

- 25.0%

Change in
New Listings

- 14.3%

Change in
Closed Sales

+ 3.8%

Change in
Median Sales Price

Mendota Heights

November

Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	16	12	-25.0%	253	224	-11.5%
Closed Sales	14	12	-14.3%	162	176	+ 8.6%
Median Sales Price*	\$356,250	\$369,950	+ 3.8%	\$387,000	\$389,900	+ 0.7%
Average Sales Price*	\$362,100	\$359,725	-0.7%	\$435,439	\$424,376	-2.5%
Price Per Square Foot*	\$144	\$146	+ 1.3%	\$155	\$164	+ 5.9%
Percent of Original List Price Received*	96.2%	95.4%	-0.8%	97.0%	97.6%	+ 0.6%
Days on Market Until Sale	46	81	+ 76.1%	77	71	-7.8%
Inventory of Homes for Sale	42	30	-28.6%	--	--	--
Months Supply of Inventory	2.8	2.0	-28.6%	--	--	--

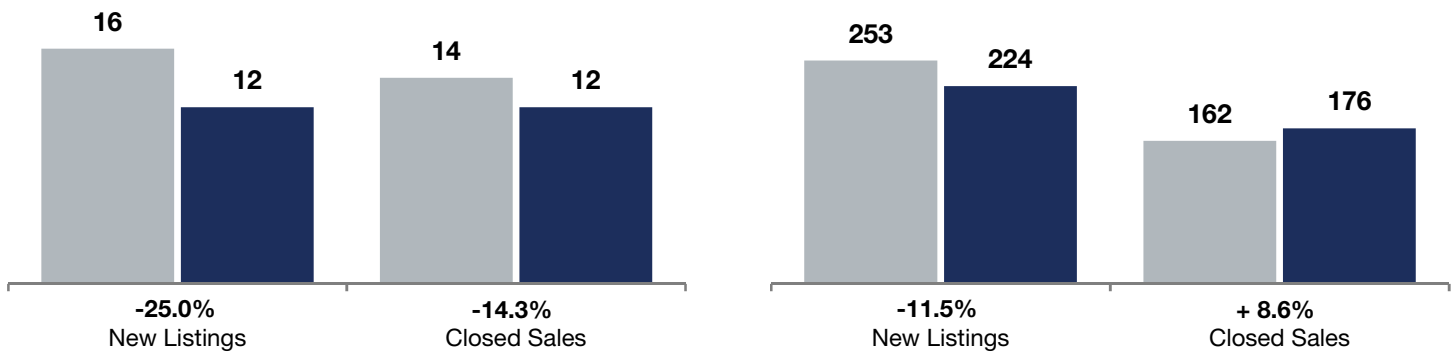
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November

■ 2017 ■ 2018

Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
Mendota Heights —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.