

Lakeland Shores

Change in New Listings	Change in Closed Sales	Change in Median Sales Price
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	November			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	0	0	--	1	4	+ 300.0%
Closed Sales	0	0	--	1	2	+ 100.0%
Median Sales Price*	\$0	\$0	--	\$800,000	\$650,000	-18.8%
Average Sales Price*	\$0	\$0	--	\$800,000	\$650,000	-18.8%
Price Per Square Foot*	\$0	\$0	--	\$288	\$268	-7.0%
Percent of Original List Price Received*	0.0%	0.0%	--	103.2%	95.6%	-7.4%
Days on Market Until Sale	0	0	--	6	31	+ 416.7%
Inventory of Homes for Sale	0	2	--	--	--	--
Months Supply of Inventory	0.0	2.0	--	--	--	--

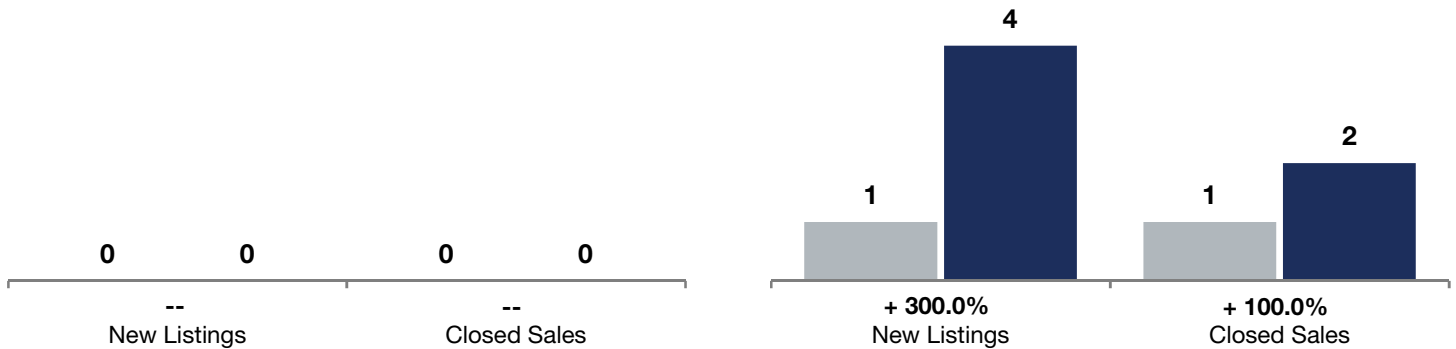
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November

■ 2017 ■ 2018

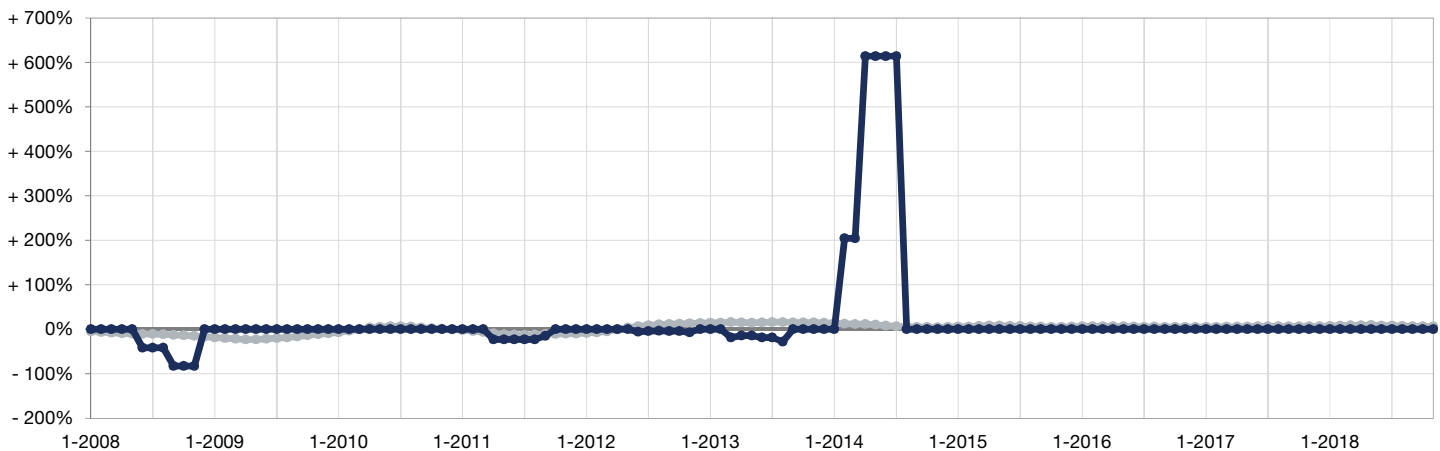
Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region — 16-County Twin Cities Region
Lakeland Shores — Lakeland Shores



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.