

Hugo

+ 6.3%

Change in
New Listings

+ 17.1%

Change in
Closed Sales

+ 34.1%

Change in
Median Sales Price

	August			Rolling 12 Months		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	48	51	+ 6.3%	524	436	-16.8%
Closed Sales	35	41	+ 17.1%	441	313	-29.0%
Median Sales Price*	\$389,600	\$522,500	+ 34.1%	\$419,900	\$425,000	+ 1.2%
Average Sales Price*	\$436,760	\$524,294	+ 20.0%	\$443,556	\$481,824	+ 8.6%
Price Per Square Foot*	\$199	\$209	+ 5.3%	\$198	\$203	+ 2.6%
Percent of Original List Price Received*	100.6%	98.3%	-2.3%	101.5%	99.3%	-2.2%
Days on Market Until Sale	18	57	+ 216.7%	27	41	+ 51.9%
Inventory of Homes for Sale	65	64	-1.5%	--	--	--
Months Supply of Inventory	1.8	2.5	+ 38.9%	--	--	--

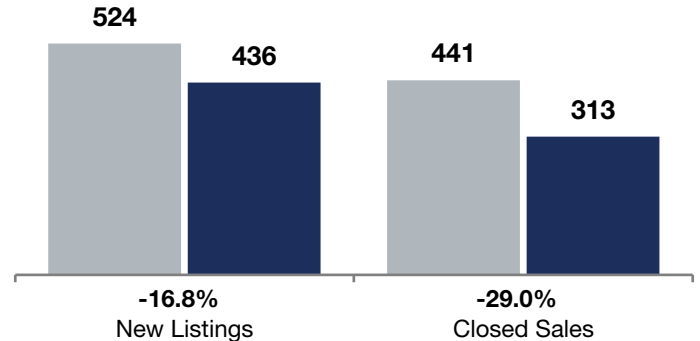
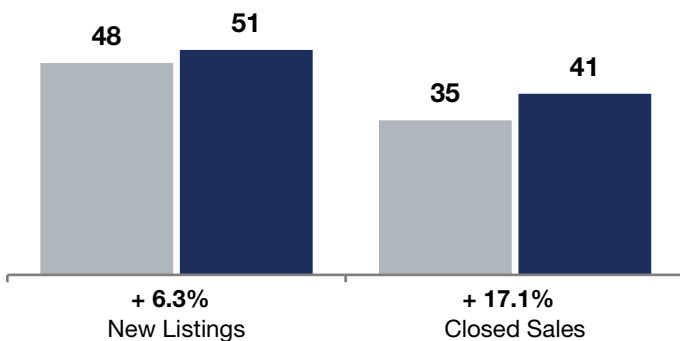
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

August

■ 2022 ■ 2023

Rolling 12 Months

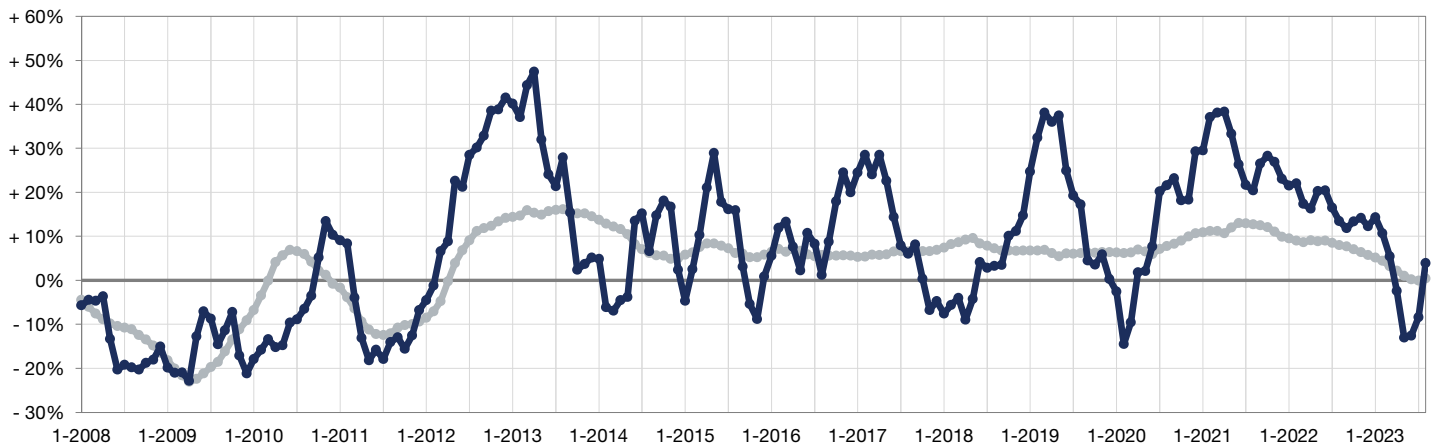
■ 2022 ■ 2023



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

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** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.