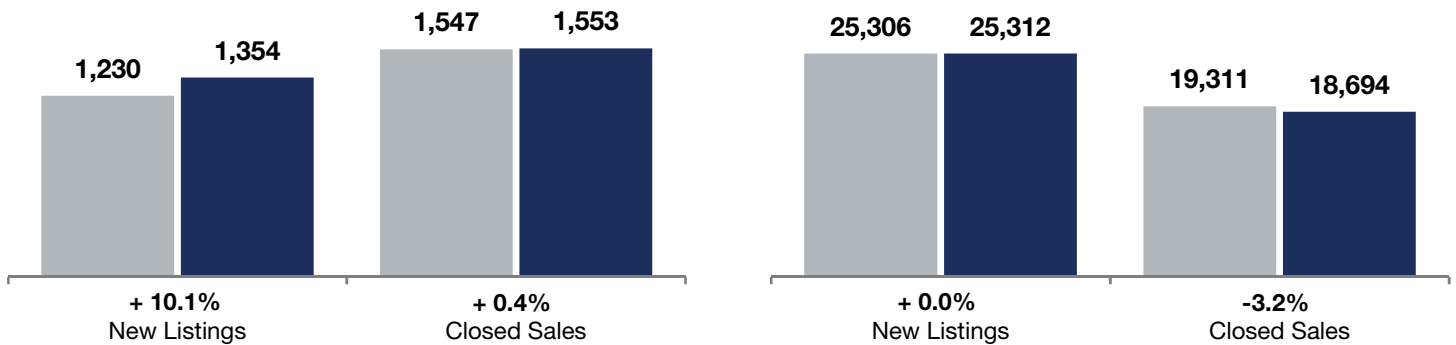
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November

■ 2017 ■ 2018

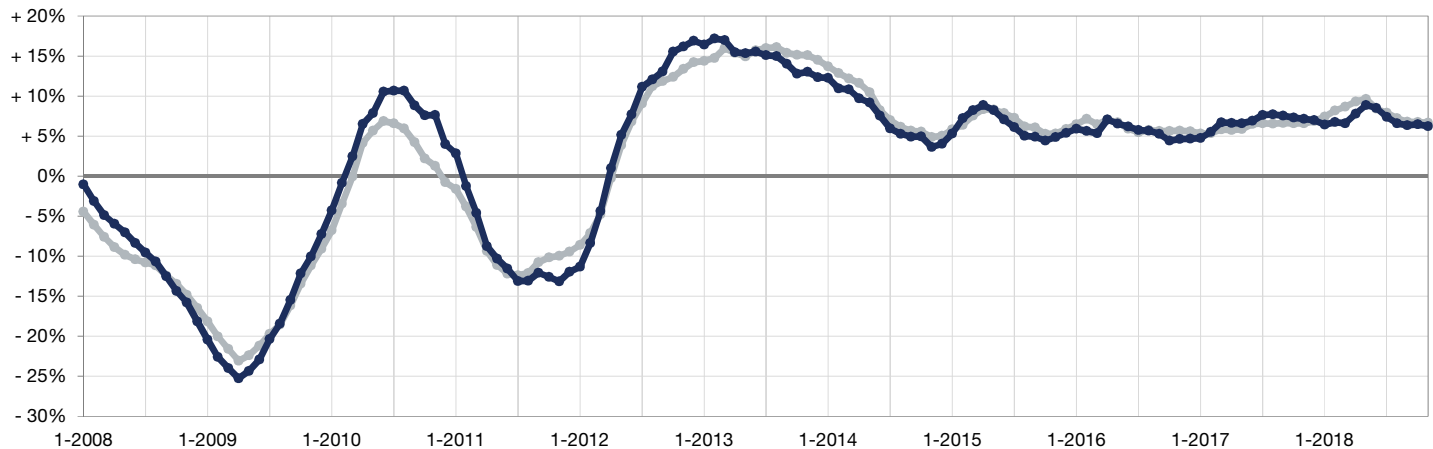
Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
Hennepin County —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.