

Hopkins

- 23.5%

Change in
New Listings

- 4.3%

Change in
Closed Sales

+ 3.5%

Change in
Median Sales Price

November

Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	17	13	-23.5%	293	252	-14.0%
Closed Sales	23	22	-4.3%	255	219	-14.1%
Median Sales Price*	\$255,000	\$264,000	+ 3.5%	\$219,950	\$255,000	+ 15.9%
Average Sales Price*	\$280,510	\$326,584	+ 16.4%	\$239,987	\$267,075	+ 11.3%
Price Per Square Foot*	\$157	\$166	+ 6.0%	\$139	\$151	+ 8.8%
Percent of Original List Price Received*	96.5%	97.3%	+ 0.8%	98.6%	99.3%	+ 0.7%
Days on Market Until Sale	44	58	+ 31.8%	41	38	-7.3%
Inventory of Homes for Sale	27	18	-33.3%	--	--	--
Months Supply of Inventory	1.2	0.9	-25.0%	--	--	--

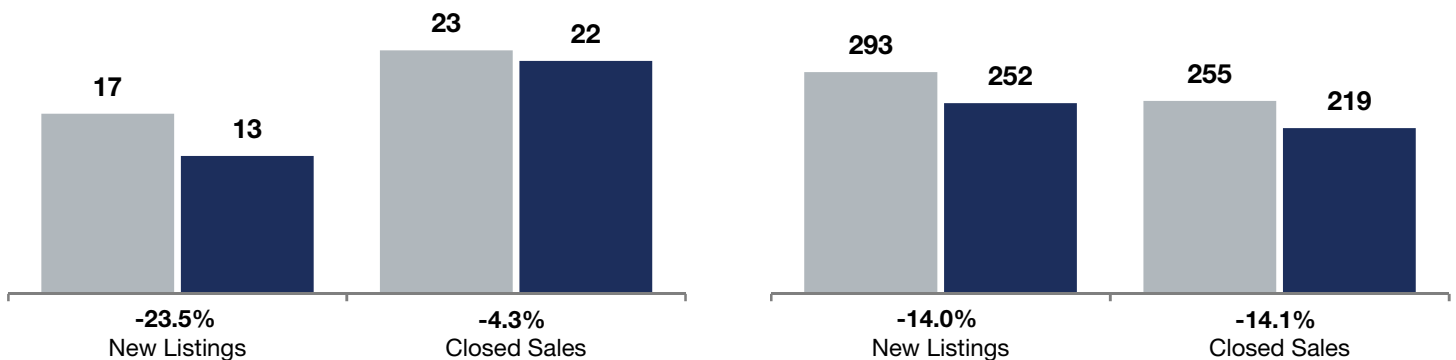
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November

■ 2017 ■ 2018

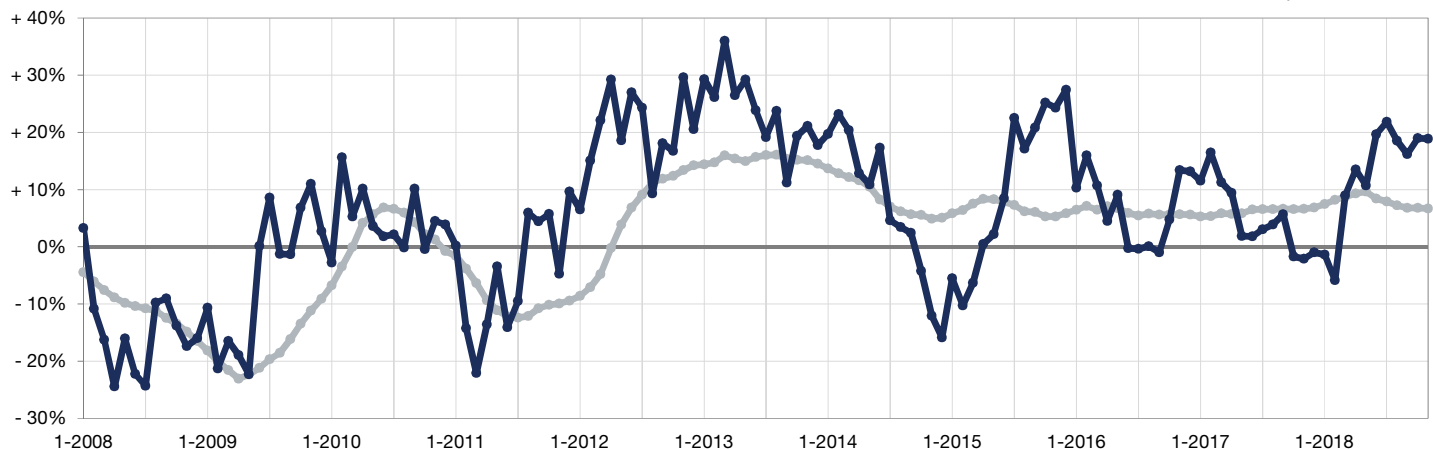
Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
Hopkins —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.