

+ 12.5%

- 50.0%

+ 3.6%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

North Oaks

October

Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	8	9	+ 12.5%	141	125	-11.3%
Closed Sales	12	6	-50.0%	85	85	0.0%
Median Sales Price*	\$593,750	\$615,000	+ 3.6%	\$650,000	\$715,000	+ 10.0%
Average Sales Price*	\$698,369	\$765,000	+ 9.5%	\$696,336	\$747,933	+ 7.4%
Price Per Square Foot*	\$177	\$163	-7.9%	\$176	\$173	-1.9%
Percent of Original List Price Received*	95.3%	91.5%	-4.0%	95.1%	94.3%	-0.8%
Days on Market Until Sale	135	102	-24.4%	130	143	+ 10.0%
Inventory of Homes for Sale	49	42	-14.3%	--	--	--
Months Supply of Inventory	5.3	5.0	-5.7%	--	--	--

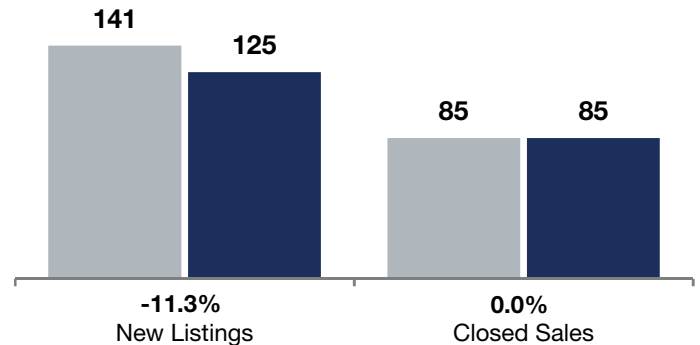
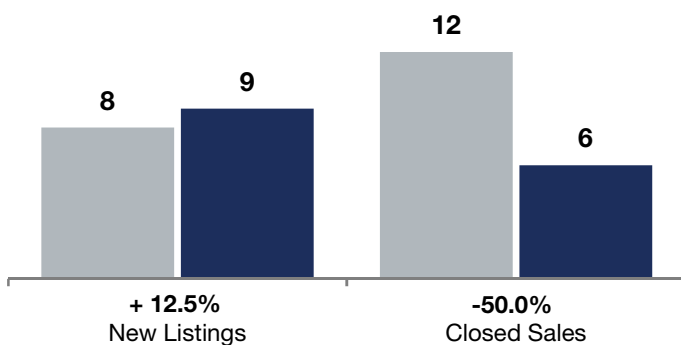
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

October

■ 2017 ■ 2018

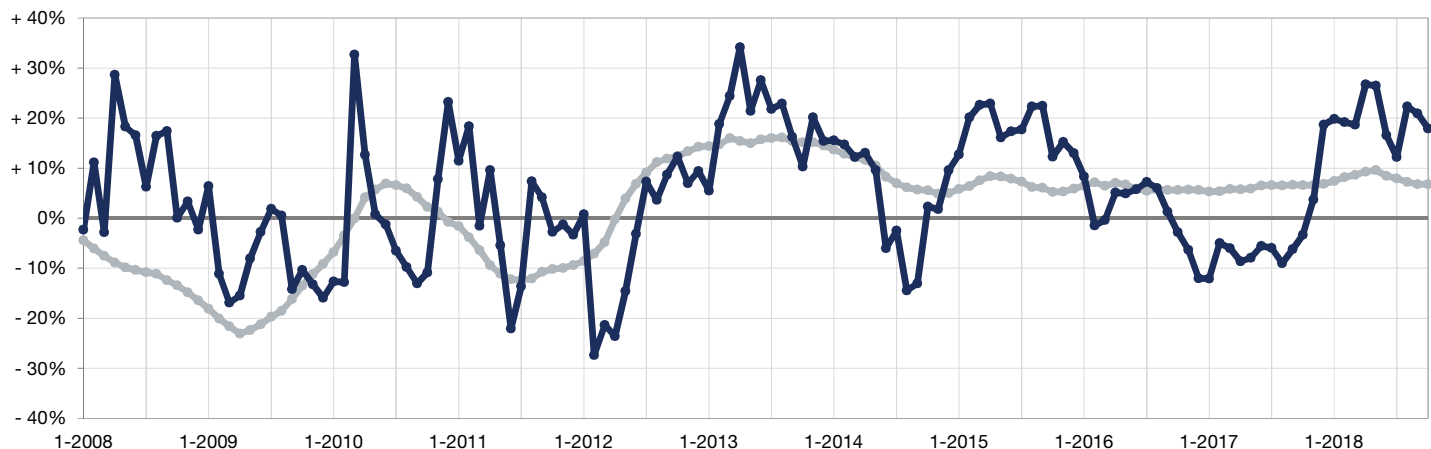
Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region — 16-County Twin Cities Region
North Oaks — North Oaks



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.