Local Market Update – October 2026

A RESEARCH TOOL PROVIDED BY **MINNEAPOLIS AREA REALTORS®**

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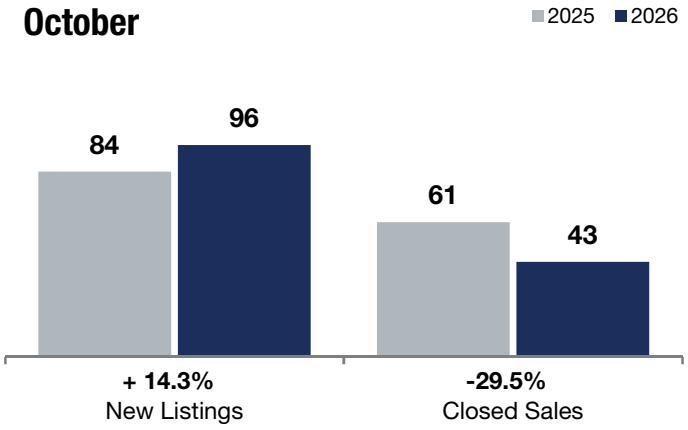
Isanti County

+ 14.3%	- 29.5%	- 2.8%
Change in **New Listings**	Change in **Closed Sales**	Change in **Median Sales Price**

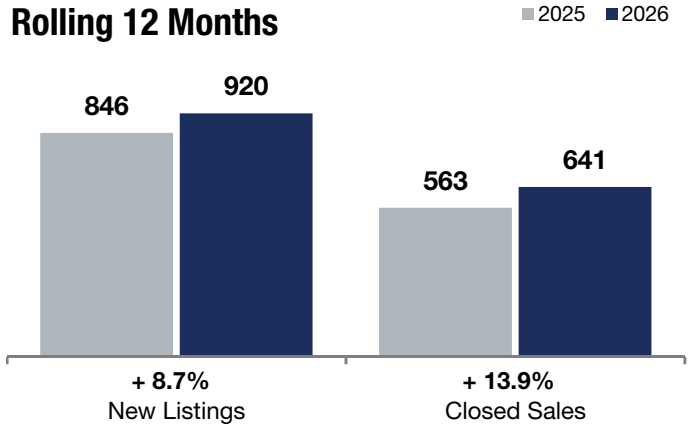
	October			Rolling 12 Months		
	2025	2026	+ / –	2025	2026	+ / –
New Listings	84	**96**	+ 14.3%	846	**920**	+ 8.7%
Closed Sales	61	**43**	-29.5%	563	**641**	+ 13.9%
Median Sales Price*	$349,900	**$340,000**	-2.8%	$335,000	**$350,000**	+ 4.5%
Average Sales Price*	$396,027	**$363,680**	-8.2%	$367,629	**$379,275**	+ 3.2%
Price Per Square Foot*	$239	**$204**	-14.8%	$215	**$210**	-2.3%
Percent of Original List Price Received*	98.6%	**97.4%**	-1.2%	98.6%	**98.3%**	-0.3%
Days on Market Until Sale	46	**44**	-4.3%	56	**57**	+ 1.8%
Inventory of Homes for Sale	195	**146**	-25.1%	--	--	--
Months Supply of Inventory	4.1	**2.8**	-31.7%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

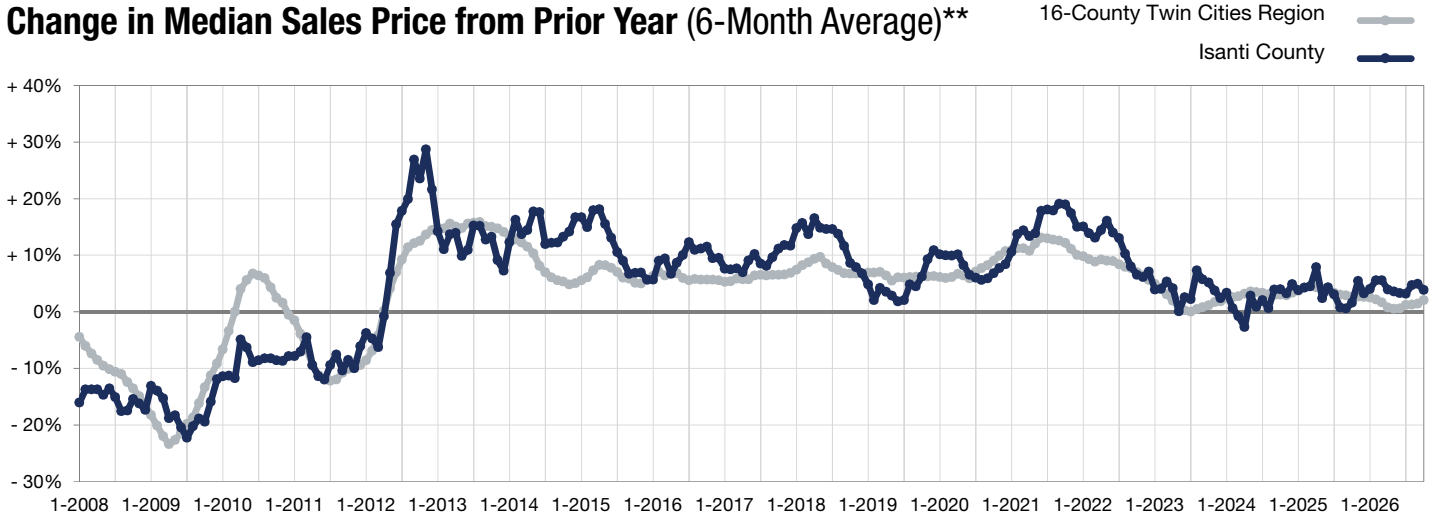
October



Rolling 12 Months



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average.
This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.

Current as of November 6, 2026. All data from NorthstarMLS. | Copyright ShowingTime Plus, LLC.