

## Lilydale

--      - 100.0%      - 100.0%

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

### November

### Year to Date

|  | 2017      | 2018 | + / -   | 2017      | 2018      | + / -   |
|--|-----------|------|---------|-----------|-----------|---------|
| New Listings                             | 0         | 1    | --      | 13        | 23        | + 76.9% |
| Closed Sales                             | 1         | 0    | -100.0% | 12        | 16        | + 33.3% |
| Median Sales Price*                      | \$484,800 | \$0  | -100.0% | \$292,750 | \$275,000 | -6.1%   |
| Average Sales Price*                     | \$484,800 | \$0  | -100.0% | \$355,858 | \$371,807 | + 4.5%  |
| Price Per Square Foot*                   | \$214     | \$0  | -100.0% | \$155     | \$185     | + 18.9% |
| Percent of Original List Price Received* | 100.0%    | 0.0% | -100.0% | 92.6%     | 98.7%     | + 6.6%  |
| Days on Market Until Sale                | 16        | 0    | -100.0% | 149       | 41        | -72.5%  |
| Inventory of Homes for Sale              | 2         | 3    | + 50.0% | --        | --        | --      |
| Months Supply of Inventory               | 1.2       | 1.5  | + 25.0% | --        | --        | --      |

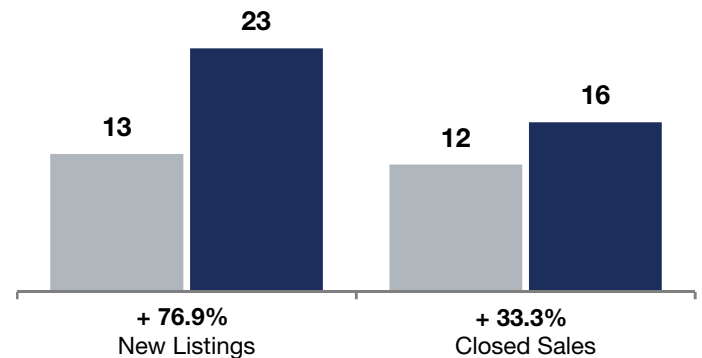
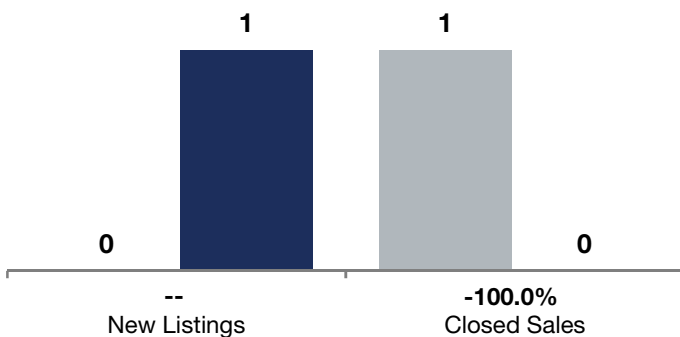
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### November

■ 2017 ■ 2018

### Year to Date

■ 2017 ■ 2018



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

16-County Twin Cities Region

Lilydale



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.