

Lindstrom

- 35.7%

Change in
New Listings

+ 62.5%

Change in
Closed Sales

+ 14.8%

Change in
Median Sales Price

October

Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	14	9	-35.7%	163	145	-11.0%
Closed Sales	8	13	+ 62.5%	116	117	+ 0.9%
Median Sales Price*	\$205,798	\$236,330	+ 14.8%	\$226,000	\$236,330	+ 4.6%
Average Sales Price*	\$221,749	\$231,612	+ 4.4%	\$235,498	\$248,639	+ 5.6%
Price Per Square Foot*	\$111	\$150	+ 34.8%	\$129	\$137	+ 5.9%
Percent of Original List Price Received*	96.7%	96.9%	+ 0.2%	97.8%	97.0%	-0.8%
Days on Market Until Sale	121	38	-68.6%	78	62	-20.5%
Inventory of Homes for Sale	38	26	-31.6%	--	--	--
Months Supply of Inventory	3.6	2.4	-33.3%	--	--	--

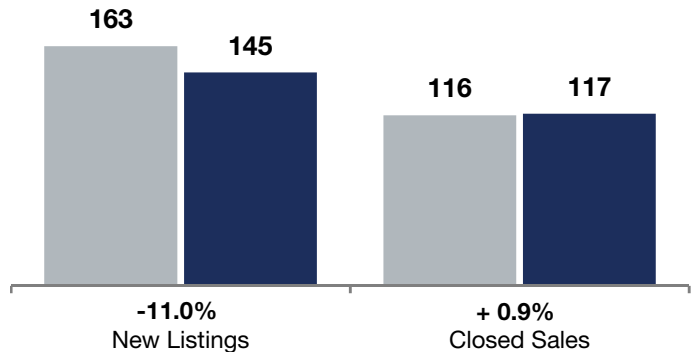
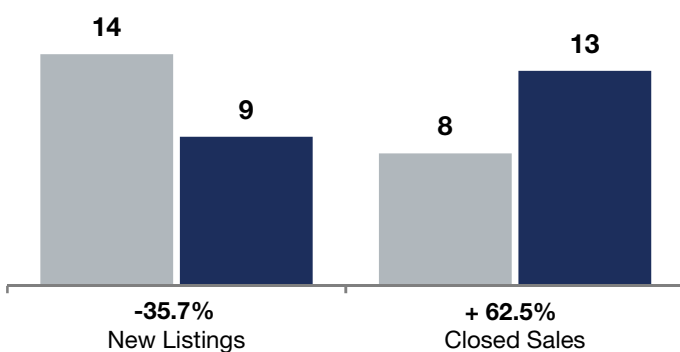
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

October

■ 2017 ■ 2018

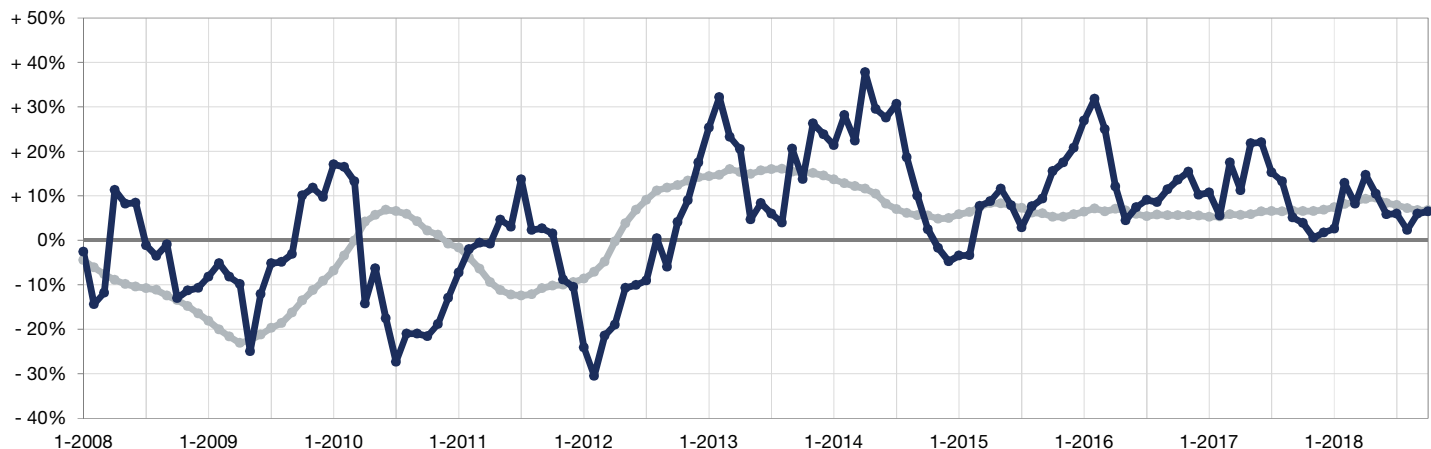
Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
Lindstrom —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.