

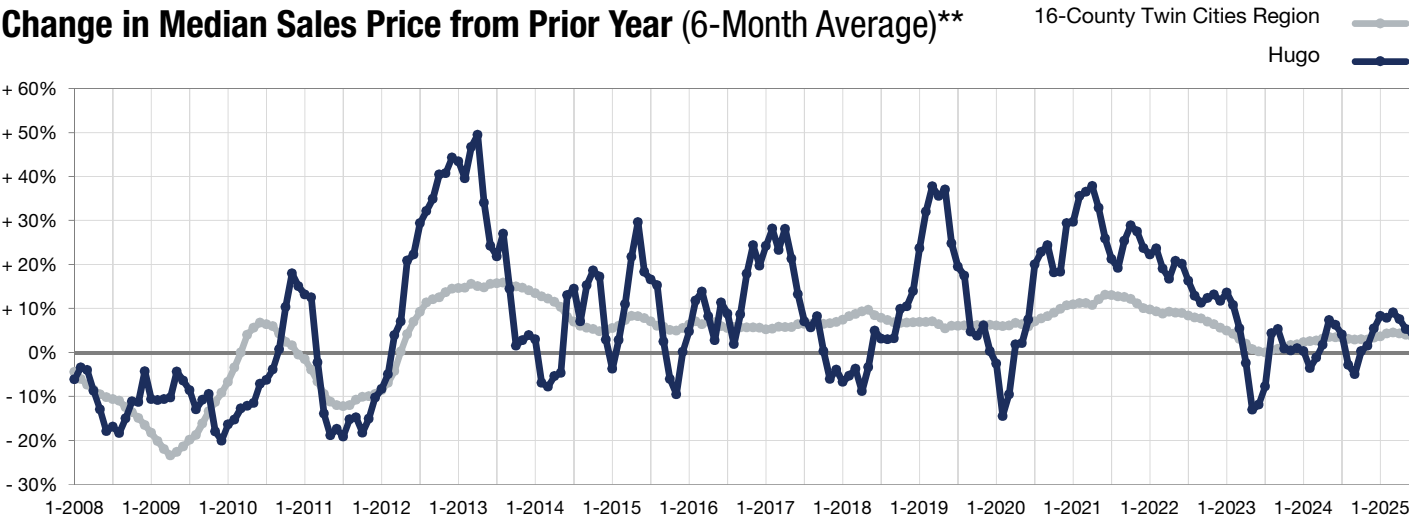
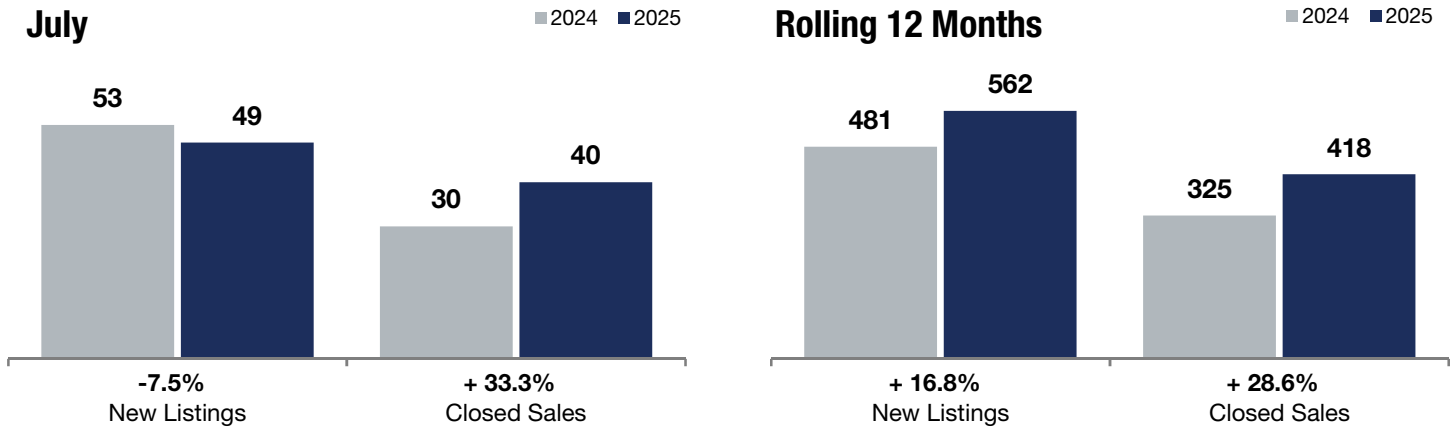
Hugo

- 7.5%      + 33.3%      + 8.1%

Change in New Listings      Change in Closed Sales      Change in Median Sales Price

	July			Rolling 12 Months		
	2024	2025	+ / -	2024	2025	+ / -
New Listings	53	49	-7.5%	481	562	+ 16.8%
Closed Sales	30	40	+ 33.3%	325	418	+ 28.6%
Median Sales Price*	\$406,500	\$439,325	+ 8.1%	\$405,000	\$426,200	+ 5.2%
Average Sales Price*	\$439,203	\$456,012	+ 3.8%	\$463,480	\$451,004	-2.7%
Price Per Square Foot*	\$207	\$200	-3.6%	\$214	\$206	-3.6%
Percent of Original List Price Received*	99.9%	98.8%	-1.1%	98.5%	98.2%	-0.3%
Days on Market Until Sale	21	29	+ 38.1%	52	50	-3.8%
Inventory of Homes for Sale	89	76	-14.6%	--	--	--
Months Supply of Inventory	3.3	2.2	-33.3%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.