

Northfield

- 28.6%

Change in
New Listings

- 22.2%

Change in
Closed Sales

+ 0.2%

Change in
Median Sales Price

November

Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	21	15	-28.6%	357	316	-11.5%
Closed Sales	27	21	-22.2%	292	242	-17.1%
Median Sales Price*	\$249,500	\$249,950	+ 0.2%	\$240,000	\$258,000	+ 7.5%
Average Sales Price*	\$264,004	\$270,808	+ 2.6%	\$257,531	\$274,008	+ 6.4%
Price Per Square Foot*	\$131	\$131	+ 0.5%	\$124	\$130	+ 4.3%
Percent of Original List Price Received*	98.1%	97.0%	-1.1%	97.5%	97.4%	-0.1%
Days on Market Until Sale	57	43	-24.6%	80	64	-20.0%
Inventory of Homes for Sale	64	78	+ 21.9%	--	--	--
Months Supply of Inventory	2.4	3.6	+ 50.0%	--	--	--

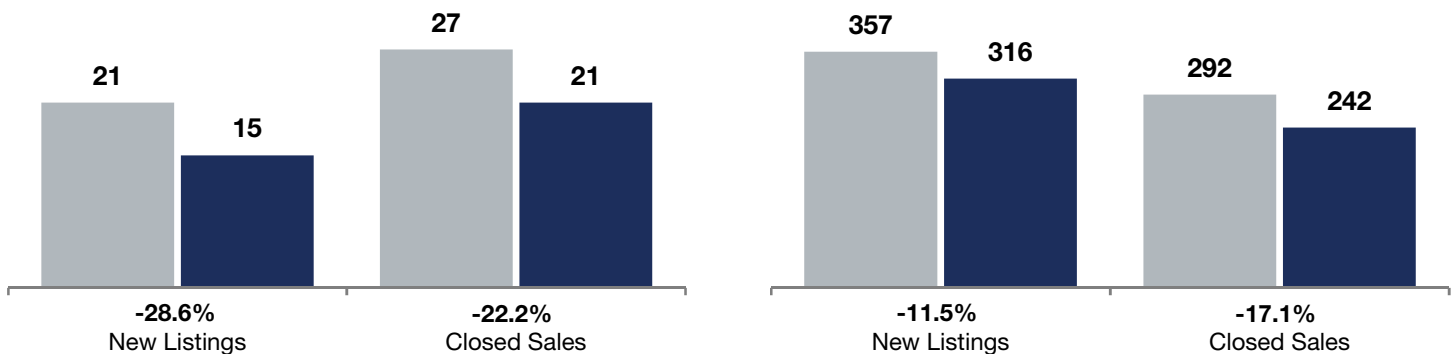
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November

■ 2017 ■ 2018

Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region — Northfield



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.