

Red Wing

+ 6.3%

Change in
New Listings

+ 45.0%

Change in
Closed Sales

- 6.0%

Change in
Median Sales Price

November

Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	16	17	+ 6.3%	295	322	+ 9.2%
Closed Sales	20	29	+ 45.0%	252	251	-0.4%
Median Sales Price*	\$190,750	\$179,250	-6.0%	\$174,500	\$179,950	+ 3.1%
Average Sales Price*	\$203,760	\$193,758	-4.9%	\$201,190	\$209,720	+ 4.2%
Price Per Square Foot*	\$118	\$110	-6.8%	\$102	\$109	+ 6.4%
Percent of Original List Price Received*	100.2%	95.2%	-5.0%	96.6%	96.5%	-0.1%
Days on Market Until Sale	125	76	-39.2%	85	79	-7.1%
Inventory of Homes for Sale	103	118	+ 14.6%	--	--	--
Months Supply of Inventory	4.6	5.2	+ 13.0%	--	--	--

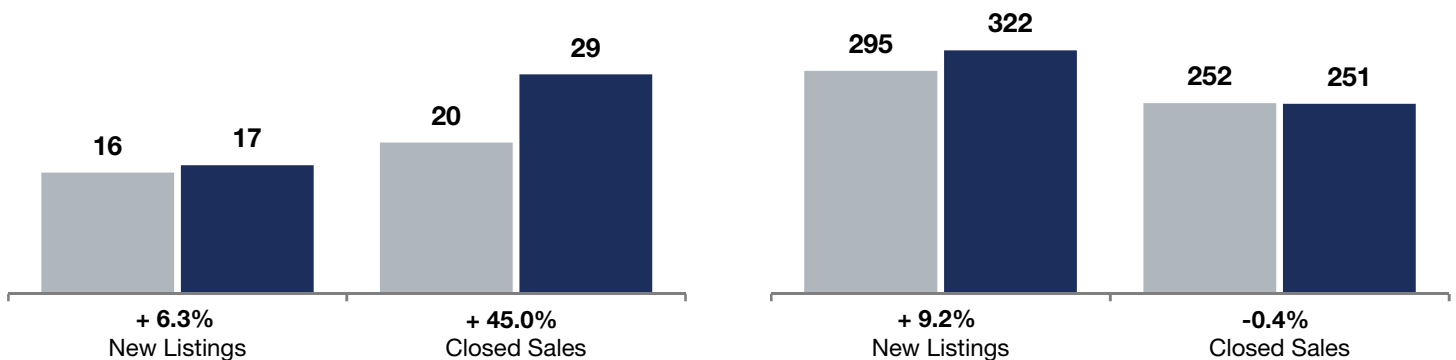
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November

■ 2017 ■ 2018

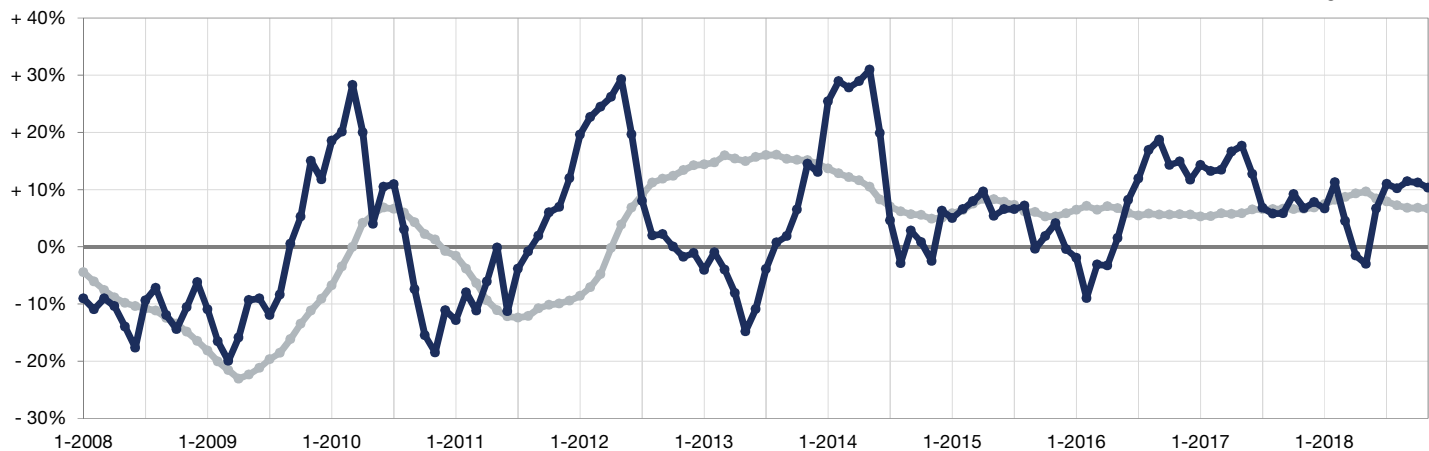
Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
Red Wing —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.