

+ 6.3% **+ 54.5%** **- 16.0%**

Change in
New Listings

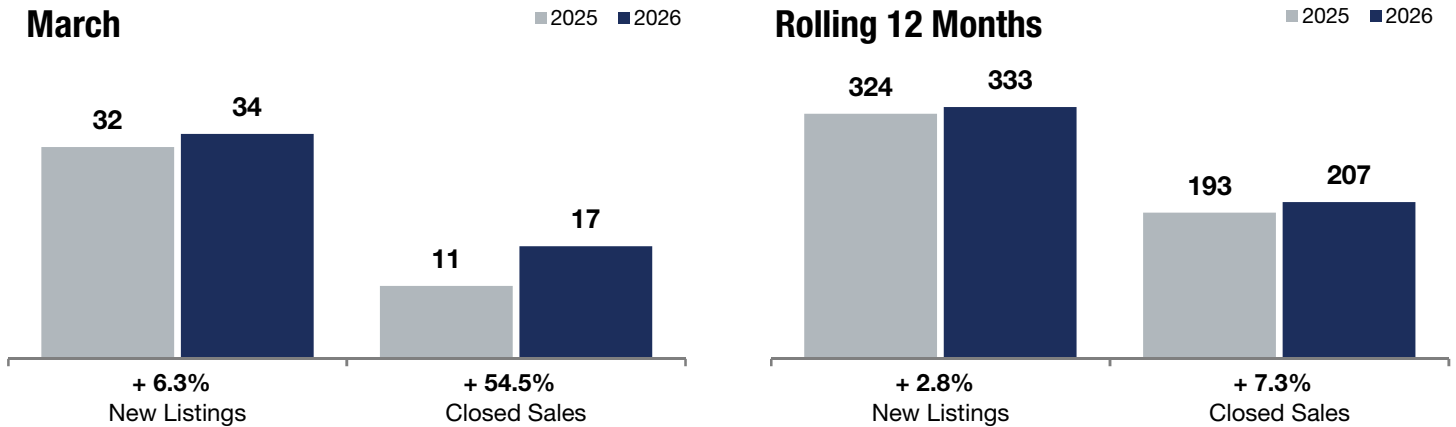
Change in
Closed Sales

Change in
Median Sales Price

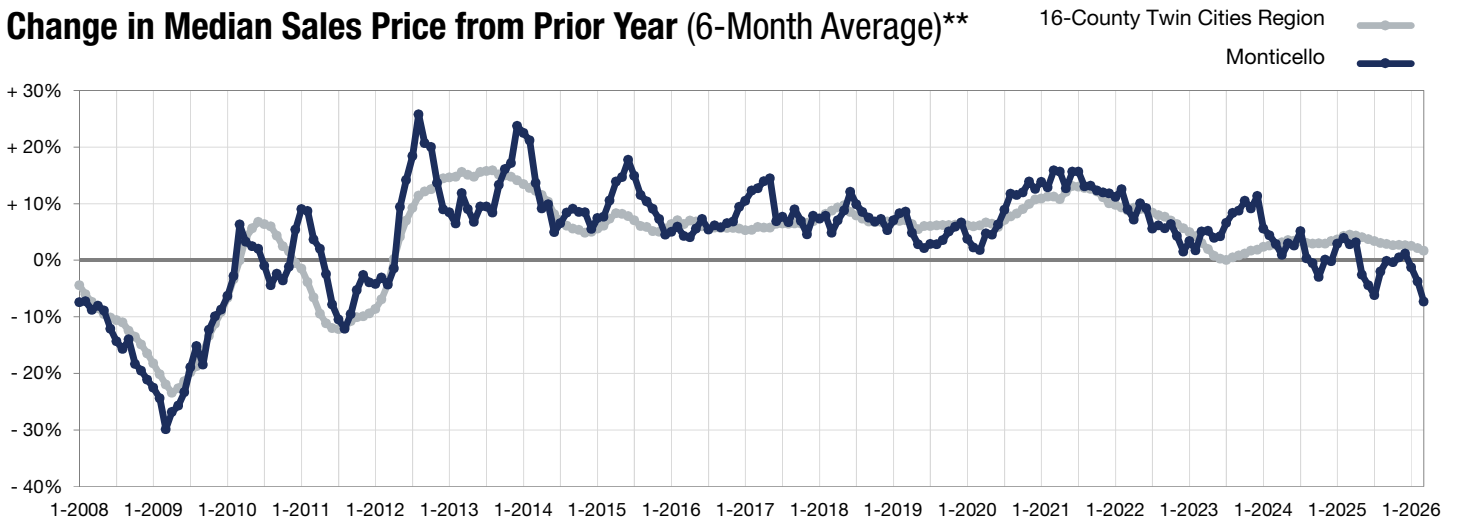
Monticello

| | March | | | Rolling 12 Months | | |
|--|-----------|------------------|---------|-------------------|------------------|---------|
| | 2025 | 2026 | + / - | 2025 | 2026 | + / - |
| New Listings | 32 | 34 | + 6.3% | 324 | 333 | + 2.8% |
| Closed Sales | 11 | 17 | + 54.5% | 193 | 207 | + 7.3% |
| Median Sales Price* | \$332,000 | \$279,000 | -16.0% | \$340,000 | \$330,000 | -2.9% |
| Average Sales Price* | \$374,595 | \$293,235 | -21.7% | \$363,953 | \$361,108 | -0.8% |
| Price Per Square Foot* | \$191 | \$191 | -0.2% | \$191 | \$186 | -2.6% |
| Percent of Original List Price Received* | 99.7% | 98.4% | -1.3% | 98.7% | 98.4% | -0.3% |
| Days on Market Until Sale | 31 | 41 | + 32.3% | 47 | 52 | + 10.6% |
| Inventory of Homes for Sale | 35 | 40 | + 14.3% | -- | -- | -- |
| Months Supply of Inventory | 2.2 | 2.2 | 0.0% | -- | -- | -- |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.