

Norwood Young America

- 12.5%

Change in
New Listings

- 60.0%

Change in
Closed Sales

+ 15.2%

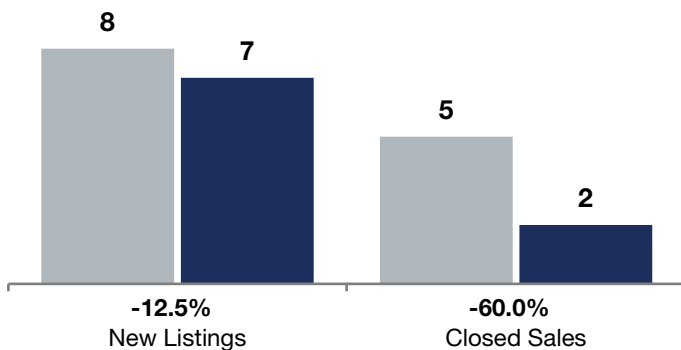
Change in
Median Sales Price

	October			Rolling 12 Months		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	8	7	-12.5%	65	70	+ 7.7%
Closed Sales	5	2	-60.0%	60	49	-18.3%
Median Sales Price*	\$280,000	\$322,450	+ 15.2%	\$279,000	\$287,500	+ 3.0%
Average Sales Price*	\$253,780	\$322,450	+ 27.1%	\$289,433	\$323,850	+ 11.9%
Price Per Square Foot*	\$204	\$177	-12.9%	\$171	\$176	+ 3.3%
Percent of Original List Price Received*	100.5%	95.8%	-4.7%	100.7%	96.7%	-4.0%
Days on Market Until Sale	52	134	+ 157.7%	46	57	+ 23.9%
Inventory of Homes for Sale	16	8	-50.0%	--	--	--
Months Supply of Inventory	3.4	1.7	-50.0%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

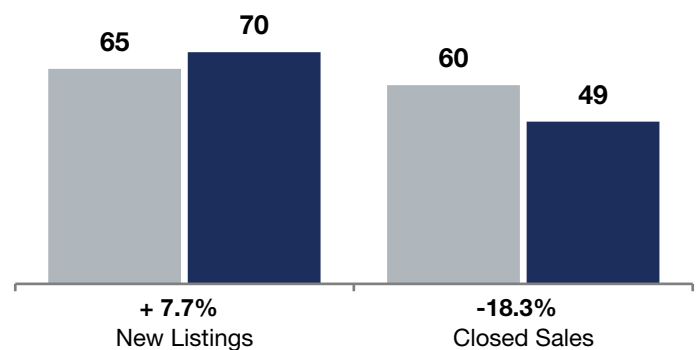
October

■ 2022 ■ 2023



Rolling 12 Months

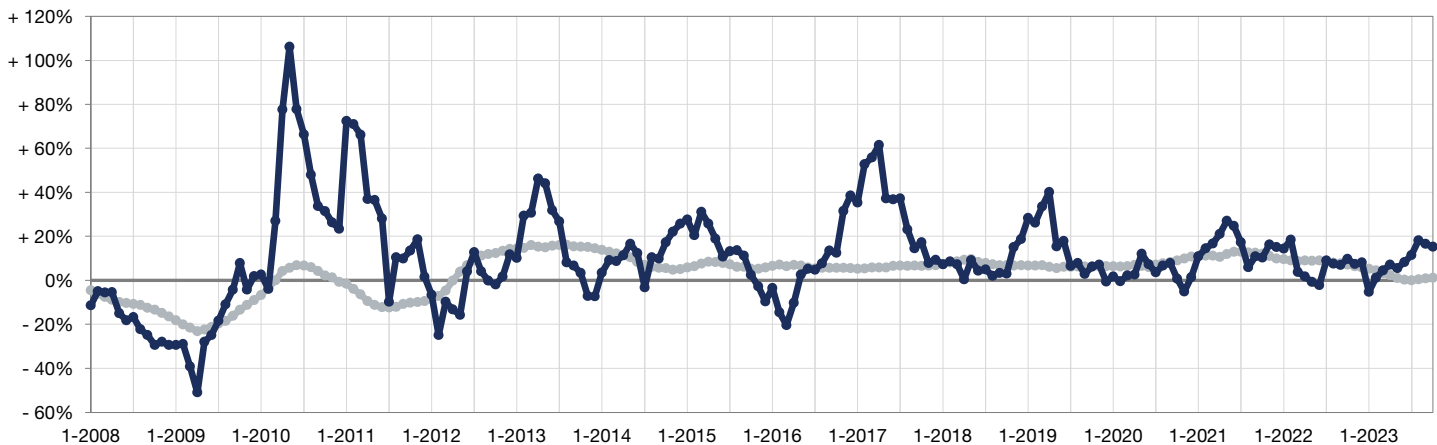
■ 2022 ■ 2023



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Norwood Young America



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.