

Isanti County

+ 41.5%

Change in
New Listings

- 40.4%

Change in
Closed Sales

+ 0.6%

Change in
Median Sales Price

November

Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	41	58	+ 41.5%	969	1,055	+ 8.9%
Closed Sales	99	59	-40.4%	768	779	+ 1.4%
Median Sales Price*	\$199,900	\$201,000	+ 0.6%	\$196,000	\$217,000	+ 10.7%
Average Sales Price*	\$218,238	\$224,769	+ 3.0%	\$212,089	\$225,353	+ 6.3%
Price Per Square Foot*	\$125	\$147	+ 17.7%	\$123	\$133	+ 8.2%
Percent of Original List Price Received*	97.0%	96.9%	-0.1%	98.5%	98.3%	-0.2%
Days on Market Until Sale	56	55	-1.8%	67	52	-22.4%
Inventory of Homes for Sale	148	164	+ 10.8%	--	--	--
Months Supply of Inventory	2.2	2.4	+ 9.1%	--	--	--

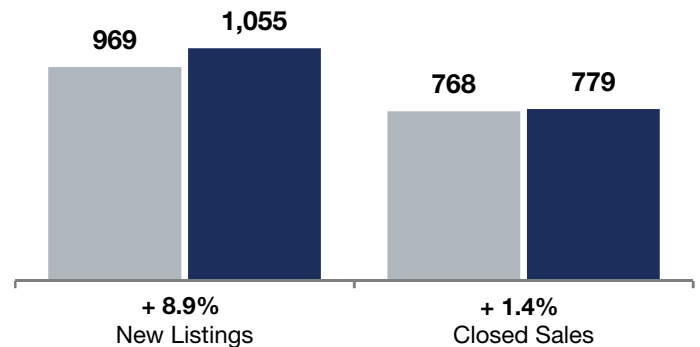
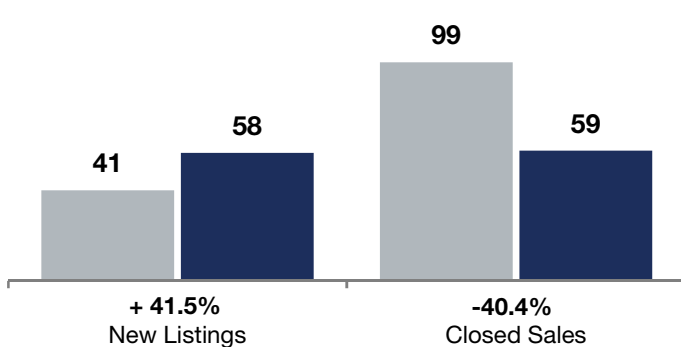
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November

■ 2017 ■ 2018

Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
Isanti County —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.