

- 75.0%

- 20.0%

+ 59.1%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

South Haven

November

Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	4	1	-75.0%	83	83	0.0%
Closed Sales	5	4	-20.0%	57	63	+ 10.5%
Median Sales Price*	\$210,000	\$334,160	+ 59.1%	\$242,100	\$285,160	+ 17.8%
Average Sales Price*	\$232,920	\$335,805	+ 44.2%	\$295,144	\$333,373	+ 13.0%
Price Per Square Foot*	\$187	\$177	-5.3%	\$173	\$199	+ 14.7%
Percent of Original List Price Received*	94.6%	98.0%	+ 3.6%	94.1%	96.0%	+ 2.0%
Days on Market Until Sale	125	56	-55.2%	167	91	-45.5%
Inventory of Homes for Sale	20	18	-10.0%	--	--	--
Months Supply of Inventory	4.1	3.2	-22.0%	--	--	--

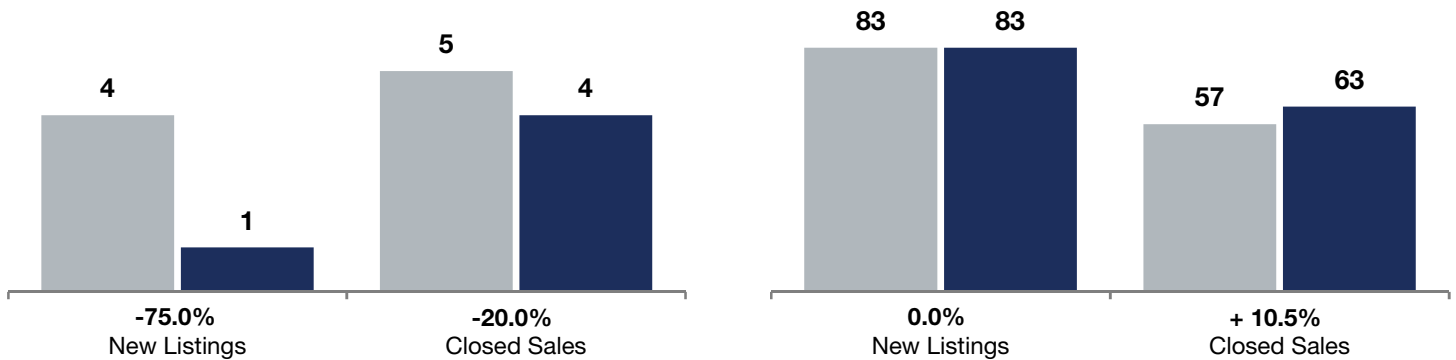
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November

■ 2017 ■ 2018

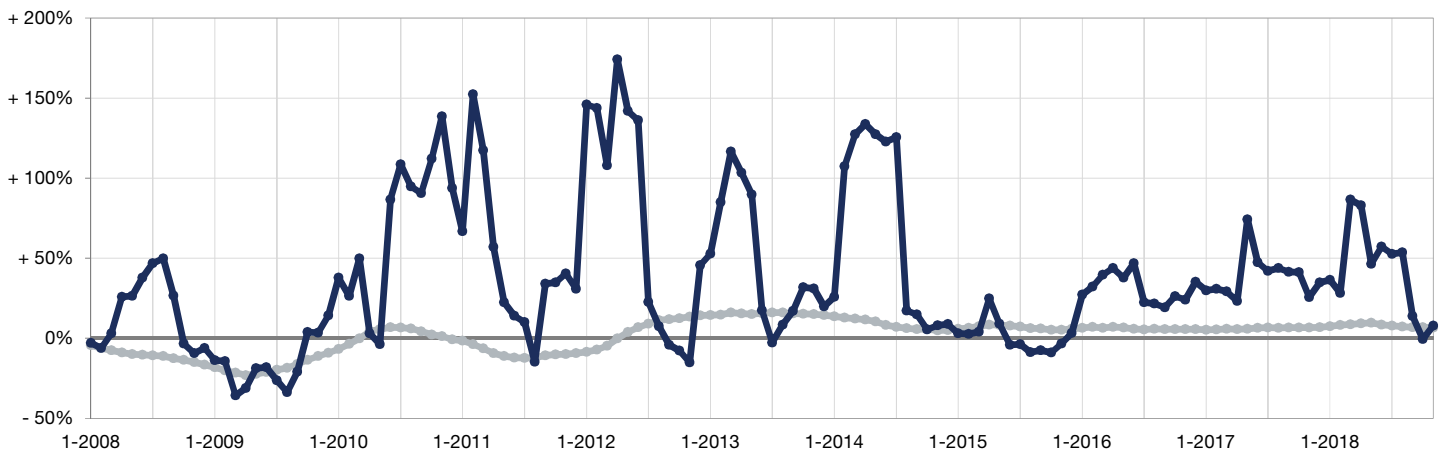
Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
South Haven —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.