

Minnetonka

+ 53.7%

Change in
New Listings

+ 15.6%

Change in
Closed Sales

+ 1.0%

Change in
Median Sales Price

November

Year to Date

| | 2017 | 2018 | + / - | 2017 | 2018 | + / - |
|--|-----------|------------------|---------|-----------|------------------|--------|
| New Listings | 41 | 63 | + 53.7% | 1,245 | 1,203 | -3.4% |
| Closed Sales | 77 | 89 | + 15.6% | 893 | 838 | -6.2% |
| Median Sales Price* | \$316,700 | \$319,900 | + 1.0% | \$335,000 | \$348,000 | + 3.9% |
| Average Sales Price* | \$344,537 | \$343,461 | -0.3% | \$378,987 | \$404,487 | + 6.7% |
| Price Per Square Foot* | \$161 | \$163 | + 0.8% | \$160 | \$169 | + 5.7% |
| Percent of Original List Price Received* | 96.4% | 96.4% | 0.0% | 97.5% | 98.0% | + 0.5% |
| Days on Market Until Sale | 57 | 54 | -5.3% | 58 | 60 | + 3.4% |
| Inventory of Homes for Sale | 191 | 191 | 0.0% | -- | -- | -- |
| Months Supply of Inventory | 2.4 | 2.6 | + 8.3% | -- | -- | -- |

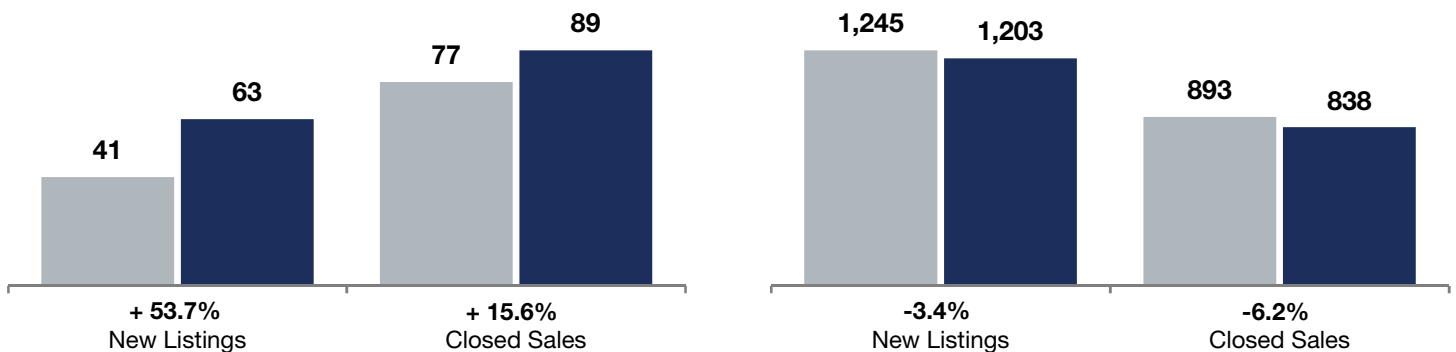
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November

■ 2017 ■ 2018

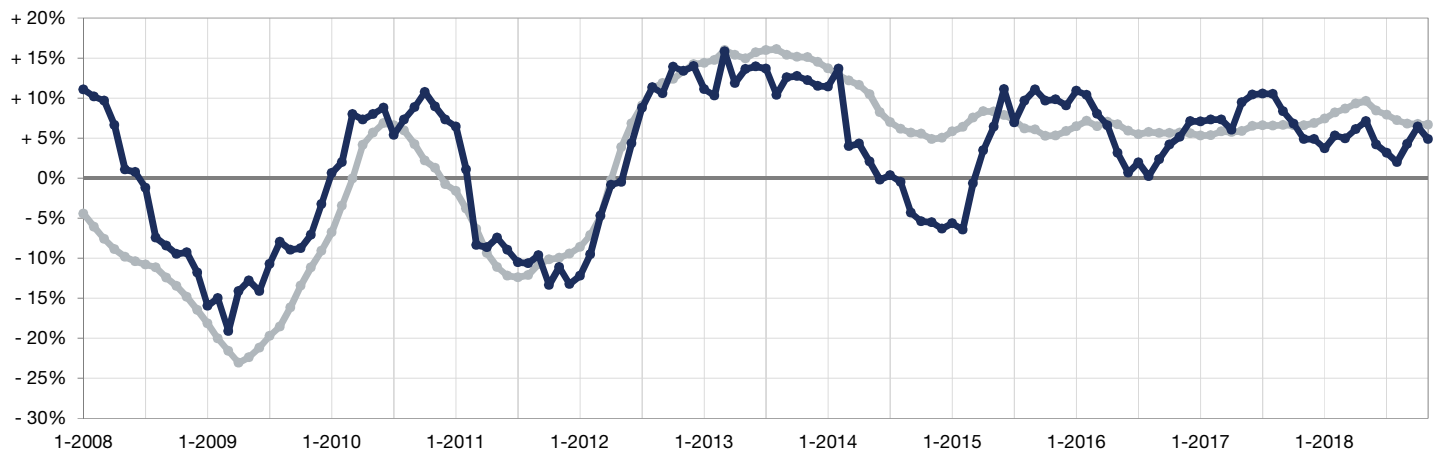
Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
Minnetonka —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.