

Lauderdale

- 33.3%

Change in
New Listings

- 33.3%

Change in
Closed Sales

+ 18.5%

Change in
Median Sales Price

November

Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	3	2	-33.3%	25	32	+ 28.0%
Closed Sales	3	2	-33.3%	20	28	+ 40.0%
Median Sales Price*	\$210,000	\$248,756	+ 18.5%	\$200,500	\$221,256	+ 10.4%
Average Sales Price*	\$194,601	\$248,756	+ 27.8%	\$181,435	\$218,715	+ 20.5%
Price Per Square Foot*	\$137	\$171	+ 25.1%	\$148	\$159	+ 7.5%
Percent of Original List Price Received*	98.2%	95.3%	-3.0%	97.9%	99.6%	+ 1.7%
Days on Market Until Sale	22	28	+ 27.3%	34	30	-11.8%
Inventory of Homes for Sale	4	2	-50.0%	--	--	--
Months Supply of Inventory	2.3	0.8	-65.2%	--	--	--

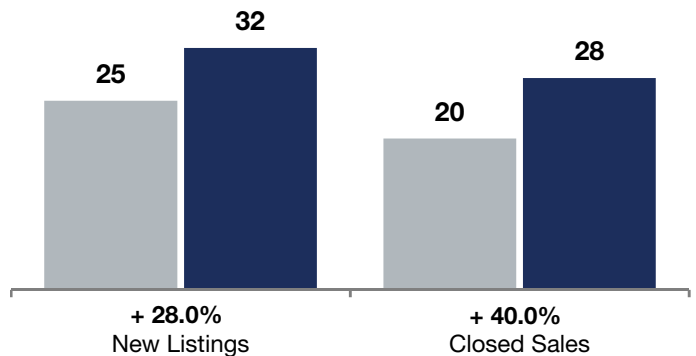
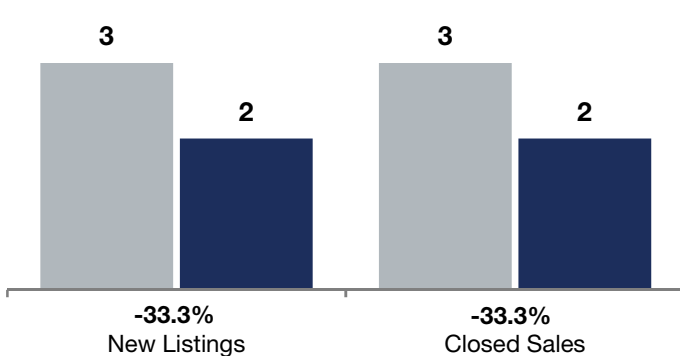
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November

■ 2017 ■ 2018

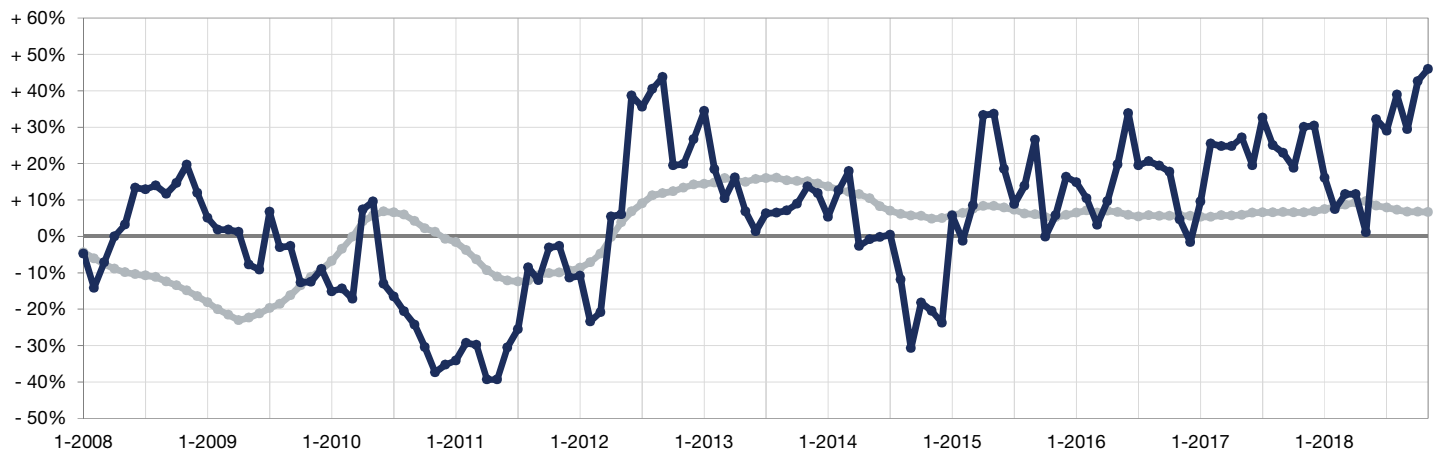
Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
Lauderdale —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.