

+ 22.2%

- 80.0%

- 12.0%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

North Oaks

January

Year to Date

	2018	2019	+ / -	2018	2019	+ / -
New Listings	9	11	+ 22.2%	9	11	+ 22.2%
Closed Sales	10	2	-80.0%	10	2	-80.0%
Median Sales Price*	\$745,079	\$656,000	-12.0%	\$745,079	\$656,000	-12.0%
Average Sales Price*	\$822,376	\$656,000	-20.2%	\$822,376	\$656,000	-20.2%
Price Per Square Foot*	\$174	\$150	-13.8%	\$174	\$150	-13.8%
Percent of Original List Price Received*	91.2%	95.4%	+ 4.6%	91.2%	95.4%	+ 4.6%
Days on Market Until Sale	156	159	+ 1.9%	156	159	+ 1.9%
Inventory of Homes for Sale	38	30	-21.1%	--	--	--
Months Supply of Inventory	4.1	4.2	+ 2.4%	--	--	--

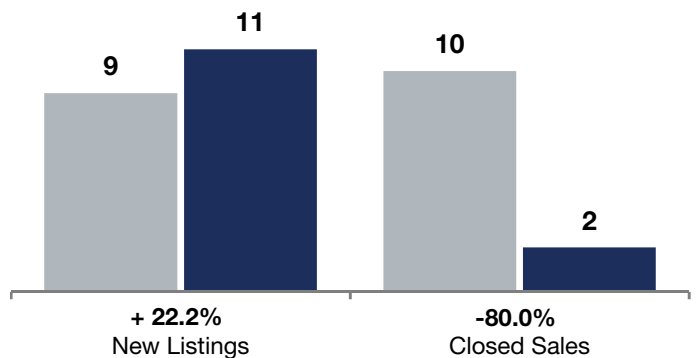
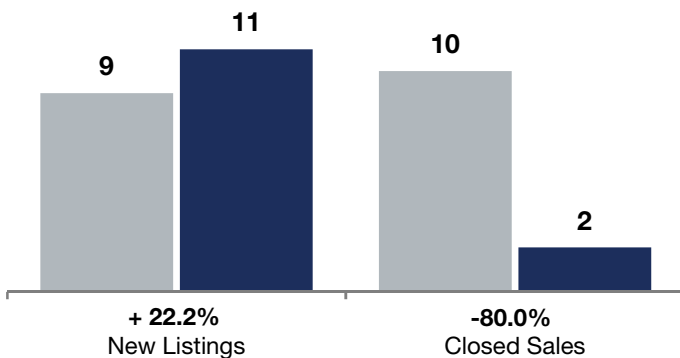
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

January

■ 2018 ■ 2019

Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region — 16-County Twin Cities Region
North Oaks — North Oaks



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.