

+ 35.8%

- 12.8%

+ 14.3%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Sherburne County

November

Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	95	129	+ 35.8%	2,360	2,364	+ 0.2%
Closed Sales	164	143	-12.8%	1,799	1,697	-5.7%
Median Sales Price*	\$224,000	\$256,000	+ 14.3%	\$223,500	\$242,000	+ 8.3%
Average Sales Price*	\$244,741	\$272,279	+ 11.3%	\$240,342	\$255,778	+ 6.4%
Price Per Square Foot*	\$121	\$131	+ 8.2%	\$122	\$131	+ 7.4%
Percent of Original List Price Received*	97.2%	98.6%	+ 1.4%	98.3%	98.9%	+ 0.6%
Days on Market Until Sale	62	54	-12.9%	57	50	-12.3%
Inventory of Homes for Sale	305	378	+ 23.9%	--	--	--
Months Supply of Inventory	1.9	2.5	+ 31.6%	--	--	--

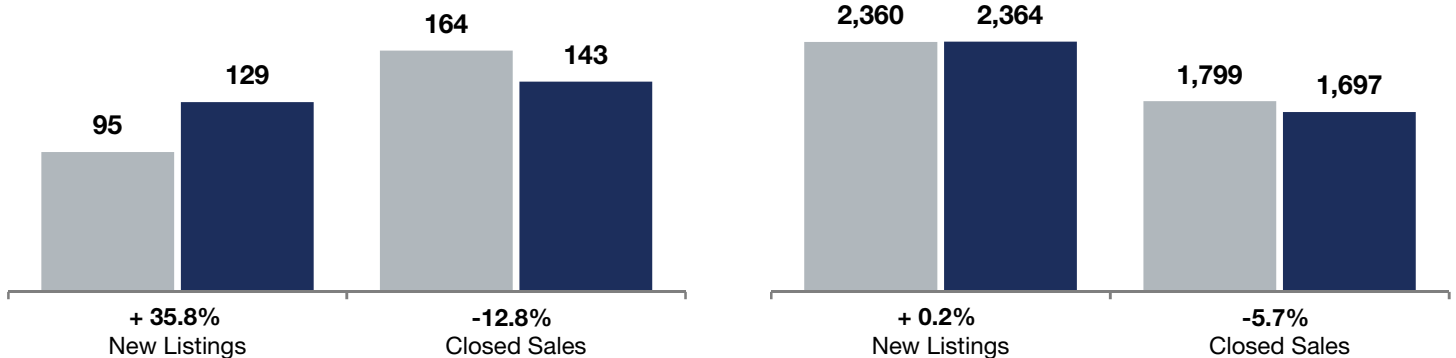
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November

■ 2017 ■ 2018

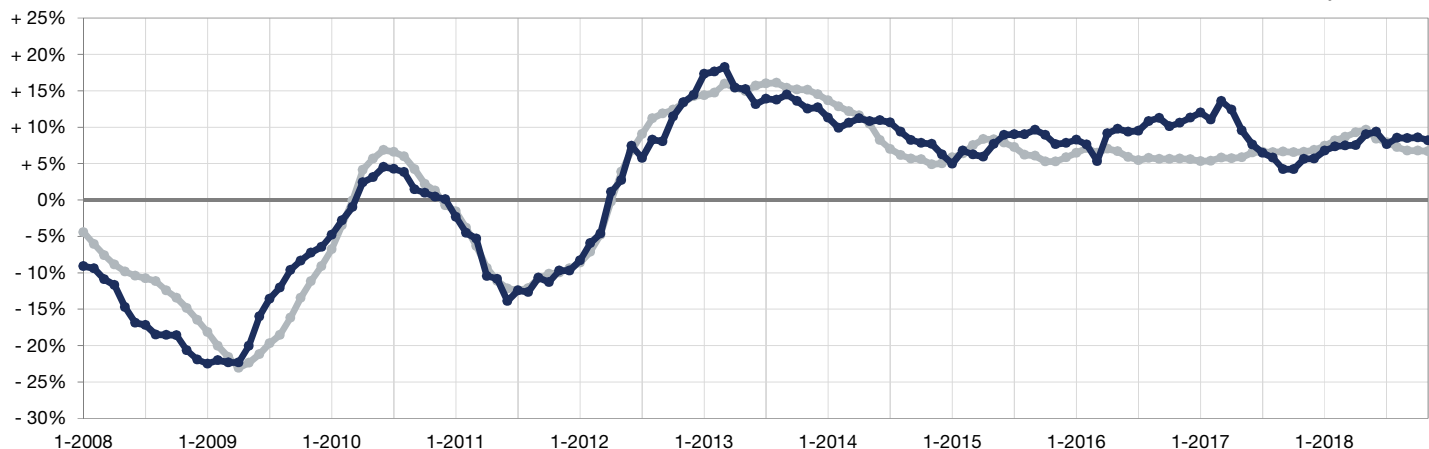
Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
Sherburne County —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.