

+ 56.3%

+ 21.4%

+ 5.3%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

North Branch

November

Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	16	25	+ 56.3%	297	312	+ 5.1%
Closed Sales	14	17	+ 21.4%	242	225	-7.0%
Median Sales Price*	\$197,450	\$208,000	+ 5.3%	\$207,000	\$230,000	+ 11.1%
Average Sales Price*	\$197,293	\$232,953	+ 18.1%	\$220,614	\$253,460	+ 14.9%
Price Per Square Foot*	\$113	\$138	+ 22.0%	\$118	\$132	+ 12.0%
Percent of Original List Price Received*	97.5%	95.8%	-1.7%	97.9%	98.5%	+ 0.6%
Days on Market Until Sale	52	55	+ 5.8%	62	47	-24.2%
Inventory of Homes for Sale	39	57	+ 46.2%	--	--	--
Months Supply of Inventory	1.8	2.8	+ 55.6%	--	--	--

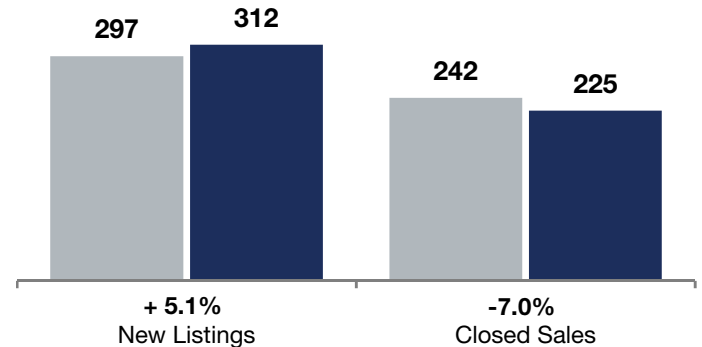
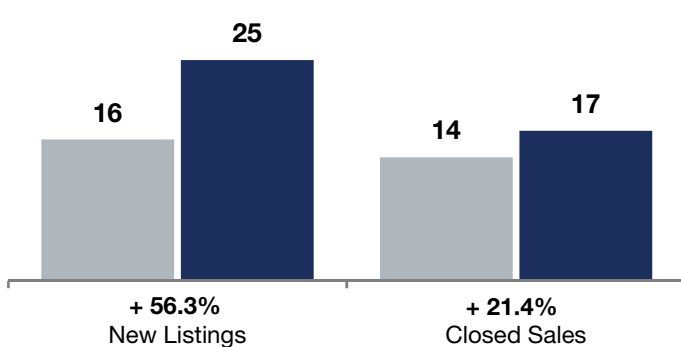
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November

■ 2017 ■ 2018

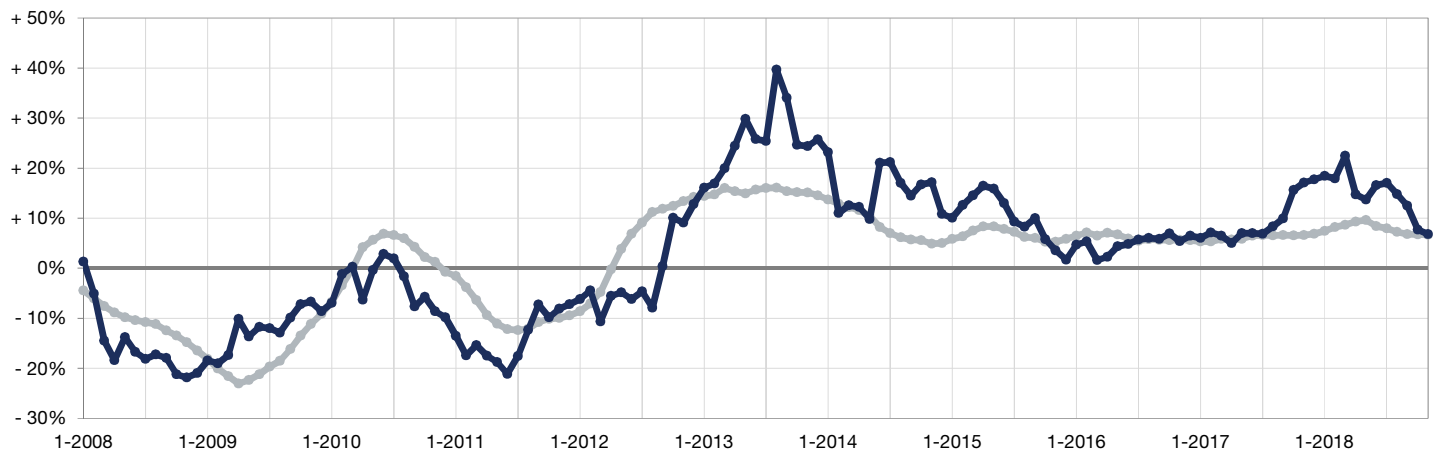
Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
North Branch —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.