

# Local Market Update – July 2017

A RESEARCH TOOL PROVIDED BY THE MINNEAPOLIS AREA ASSOCIATION OF REALTORS®



MINNEAPOLIS AREA Association  
of REALTORS®

## Isanti County

**- 4.0%**

**0.0%**

**- 2.6%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

	July			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	99	95	-4.0%	668	658	-1.5%
Closed Sales	75	75	0.0%	428	410	-4.2%
Median Sales Price*	\$190,000	<b>\$185,000</b>	-2.6%	\$175,000	<b>\$189,900</b>	+ 8.5%
Average Sales Price*	\$201,070	<b>\$200,814</b>	-0.1%	\$186,468	<b>\$204,825</b>	+ 9.8%
Price Per Square Foot*	\$116	<b>\$131</b>	+ 12.8%	\$111	<b>\$120</b>	+ 8.1%
Percent of Original List Price Received*	98.1%	<b>100.4%</b>	+ 2.3%	97.4%	<b>99.0%</b>	+ 1.6%
Days on Market Until Sale	59	<b>66</b>	+ 11.9%	69	<b>75</b>	+ 8.7%
Inventory of Homes for Sale	224	<b>217</b>	-3.1%	--	--	--
Months Supply of Inventory	3.5	<b>3.5</b>	0.0%	--	--	--

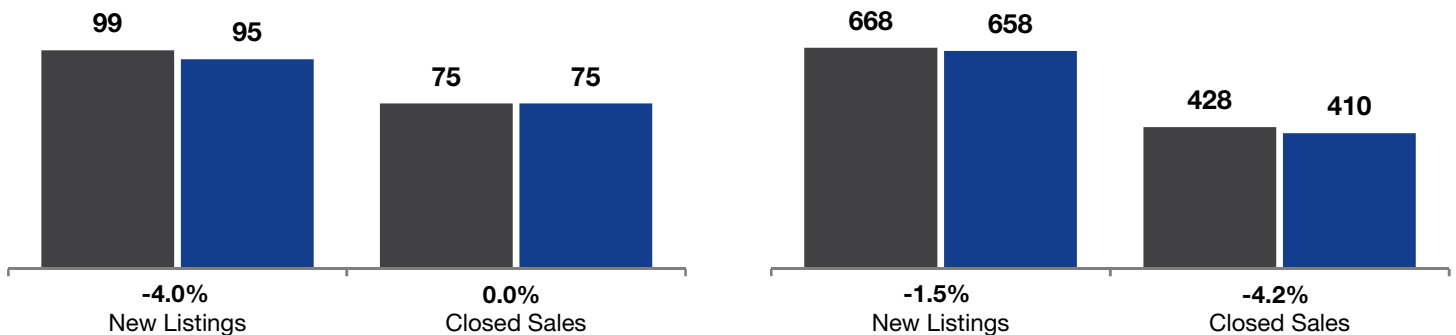
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### July

■ 2016 ■ 2017

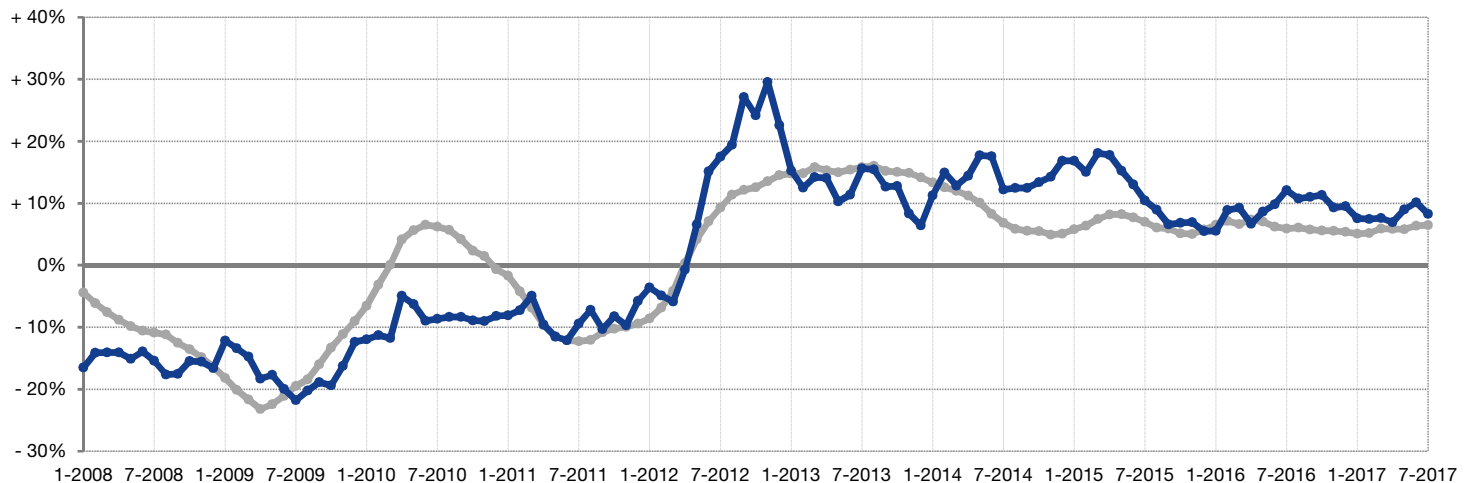
### Year to Date

■ 2016 ■ 2017



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

Twin Cities Region —  
Isanti County —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of August 8, 2017. All data from NorthstarMLS. | Powered by ShowingTime.