

Hugo

+ 37.5% + 30.8% + 2.6%

Change in New Listings Change in Closed Sales Change in Median Sales Price

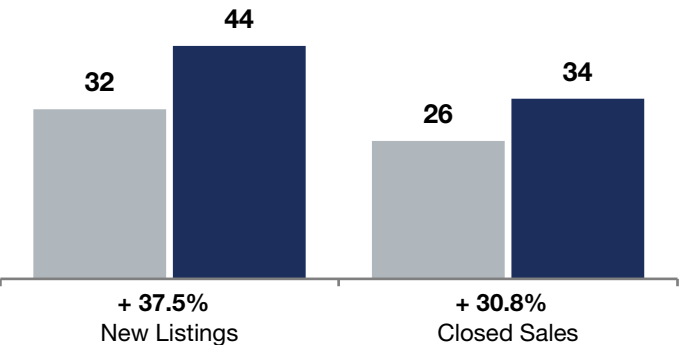
March Rolling 12 Months

	2024	2025	+ / -	2024	2025	+ / -
New Listings	32	44	+ 37.5%	461	540	+ 17.1%
Closed Sales	26	34	+ 30.8%	313	387	+ 23.6%
Median Sales Price*	\$429,000	\$440,000	+ 2.6%	\$404,900	\$415,900	+ 2.7%
Average Sales Price*	\$449,474	\$439,879	-2.1%	\$459,407	\$445,748	-3.0%
Price Per Square Foot*	\$213	\$200	-5.9%	\$208	\$207	-0.7%
Percent of Original List Price Received*	98.4%	97.3%	-1.1%	99.3%	98.0%	-1.3%
Days on Market Until Sale	47	53	+ 12.8%	48	54	+ 12.5%
Inventory of Homes for Sale	66	60	-9.1%	--	--	--
Months Supply of Inventory	2.4	1.8	-25.0%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

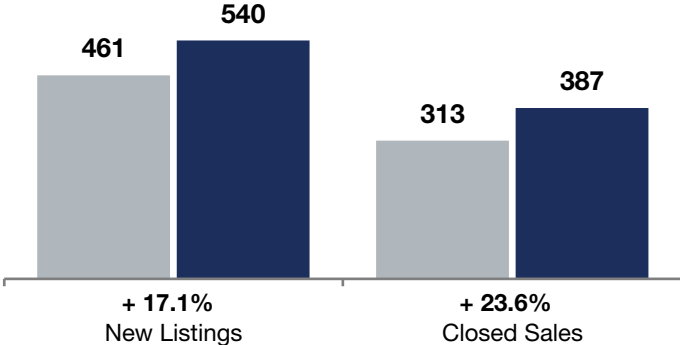
March

■ 2024 ■ 2025



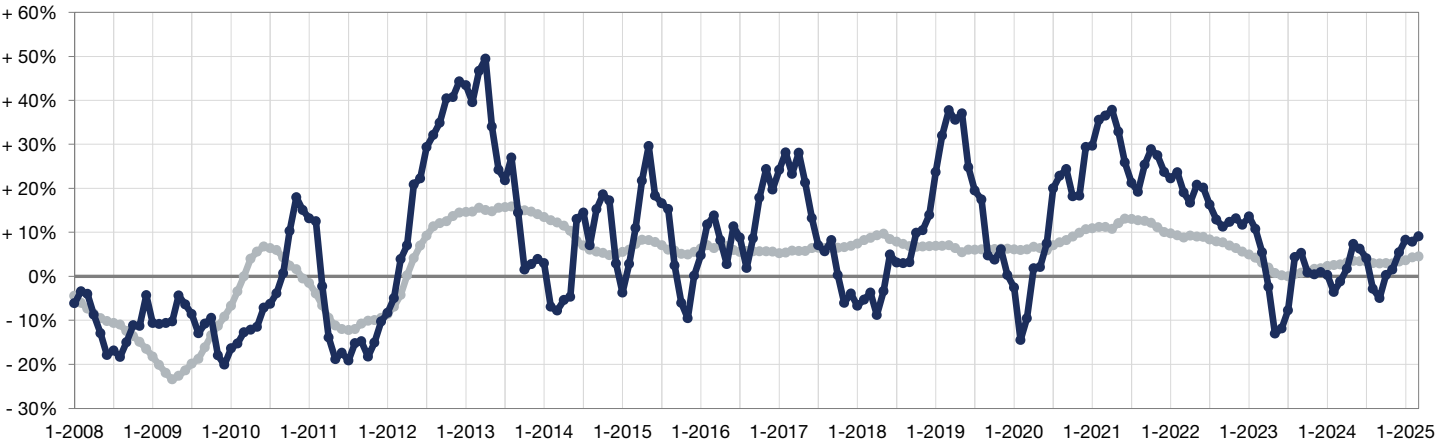
Rolling 12 Months

■ 2024 ■ 2025



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region
Hugo



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.