

Rolling 12 Months

+ 38.2%

- 28.6%

+ 17.2%

Change in **New Listings**

June

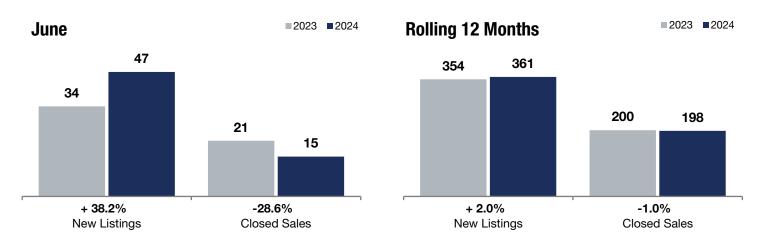
Change in Closed Sales

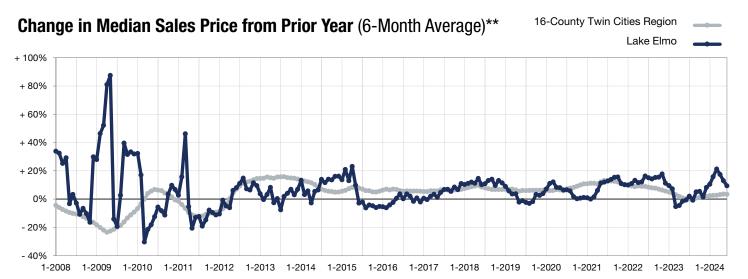
Change in Median Sales Price

Lake Elmo

		0 0.110					
	2023	2024	+/-	2023	2024	+/-	
New Listings	34	47	+ 38.2%	354	361	+ 2.0%	
Closed Sales	21	15	-28.6%	200	198	-1.0%	
Median Sales Price*	\$670,000	\$785,000	+ 17.2%	\$639,900	\$687,495	+ 7.4%	
Average Sales Price*	\$729,946	\$765,115	+ 4.8%	\$677,378	\$705,826	+ 4.2%	
Price Per Square Foot*	\$230	\$262	+ 13.8%	\$232	\$233	+ 0.0%	
Percent of Original List Price Received*	99.0%	97.8%	-1.2%	98.7%	97.2%	-1.5%	
Days on Market Until Sale	25	58	+ 132.0%	51	63	+ 23.5%	
Inventory of Homes for Sale	74	66	-10.8%				
Months Supply of Inventory	4.6	4.0	-13.0%				

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.