

+ 27.3%

+ 13.8%

+ 25.3%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Hugo

October

Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	33	42	+ 27.3%	484	468	-3.3%
Closed Sales	29	33	+ 13.8%	371	351	-5.4%
Median Sales Price*	\$245,000	\$307,000	+ 25.3%	\$240,000	\$228,750	-4.7%
Average Sales Price*	\$297,979	\$341,454	+ 14.6%	\$279,873	\$285,630	+ 2.1%
Price Per Square Foot*	\$137	\$154	+ 12.9%	\$132	\$140	+ 6.2%
Percent of Original List Price Received*	97.5%	99.9%	+ 2.5%	98.7%	99.8%	+ 1.1%
Days on Market Until Sale	68	59	-13.2%	50	44	-12.0%
Inventory of Homes for Sale	79	82	+ 3.8%	--	--	--
Months Supply of Inventory	2.3	2.4	+ 4.3%	--	--	--

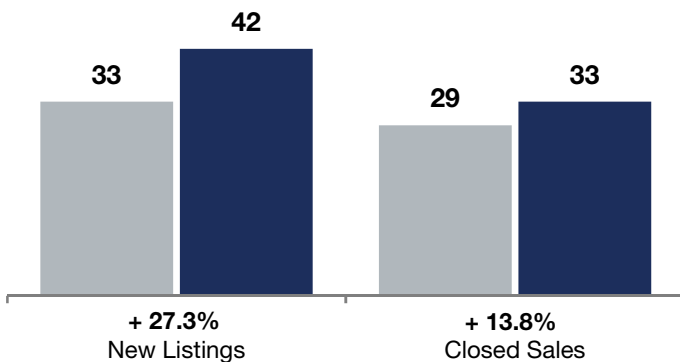
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

October

■ 2017 ■ 2018

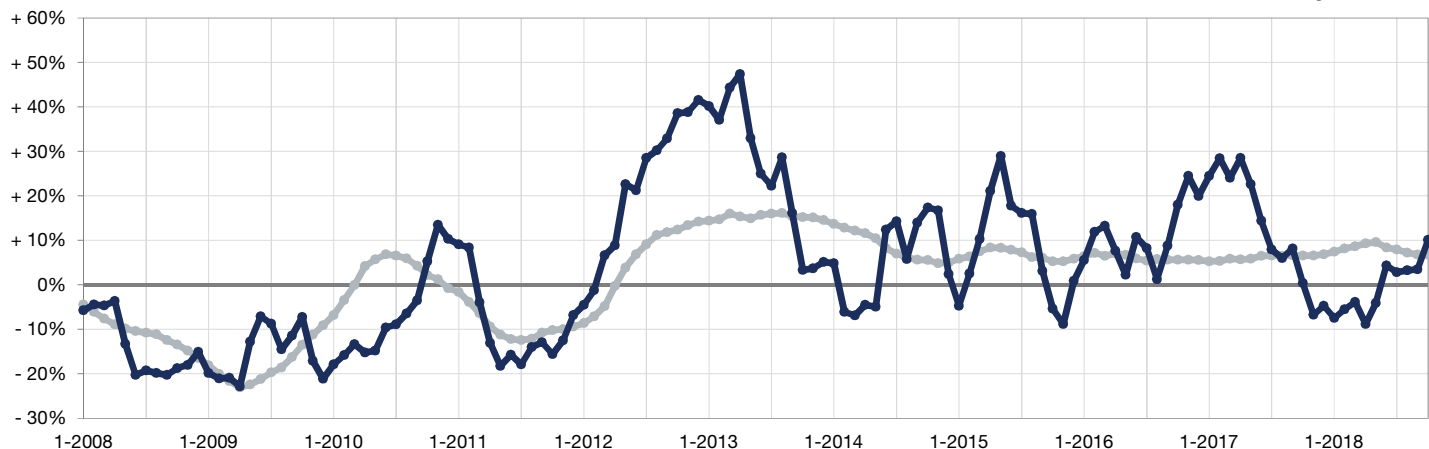
Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
Hugo —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.