

Otsego

+ 55.0%

Change in
New Listings

+ 57.6%

Change in
Closed Sales

+ 16.4%

Change in
Median Sales Price

October

Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	40	62	+ 55.0%	587	687	+ 17.0%
Closed Sales	33	52	+ 57.6%	454	444	-2.2%
Median Sales Price*	\$256,898	\$298,970	+ 16.4%	\$250,705	\$301,463	+ 20.2%
Average Sales Price*	\$268,108	\$288,849	+ 7.7%	\$263,240	\$298,861	+ 13.5%
Price Per Square Foot*	\$140	\$144	+ 2.9%	\$131	\$142	+ 8.6%
Percent of Original List Price Received*	99.1%	98.5%	-0.6%	99.1%	99.3%	+ 0.2%
Days on Market Until Sale	47	55	+ 17.0%	45	45	0.0%
Inventory of Homes for Sale	94	117	+ 24.5%	--	--	--
Months Supply of Inventory	2.2	2.7	+ 22.7%	--	--	--

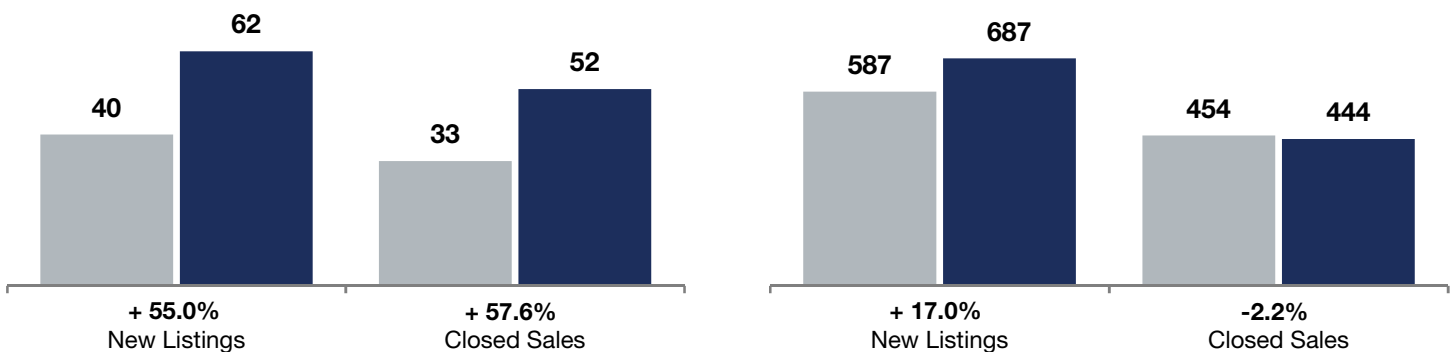
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

October

■ 2017 ■ 2018

Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
Otsego —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.