

+ 100.0%

- 20.0%

+ 57.9%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Independence

November

Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	2	4	+ 100.0%	92	75	-18.5%
Closed Sales	5	4	-20.0%	50	42	-16.0%
Median Sales Price*	\$426,000	\$672,450	+ 57.9%	\$502,342	\$583,000	+ 16.1%
Average Sales Price*	\$473,600	\$676,325	+ 42.8%	\$524,781	\$641,092	+ 22.2%
Price Per Square Foot*	\$230	\$205	-11.0%	\$167	\$184	+ 10.4%
Percent of Original List Price Received*	96.7%	99.1%	+ 2.5%	95.2%	94.1%	-1.2%
Days on Market Until Sale	90	35	-61.1%	149	146	-2.0%
Inventory of Homes for Sale	26	23	-11.5%	--	--	--
Months Supply of Inventory	5.9	5.9	0.0%	--	--	--

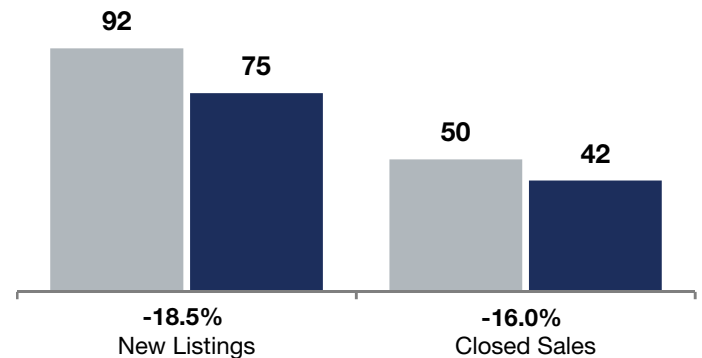
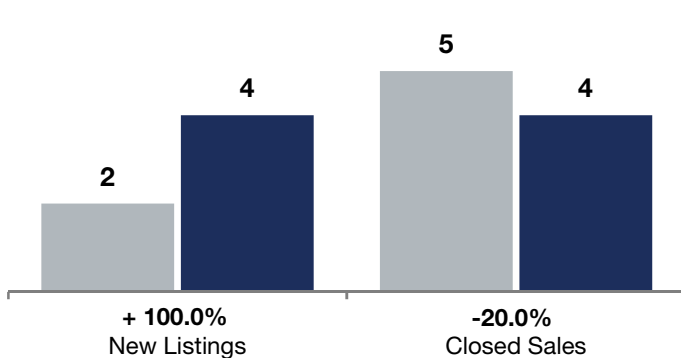
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November

■ 2017 ■ 2018

Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
Independence —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.