

Local Market Update – November 2025

A RESEARCH TOOL PROVIDED BY MINNEAPOLIS AREA REALTORS®



Isanti County

+ 57.6%

Change in
New Listings

+ 39.5%

Change in
Closed Sales

+ 10.2%

Change in
Median Sales Price

	November			Rolling 12 Months		
	2024	2025	+ / -	2024	2025	+ / -
New Listings	33	52	+ 57.6%	757	865	+ 14.3%
Closed Sales	43	60	+ 39.5%	522	580	+ 11.1%
Median Sales Price*	\$320,000	\$352,500	+ 10.2%	\$323,700	\$339,450	+ 4.9%
Average Sales Price*	\$349,070	\$381,410	+ 9.3%	\$344,126	\$370,431	+ 7.6%
Price Per Square Foot*	\$199	\$209	+ 4.8%	\$204	\$216	+ 5.7%
Percent of Original List Price Received*	95.6%	98.4%	+ 2.9%	98.6%	98.8%	+ 0.2%
Days on Market Until Sale	58	51	-12.1%	49	56	+ 14.3%
Inventory of Homes for Sale	126	150	+ 19.0%	--	--	--
Months Supply of Inventory	2.8	3.0	+ 7.1%	--	--	--

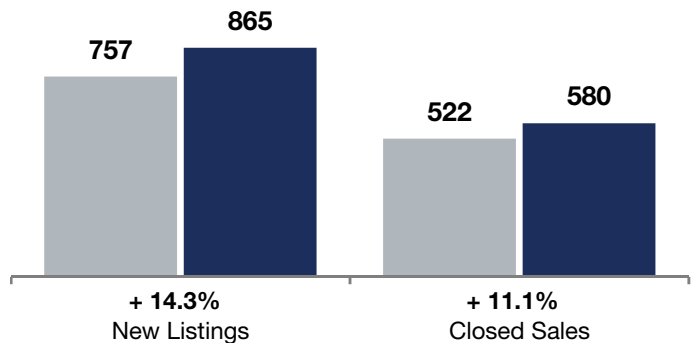
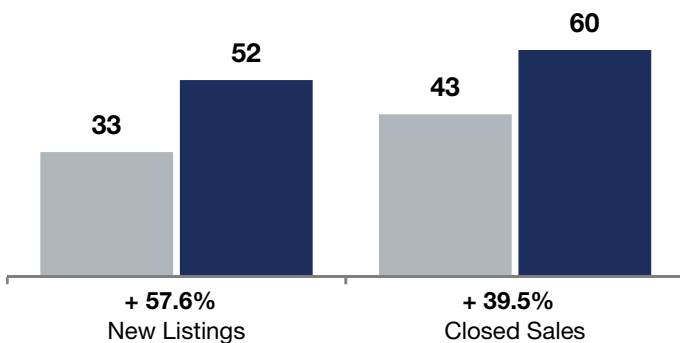
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November

■ 2024 ■ 2025

Rolling 12 Months

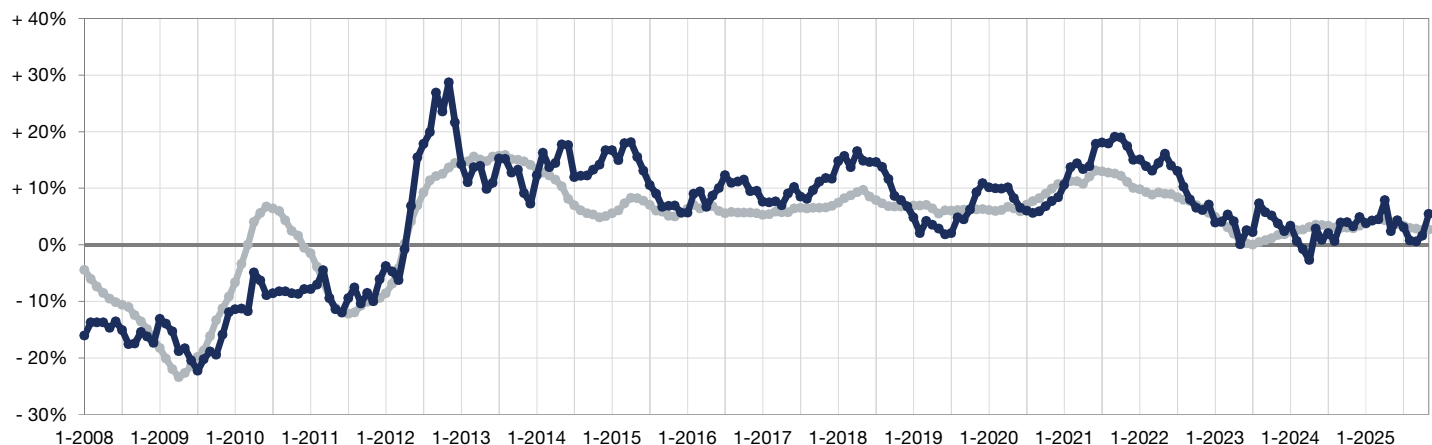
■ 2024 ■ 2025



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Isanti County



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.