

Monticello

+ 40.9%

- 8.3%

- 9.8%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

March

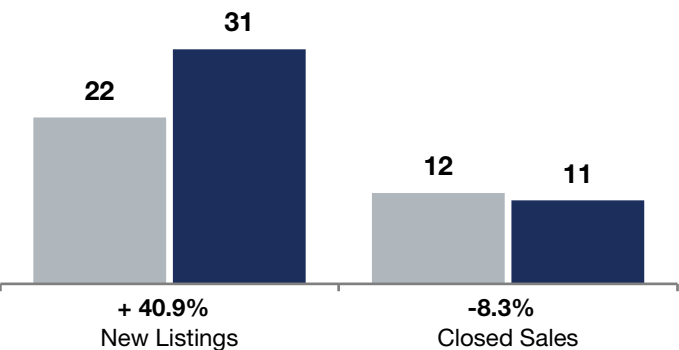
Rolling 12 Months

	2024	2025	+ / -	2024	2025	+ / -
New Listings	22	31	+ 40.9%	277	323	+ 16.6%
Closed Sales	12	11	-8.3%	220	193	-12.3%
Median Sales Price*	\$367,950	\$332,000	-9.8%	\$339,000	\$340,000	+ 0.3%
Average Sales Price*	\$344,225	\$374,595	+ 8.8%	\$362,208	\$363,953	+ 0.5%
Price Per Square Foot*	\$178	\$191	+ 7.3%	\$190	\$191	+ 0.3%
Percent of Original List Price Received*	94.7%	99.7%	+ 5.3%	99.5%	98.7%	-0.8%
Days on Market Until Sale	116	31	-73.3%	52	47	-9.6%
Inventory of Homes for Sale	28	32	+ 14.3%	--	--	--
Months Supply of Inventory	1.5	2.0	+ 33.3%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

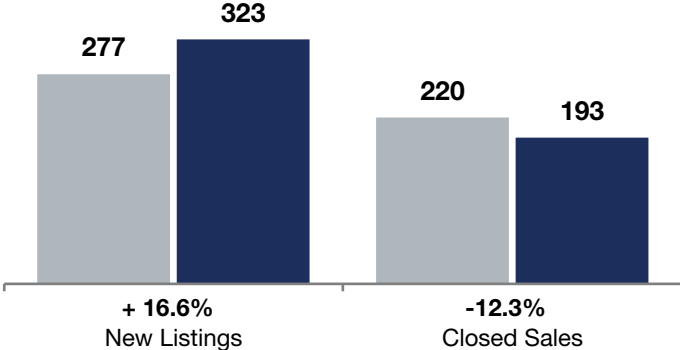
March

2024 2025



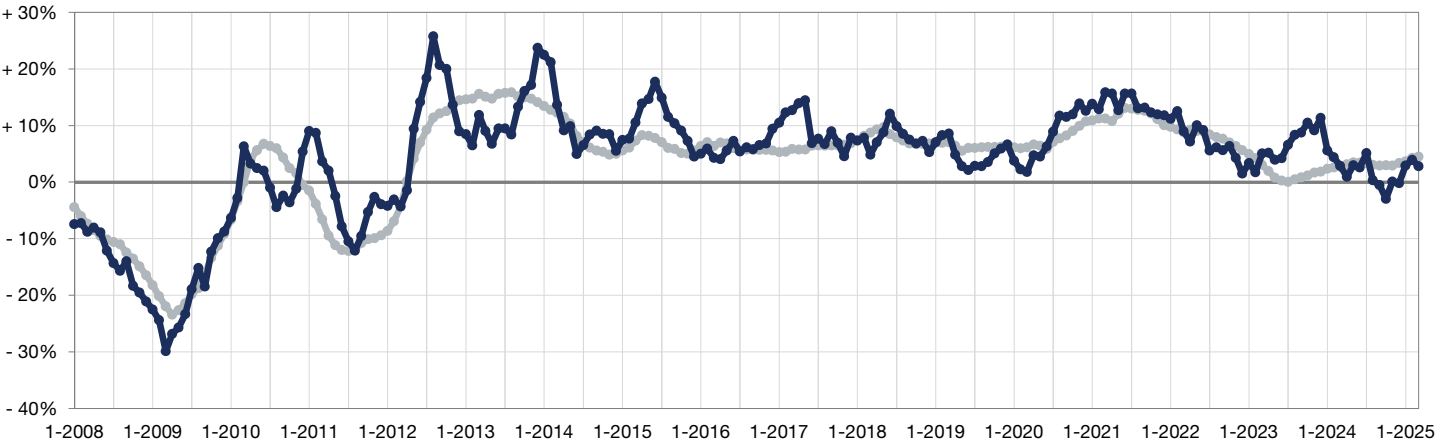
Rolling 12 Months

2024 2025



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region
Monticello



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.