Local Market Update – October 2026

A RESEARCH TOOL PROVIDED BY **MINNEAPOLIS AREA REALTORS®**

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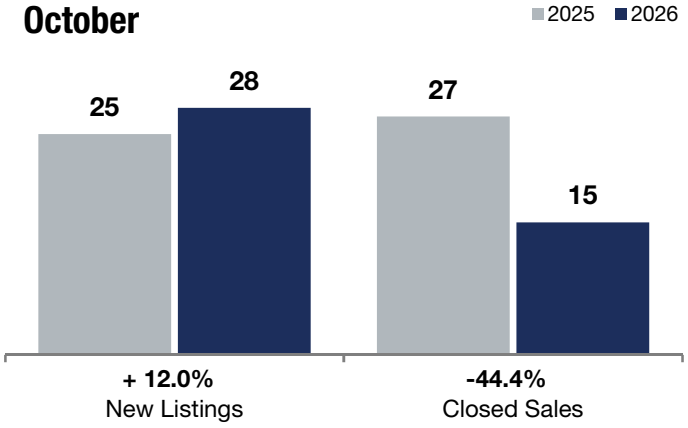
River Falls

+ 12.0%	- 44.4%	+ 32.0%
Change in **New Listings**	Change in **Closed Sales**	Change in **Median Sales Price**

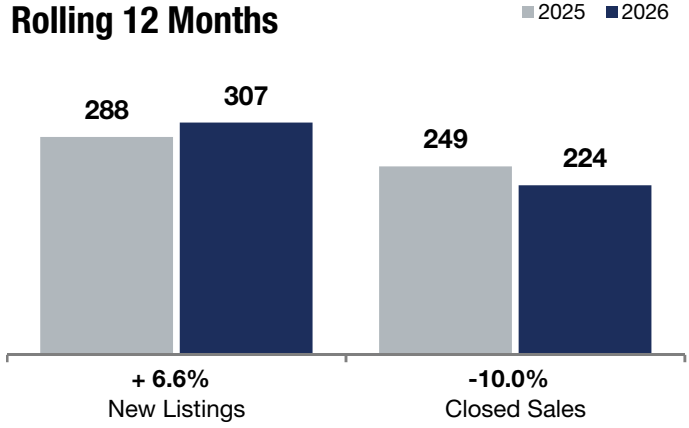
	October			Rolling 12 Months		
	2025	2026	+ / –	2025	2026	+ / –
New Listings	25	**28**	+ 12.0%	288	**307**	+ 6.6%
Closed Sales	27	**15**	-44.4%	249	**224**	-10.0%
Median Sales Price*	$375,000	**$495,000**	+ 32.0%	$408,000	**$429,500**	+ 5.3%
Average Sales Price*	$393,155	**$480,077**	+ 22.1%	$433,622	**$444,452**	+ 2.5%
Price Per Square Foot*	$218	**$229**	+ 4.9%	$214	**$215**	+ 0.5%
Percent of Original List Price Received*	101.3%	**98.6%**	-2.7%	99.2%	**98.3%**	-0.9%
Days on Market Until Sale	52	**47**	-9.6%	61	**70**	+ 14.8%
Inventory of Homes for Sale	55	**73**	+ 32.7%	--	--	--
Months Supply of Inventory	2.8	**4.0**	+ 42.9%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

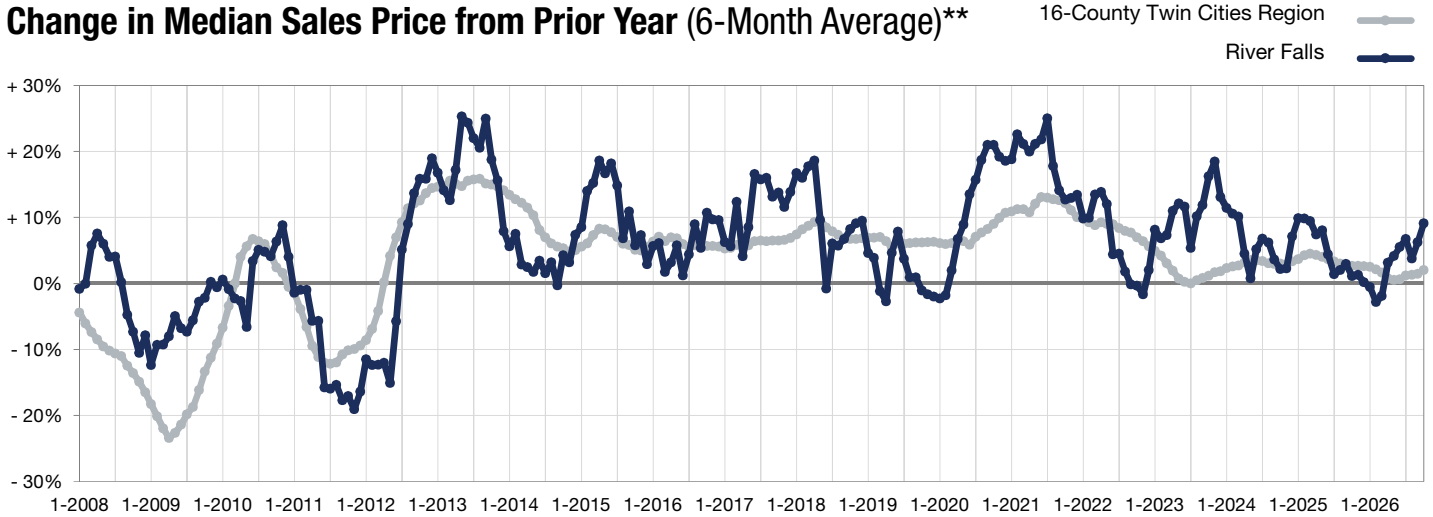
October



Rolling 12 Months



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average.
This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.

Current as of November 6, 2026. All data from NorthstarMLS. | Copyright ShowingTime Plus, LLC.