

Norwood Young America

+ 66.7%

+ 11.1%

+ 75.3%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

November

Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	3	5	+ 66.7%	131	119	-9.2%
Closed Sales	9	10	+ 11.1%	80	79	-1.3%
Median Sales Price*	\$170,000	\$297,982	+ 75.3%	\$207,750	\$215,000	+ 3.5%
Average Sales Price*	\$250,522	\$263,817	+ 5.3%	\$217,237	\$227,833	+ 4.9%
Price Per Square Foot*	\$120	\$165	+ 37.6%	\$112	\$123	+ 10.0%
Percent of Original List Price Received*	96.0%	96.5%	+ 0.5%	97.2%	99.1%	+ 2.0%
Days on Market Until Sale	91	96	+ 5.5%	61	87	+ 42.6%
Inventory of Homes for Sale	39	34	-12.8%	--	--	--
Months Supply of Inventory	5.5	4.5	-18.2%	--	--	--

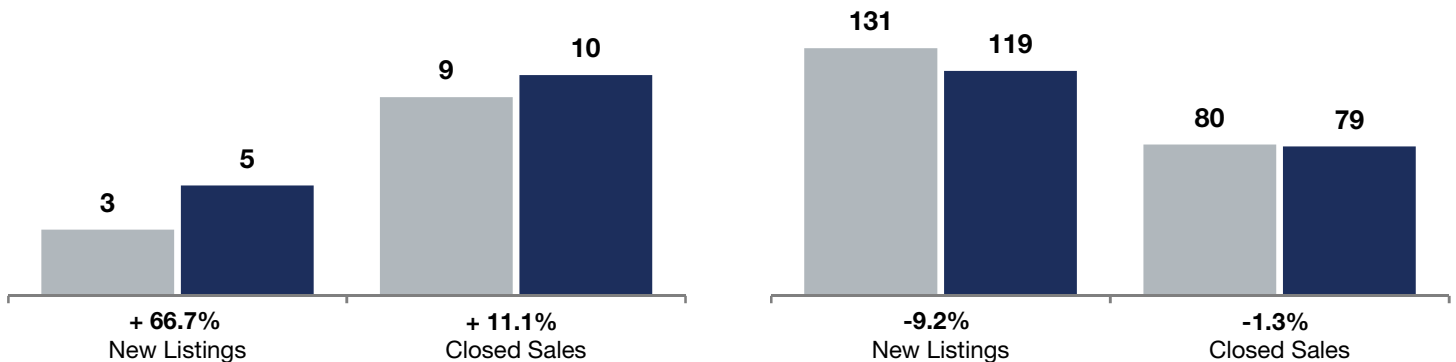
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November

■ 2017 ■ 2018

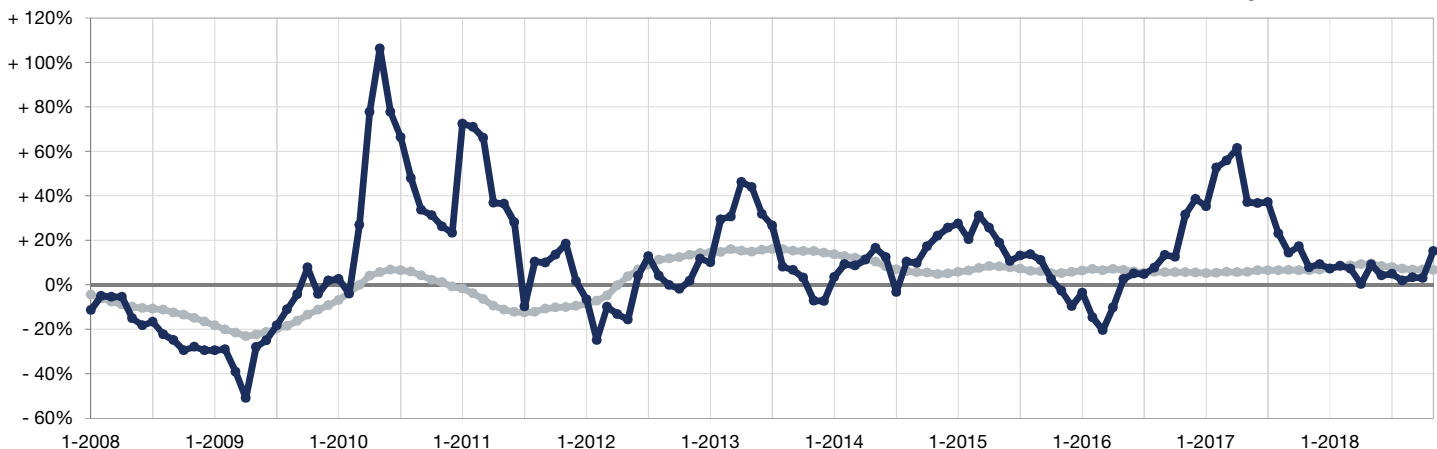
Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
Norwood Young America —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.