

Oak Grove

+ 9.1%

Change in
New Listings

+ 6.7%

Change in
Closed Sales

- 13.2%

Change in
Median Sales Price

October

Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	11	12	+ 9.1%	181	171	-5.5%
Closed Sales	15	16	+ 6.7%	133	99	-25.6%
Median Sales Price*	\$315,106	\$273,500	-13.2%	\$319,900	\$330,000	+ 3.2%
Average Sales Price*	\$350,494	\$314,755	-10.2%	\$335,268	\$351,336	+ 4.8%
Price Per Square Foot*	\$149	\$145	-2.7%	\$138	\$149	+ 8.3%
Percent of Original List Price Received*	94.7%	100.3%	+ 5.9%	97.7%	99.4%	+ 1.7%
Days on Market Until Sale	59	46	-22.0%	76	54	-28.9%
Inventory of Homes for Sale	30	35	+ 16.7%	--	--	--
Months Supply of Inventory	2.4	3.5	+ 45.8%	--	--	--

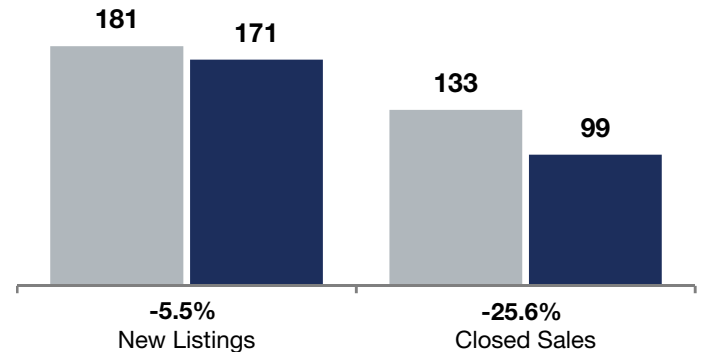
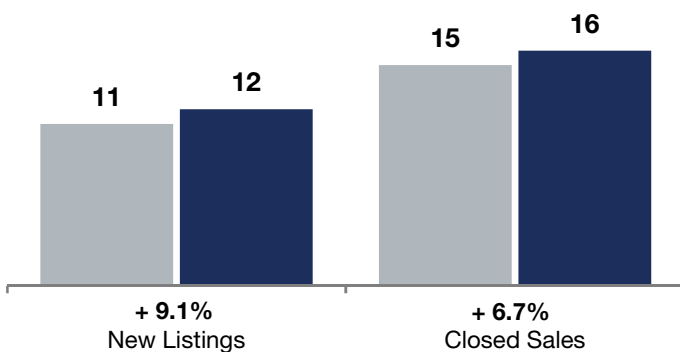
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

October

■ 2017 ■ 2018

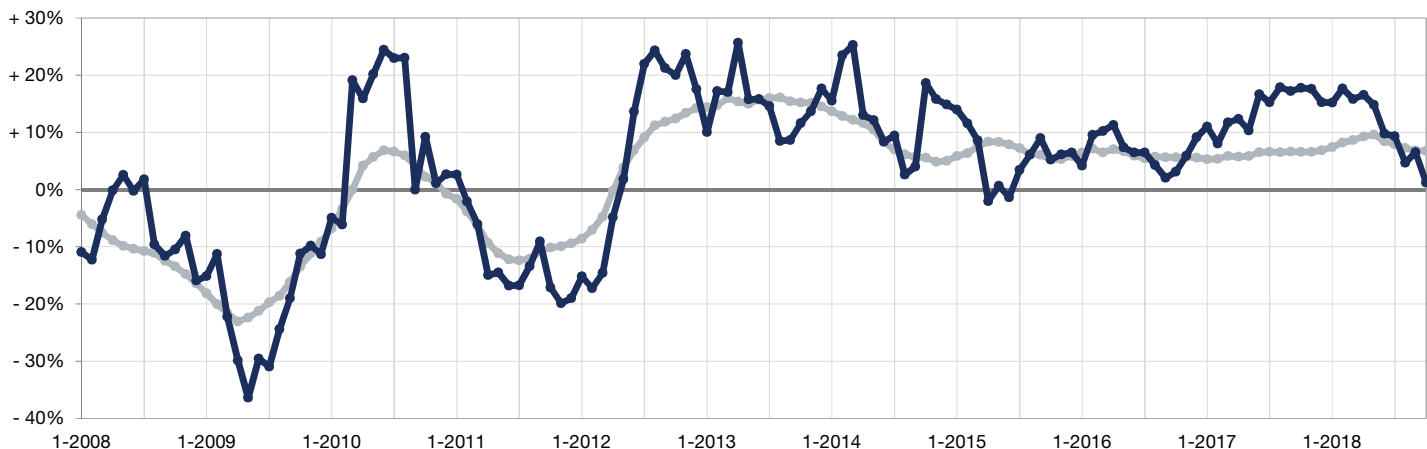
Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
Oak Grove —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.