

## New Hope

**+ 6.7%**

Change in  
New Listings

**+ 21.2%**

Change in  
Closed Sales

**+ 10.3%**

Change in  
Median Sales Price

### October

### Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	30	<b>32</b>	+ 6.7%	336	<b>318</b>	-5.4%
Closed Sales	33	<b>40</b>	+ 21.2%	277	<b>260</b>	-6.1%
Median Sales Price*	\$220,000	<b>\$242,750</b>	+ 10.3%	\$227,375	<b>\$241,500</b>	+ 6.2%
Average Sales Price*	\$215,048	<b>\$242,751</b>	+ 12.9%	\$225,012	<b>\$237,664</b>	+ 5.6%
Price Per Square Foot*	\$132	<b>\$139</b>	+ 5.5%	\$127	<b>\$135</b>	+ 6.0%
Percent of Original List Price Received*	97.8%	<b>98.1%</b>	+ 0.3%	99.1%	<b>100.6%</b>	+ 1.5%
Days on Market Until Sale	40	<b>35</b>	-12.5%	41	<b>29</b>	-29.3%
Inventory of Homes for Sale	42	<b>33</b>	-21.4%	--	--	--
Months Supply of Inventory	1.6	<b>1.3</b>	-18.8%	--	--	--

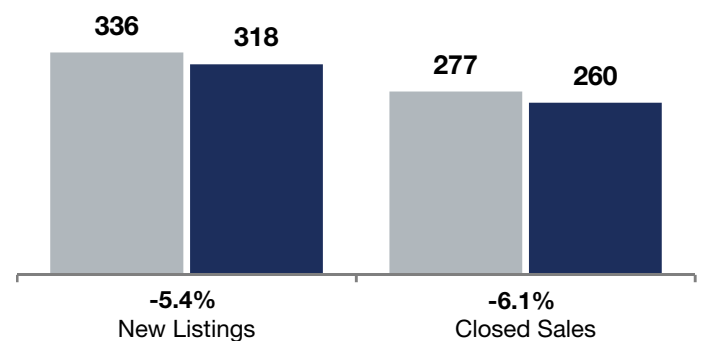
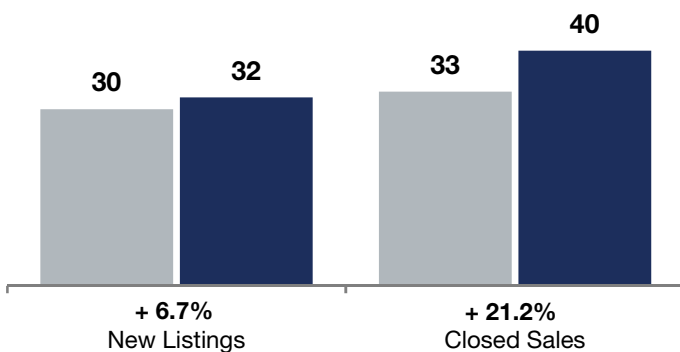
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### October

■ 2017 ■ 2018

### Year to Date

■ 2017 ■ 2018



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

16-County Twin Cities Region —  
New Hope —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.