

Lake Elmo

- 23.4%

+ 56.3%

+ 13.9%

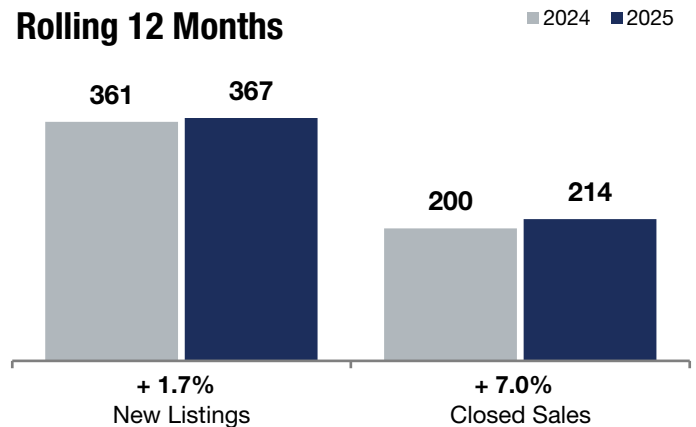
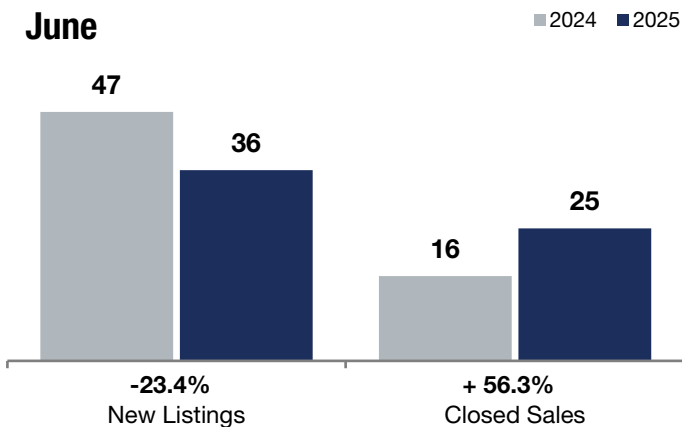
Change in
New Listings

Change in
Closed Sales

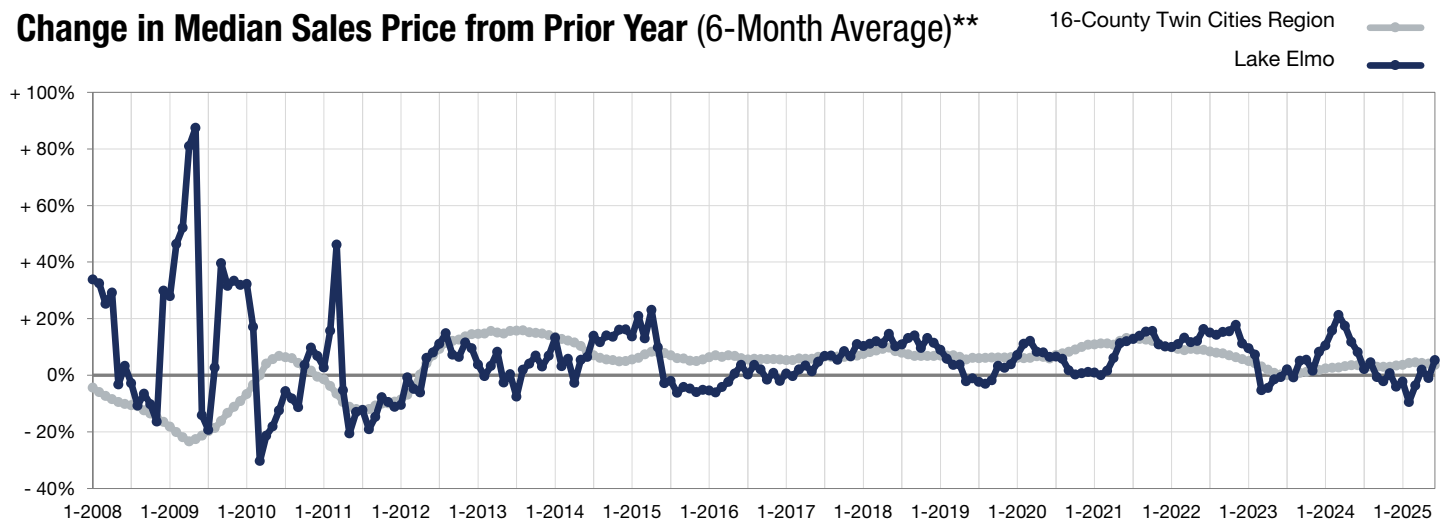
Change in
Median Sales Price

| | June | | | Rolling 12 Months | | |
|--|-----------|------------------|---------|-------------------|------------------|---------|
| | 2024 | 2025 | + / - | 2024 | 2025 | + / - |
| New Listings | 47 | 36 | -23.4% | 361 | 367 | + 1.7% |
| Closed Sales | 16 | 25 | + 56.3% | 200 | 214 | + 7.0% |
| Median Sales Price* | \$777,000 | \$885,000 | + 13.9% | \$687,495 | \$658,500 | -4.2% |
| Average Sales Price* | \$761,127 | \$976,682 | + 28.3% | \$705,353 | \$753,074 | + 6.8% |
| Price Per Square Foot* | \$263 | \$264 | + 0.4% | \$233 | \$238 | + 2.1% |
| Percent of Original List Price Received* | 98.3% | 98.1% | -0.2% | 97.3% | 97.1% | -0.2% |
| Days on Market Until Sale | 55 | 61 | + 10.9% | 62 | 78 | + 25.8% |
| Inventory of Homes for Sale | 70 | 62 | -11.4% | -- | -- | -- |
| Months Supply of Inventory | 4.2 | 3.4 | -19.0% | -- | -- | -- |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.