

**+ 11.8%**

**+ 14.3%**

**- 16.0%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

## River Falls

### November

### Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	17	19	+ 11.8%	314	305	-2.9%
Closed Sales	21	24	+ 14.3%	258	260	+ 0.8%
Median Sales Price*	\$263,900	\$221,750	-16.0%	\$230,000	\$239,000	+ 3.9%
Average Sales Price*	\$317,419	\$259,470	-18.3%	\$260,694	\$263,811	+ 1.2%
Price Per Square Foot*	\$143	\$122	-14.6%	\$123	\$130	+ 6.2%
Percent of Original List Price Received*	97.3%	96.2%	-1.1%	97.6%	98.0%	+ 0.4%
Days on Market Until Sale	85	71	-16.5%	94	84	-10.6%
Inventory of Homes for Sale	72	55	-23.6%	--	--	--
Months Supply of Inventory	3.1	2.3	-25.8%	--	--	--

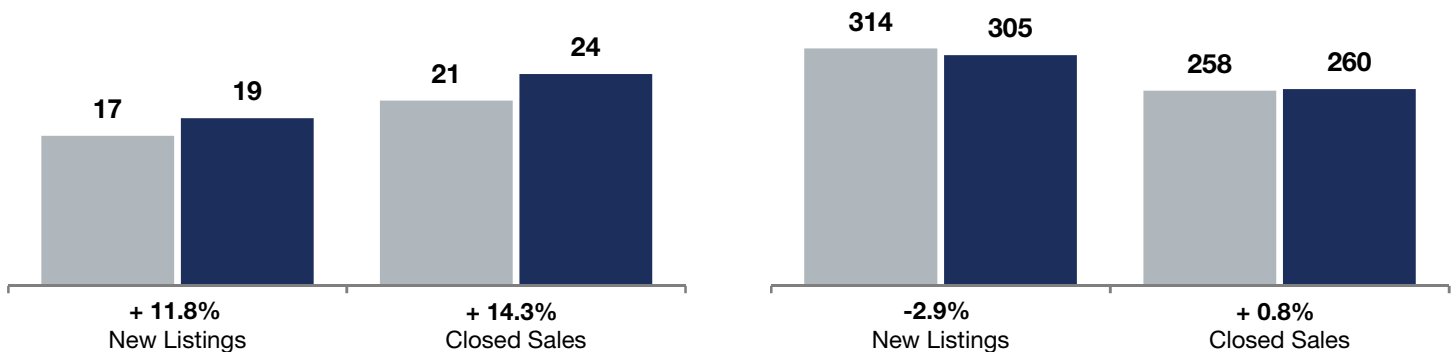
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### November

■ 2017 ■ 2018

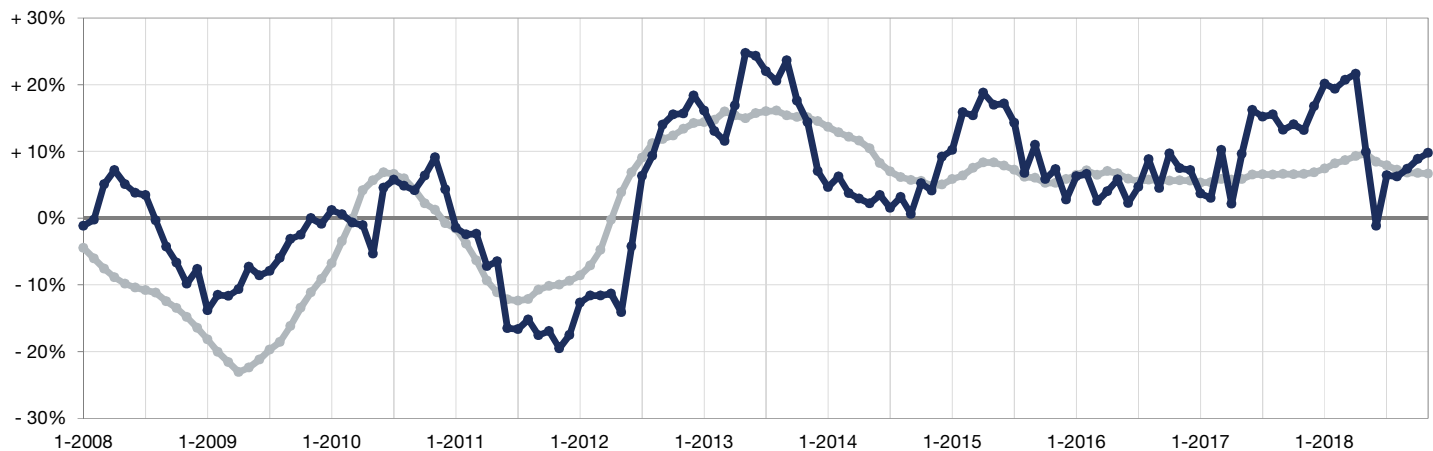
### Year to Date

■ 2017 ■ 2018



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

16-County Twin Cities Region —  
River Falls —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.