

0.0%

+ 125.9%

+ 19.0%

Change in **New Listings** 

May

Change in Closed Sales

Change in Median Sales Price

Vear to Date

## Hugo

|  | iviay     |           |          | i ear to Date |           |         |
|--|-----------|-----------|----------|---------------|-----------|---------|
|  | 2016      | 2017      | +/-      | 2016          | 2017      | +/-     |
| New Listings                             | 62        | 62        | 0.0%     | 244           | 253       | + 3.7%  |
| Closed Sales                             | 27        | 61        | + 125.9% | 119           | 167       | + 40.3% |
| Median Sales Price*                      | \$183,000 | \$217,750 | + 19.0%  | \$203,075     | \$258,900 | + 27.5% |
| Average Sales Price*                     | \$249,275 | \$273,284 | + 9.6%   | \$254,389     | \$284,517 | + 11.8% |
| Price Per Square Foot*                   | \$127     | \$130     | + 1.6%   | \$122         | \$130     | + 6.3%  |
| Percent of Original List Price Received* | 98.9%     | 99.5%     | + 0.6%   | 97.1%         | 99.0%     | + 2.0%  |
| Days on Market Until Sale                | 39        | 48        | + 23.1%  | 60            | 49        | -18.3%  |
| Inventory of Homes for Sale              | 104       | 87        | -16.3%   |               |           |         |
| Months Supply of Inventory               | 3.5       | 2.5       | -28.6%   |               |           |         |

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



