

+ 38.5%

- 4.5%

+ 26.9%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Kanabec County

November

Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	13	18	+ 38.5%	310	319	+ 2.9%
Closed Sales	22	21	-4.5%	208	218	+ 4.8%
Median Sales Price*	\$130,000	\$165,000	+ 26.9%	\$145,000	\$165,000	+ 13.8%
Average Sales Price*	\$143,098	\$191,319	+ 33.7%	\$156,634	\$175,121	+ 11.8%
Price Per Square Foot*	\$94	\$118	+ 25.5%	\$99	\$114	+ 15.6%
Percent of Original List Price Received*	98.5%	93.5%	-5.1%	94.6%	95.7%	+ 1.2%
Days on Market Until Sale	57	62	+ 8.8%	90	104	+ 15.6%
Inventory of Homes for Sale	72	82	+ 13.9%	--	--	--
Months Supply of Inventory	3.9	4.1	+ 5.1%	--	--	--

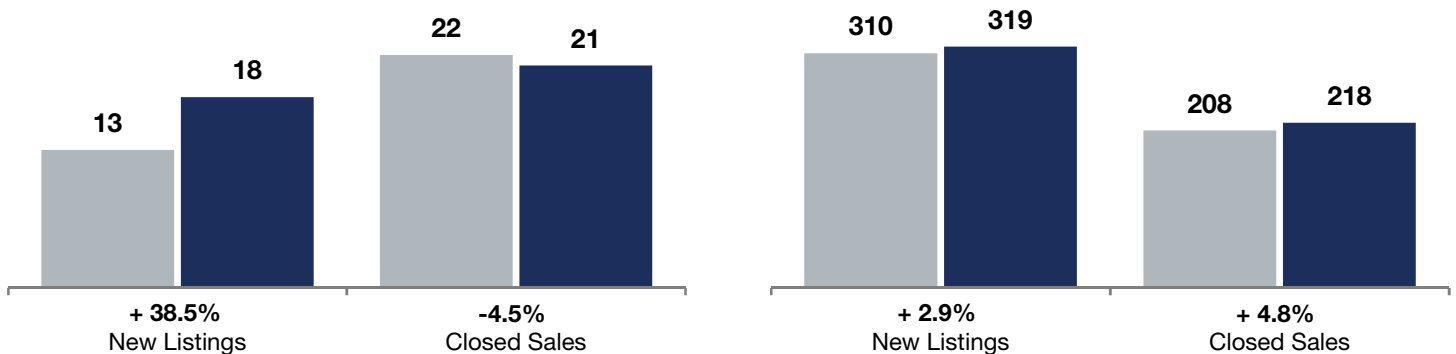
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November

■ 2017 ■ 2018

Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
Kanabec County —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.