

# Local Market Update – November 2018

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## Osseo

**- 33.3%**      **- 100.0%**      **- 100.0%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

### November

### Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	3	2	-33.3%	36	31	-13.9%
Closed Sales	6	0	-100.0%	25	23	-8.0%
Median Sales Price*	\$224,750	\$0	-100.0%	\$205,000	<b>\$213,000</b>	+ 3.9%
Average Sales Price*	\$214,850	\$0	-100.0%	\$209,936	<b>\$217,122</b>	+ 3.4%
Price Per Square Foot*	\$97	\$0	-100.0%	\$119	<b>\$136</b>	+ 14.3%
Percent of Original List Price Received*	96.7%	0.0%	-100.0%	99.0%	<b>97.6%</b>	-1.4%
Days on Market Until Sale	26	0	-100.0%	38	31	-18.4%
Inventory of Homes for Sale	5	4	-20.0%	--	--	--
Months Supply of Inventory	2.1	1.7	-19.0%	--	--	--

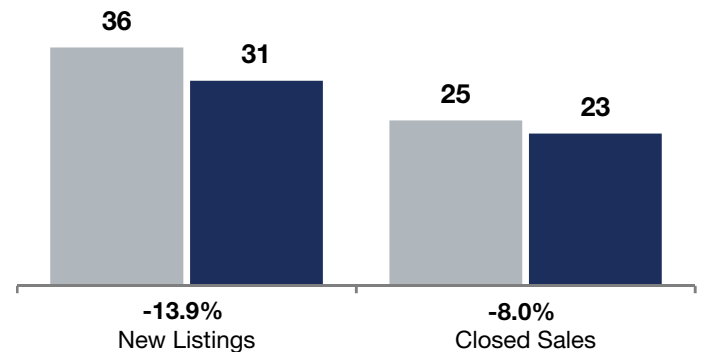
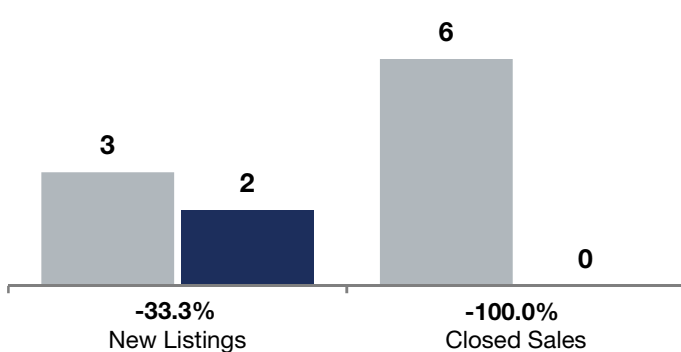
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### November

■ 2017 ■ 2018

### Year to Date

■ 2017 ■ 2018



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

16-County Twin Cities Region — 16-County Twin Cities Region  
Osseo — Osseo



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.