

Hopkins

+ 8.7%

Change in
New Listings

+ 38.1%

Change in
Closed Sales

- 16.1%

Change in
Median Sales Price

	July			Rolling 12 Months		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	23	25	+ 8.7%	235	266	+ 13.2%
Closed Sales	21	29	+ 38.1%	206	243	+ 18.0%
Median Sales Price*	\$295,000	\$247,500	-16.1%	\$270,000	\$275,000	+ 1.9%
Average Sales Price*	\$319,083	\$307,630	-3.6%	\$286,892	\$306,128	+ 6.7%
Price Per Square Foot*	\$174	\$186	+ 6.7%	\$165	\$181	+ 9.6%
Percent of Original List Price Received*	99.3%	101.2%	+ 1.9%	99.6%	100.7%	+ 1.1%
Days on Market Until Sale	33	23	-30.3%	30	22	-26.7%
Inventory of Homes for Sale	24	21	-12.5%	--	--	--
Months Supply of Inventory	1.4	1.0	-28.6%	--	--	--

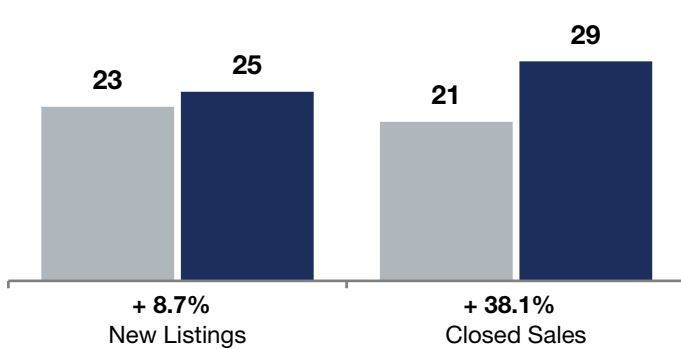
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

July

■ 2020 ■ 2021

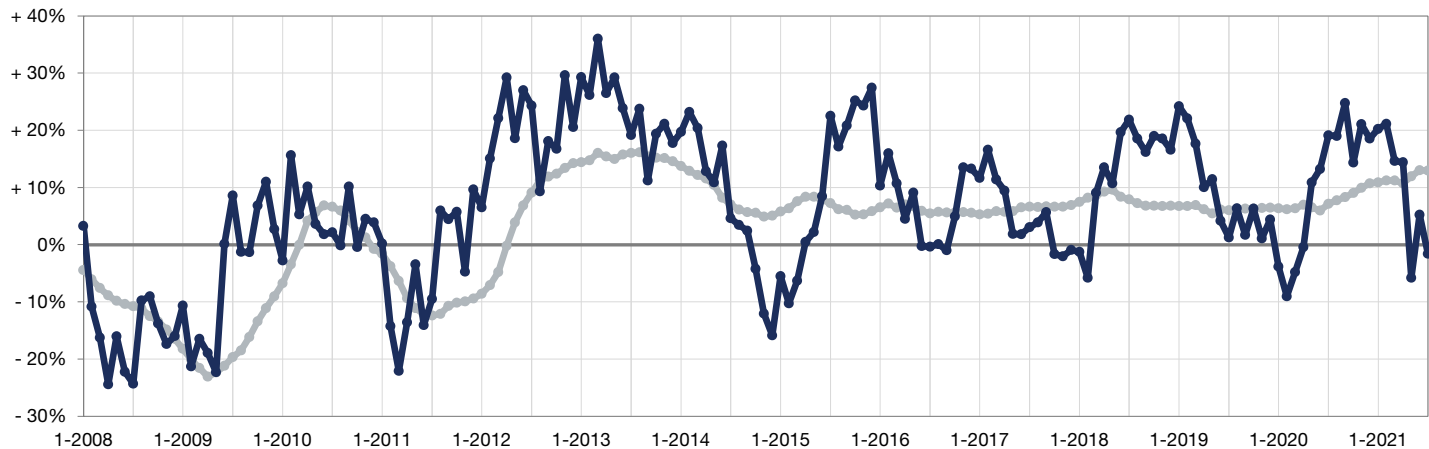
Rolling 12 Months

■ 2020 ■ 2021



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
Hopkins —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.