

# Local Market Update – April 2018

A RESEARCH TOOL PROVIDED BY THE MINNEAPOLIS AREA ASSOCIATION OF REALTORS®



MINNEAPOLIS AREA Association  
of REALTORS®

## North St. Paul

**- 24.1%**

**+ 50.0%**

**+ 17.4%**

Change in  
New Listings

Change in  
Closed Sales

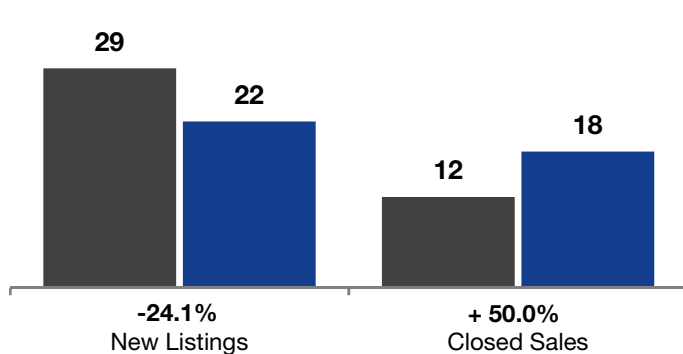
Change in  
Median Sales Price

	April			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	29	22	-24.1%	73	67	-8.2%
Closed Sales	12	18	+ 50.0%	37	49	+ 32.4%
Median Sales Price*	\$196,500	<b>\$230,750</b>	+ 17.4%	\$187,000	<b>\$205,000</b>	+ 9.6%
Average Sales Price*	\$202,629	<b>\$233,789</b>	+ 15.4%	\$194,056	<b>\$205,765</b>	+ 6.0%
Price Per Square Foot*	\$116	<b>\$143</b>	+ 23.5%	\$113	<b>\$135</b>	+ 18.8%
Percent of Original List Price Received*	100.1%	<b>101.2%</b>	+ 1.1%	96.6%	<b>100.5%</b>	+ 4.0%
Days on Market Until Sale	50	34	-32.0%	58	40	-31.0%
Inventory of Homes for Sale	23	15	-34.8%	--	--	--
Months Supply of Inventory	1.4	1.0	-28.6%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

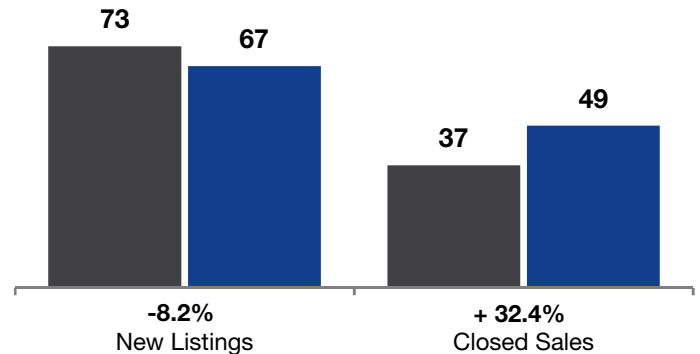
### April

■ 2017 ■ 2018



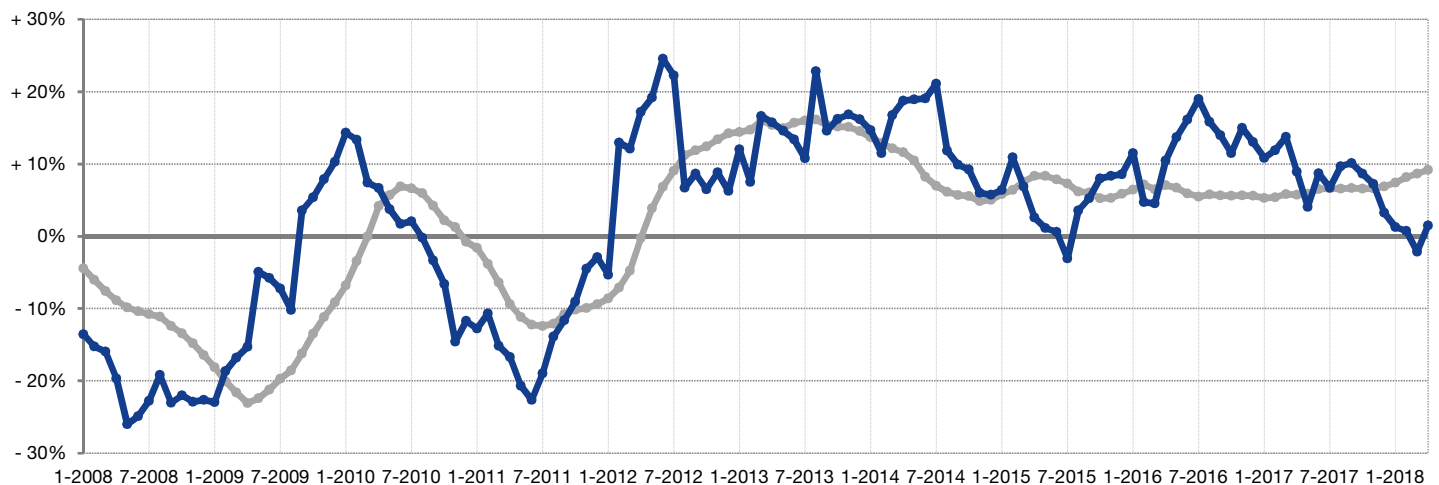
### Year to Date

■ 2017 ■ 2018



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

16-County Twin Cities Region —  
North St. Paul —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of May 8, 2018. All data from NorthstarMLS. | Powered by ShowingTime.