

+ 133.3%

- 9.1%

+ 37.2%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Hugo

January

Year to Date

	2018	2019	+ / -	2018	2019	+ / -
New Listings	15	35	+ 133.3%	15	35	+ 133.3%
Closed Sales	22	20	-9.1%	22	20	-9.1%
Median Sales Price*	\$239,000	\$327,938	+ 37.2%	\$239,000	\$327,938	+ 37.2%
Average Sales Price*	\$282,663	\$312,926	+ 10.7%	\$282,663	\$312,926	+ 10.7%
Price Per Square Foot*	\$126	\$188	+ 49.1%	\$126	\$188	+ 49.1%
Percent of Original List Price Received*	96.9%	97.7%	+ 0.8%	96.9%	97.7%	+ 0.8%
Days on Market Until Sale	53	54	+ 1.9%	53	54	+ 1.9%
Inventory of Homes for Sale	45	54	+ 20.0%	--	--	--
Months Supply of Inventory	1.3	1.5	+ 15.4%	--	--	--

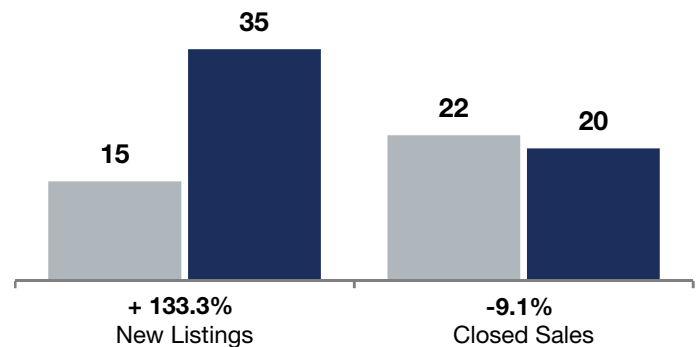
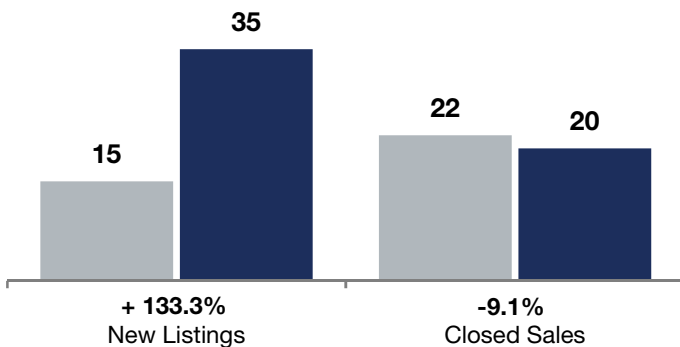
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

January

■ 2018 ■ 2019

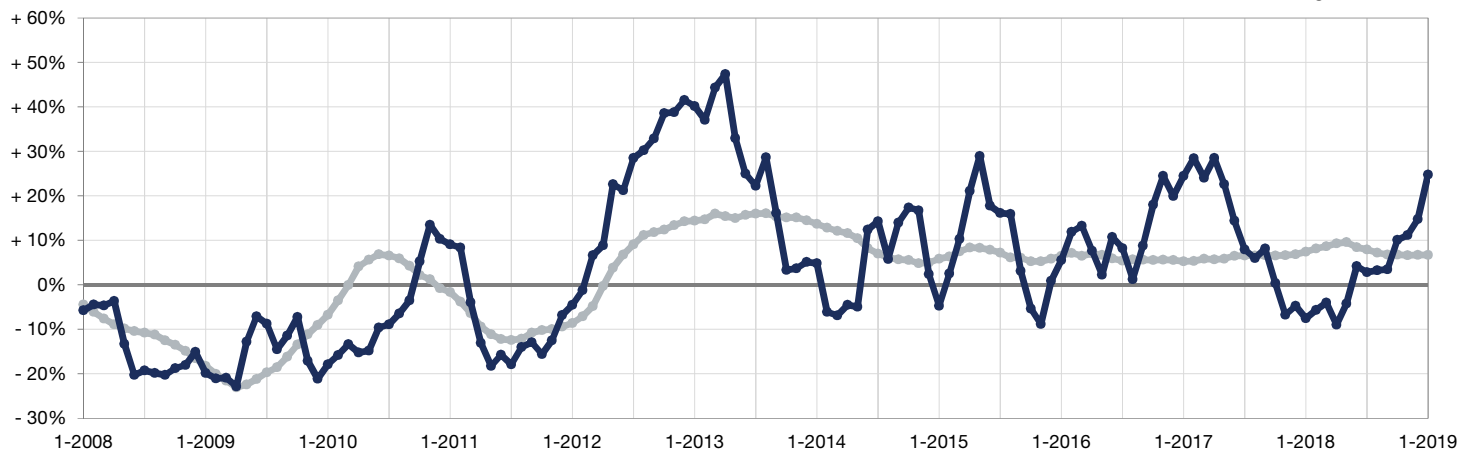
Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
Hugo —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.