

**+ 23.1%**

**+ 16.7%**

**+ 13.7%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

## Minnetrista

### November

### Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	13	16	+ 23.1%	282	261	-7.4%
Closed Sales	12	14	+ 16.7%	159	146	-8.2%
Median Sales Price*	\$448,500	\$509,746	+ 13.7%	\$457,000	\$489,495	+ 7.1%
Average Sales Price*	\$516,925	\$529,598	+ 2.5%	\$575,700	\$569,220	-1.1%
Price Per Square Foot*	\$155	\$175	+ 12.6%	\$163	\$185	+ 13.2%
Percent of Original List Price Received*	97.8%	95.6%	-2.2%	96.0%	96.4%	+ 0.4%
Days on Market Until Sale	76	70	-7.9%	120	104	-13.3%
Inventory of Homes for Sale	69	75	+ 8.7%	--	--	--
Months Supply of Inventory	4.8	5.8	+ 20.8%	--	--	--

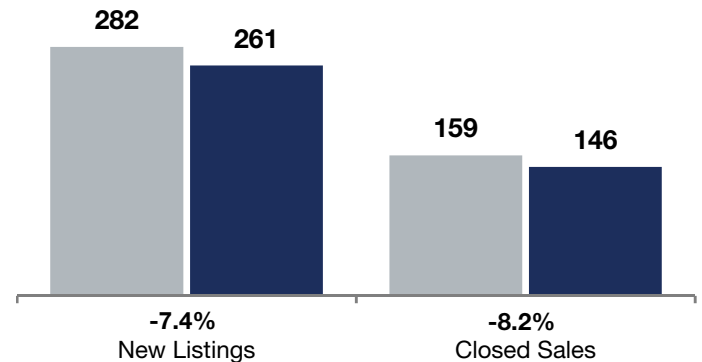
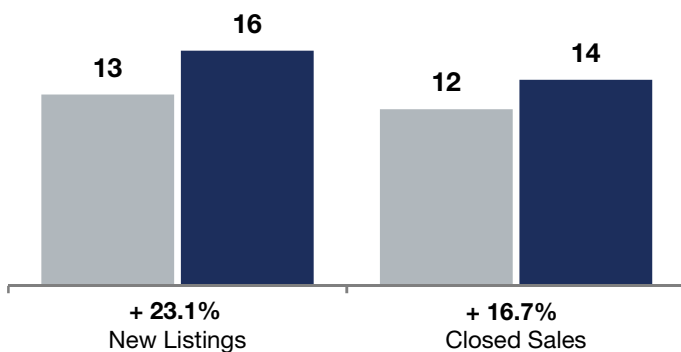
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### November

■ 2017 ■ 2018

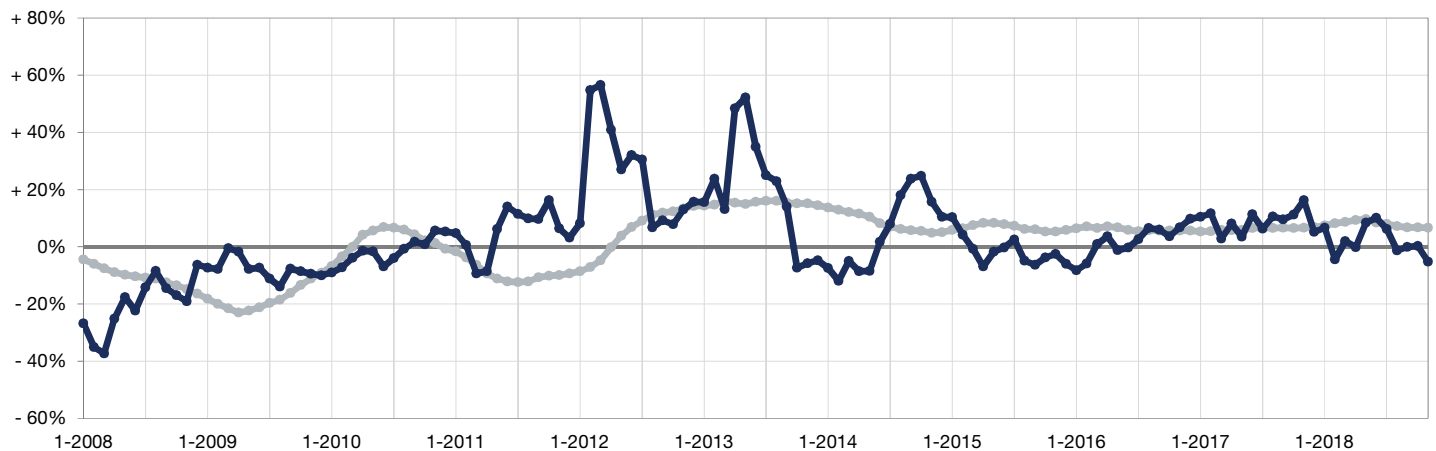
### Year to Date

■ 2017 ■ 2018



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

16-County Twin Cities Region —  
Minnetrista —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.