

+ 36.8%

+ 8.0%

+ 12.5%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Monticello

November

Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	19	26	+ 36.8%	395	378	-4.3%
Closed Sales	25	27	+ 8.0%	327	288	-11.9%
Median Sales Price*	\$200,000	\$225,000	+ 12.5%	\$213,000	\$227,000	+ 6.6%
Average Sales Price*	\$227,819	\$259,391	+ 13.9%	\$221,856	\$242,542	+ 9.3%
Price Per Square Foot*	\$115	\$134	+ 17.0%	\$122	\$133	+ 9.2%
Percent of Original List Price Received*	98.8%	96.5%	-2.3%	98.8%	99.3%	+ 0.5%
Days on Market Until Sale	46	57	+ 23.9%	45	46	+ 2.2%
Inventory of Homes for Sale	50	50	0.0%	--	--	--
Months Supply of Inventory	1.7	2.0	+ 17.6%	--	--	--

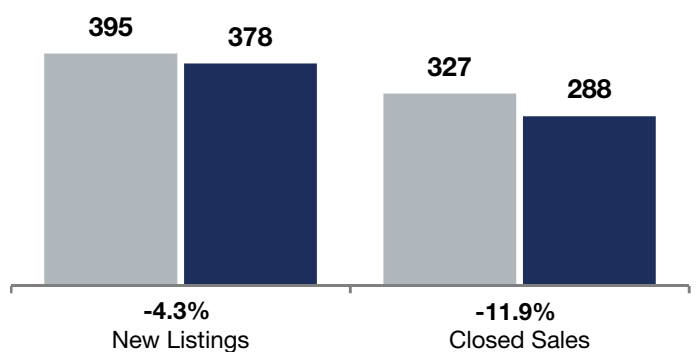
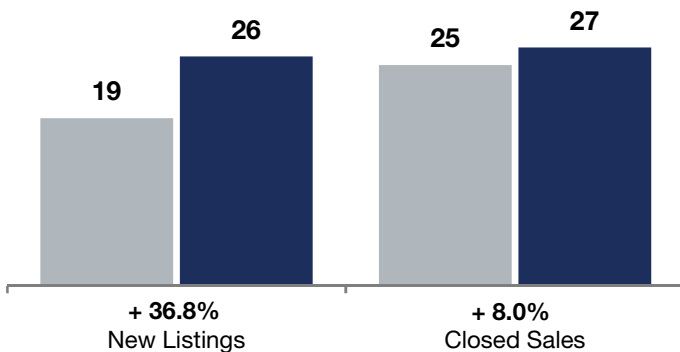
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November

■ 2017 ■ 2018

Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region — 16-County Twin Cities Region
Monticello — Monticello



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.