

Savage

+ 7.7%

Change in
New Listings

- 18.6%

Change in
Closed Sales

+ 2.5%

Change in
Median Sales Price

November

Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	39	42	+ 7.7%	862	808	-6.3%
Closed Sales	59	48	-18.6%	594	580	-2.4%
Median Sales Price*	\$282,000	\$289,000	+ 2.5%	\$289,700	\$315,250	+ 8.8%
Average Sales Price*	\$300,714	\$320,522	+ 6.6%	\$302,359	\$329,190	+ 8.9%
Price Per Square Foot*	\$130	\$141	+ 8.7%	\$131	\$141	+ 7.1%
Percent of Original List Price Received*	98.6%	97.6%	-1.0%	99.3%	99.0%	-0.3%
Days on Market Until Sale	51	54	+ 5.9%	47	49	+ 4.3%
Inventory of Homes for Sale	124	119	-4.0%	--	--	--
Months Supply of Inventory	2.4	2.3	-4.2%	--	--	--

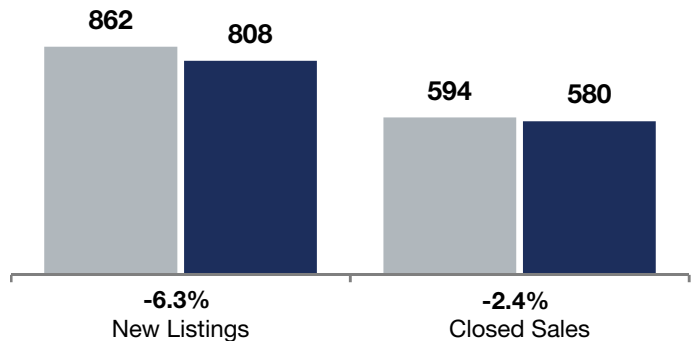
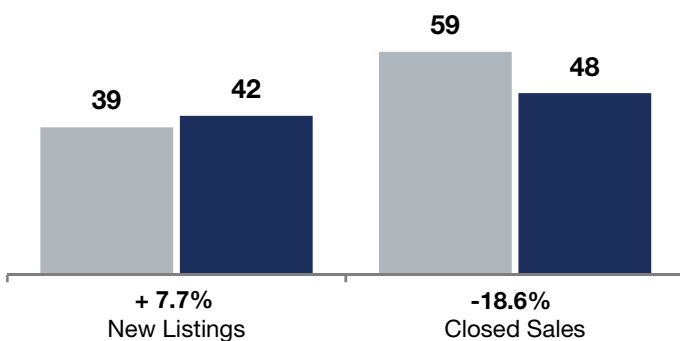
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November

■ 2017 ■ 2018

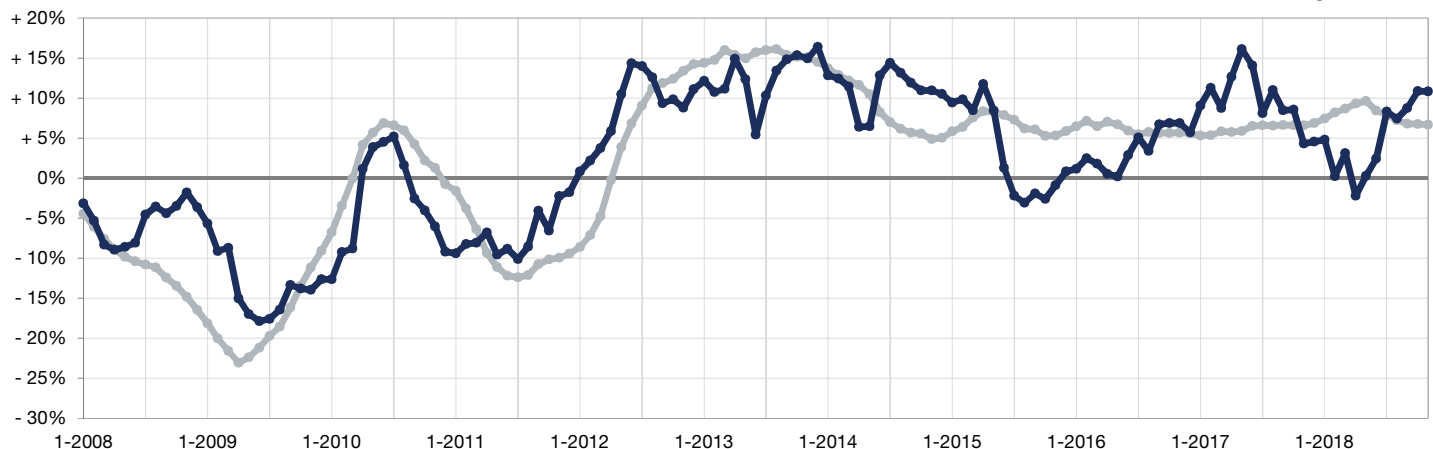
Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region — 16-County Twin Cities Region
Savage — Savage



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.