

+ 17.5%

- 11.1%

+ 32.9%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

St. Michael

October

Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	40	47	+ 17.5%	424	431	+ 1.7%
Closed Sales	27	24	-11.1%	323	301	-6.8%
Median Sales Price*	\$288,500	\$383,400	+ 32.9%	\$279,950	\$315,000	+ 12.5%
Average Sales Price*	\$290,943	\$373,967	+ 28.5%	\$299,756	\$326,326	+ 8.9%
Price Per Square Foot*	\$122	\$149	+ 22.8%	\$124	\$132	+ 6.7%
Percent of Original List Price Received*	99.3%	98.2%	-1.1%	98.2%	99.1%	+ 0.9%
Days on Market Until Sale	66	32	-51.5%	51	45	-11.8%
Inventory of Homes for Sale	70	64	-8.6%	--	--	--
Months Supply of Inventory	2.3	2.1	-8.7%	--	--	--

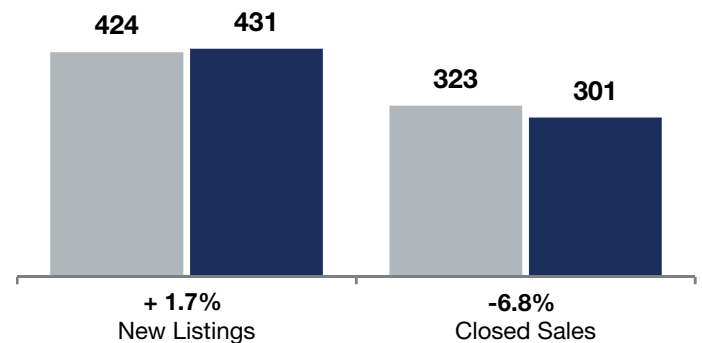
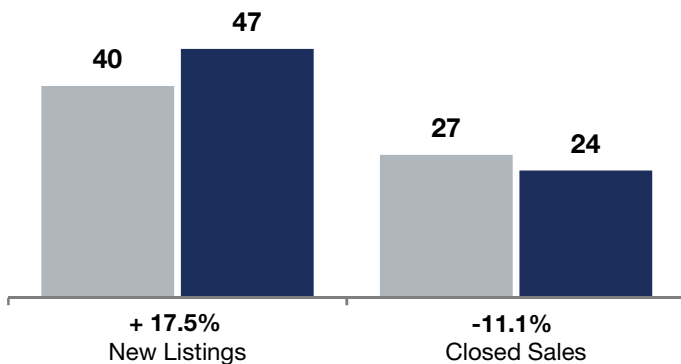
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

October

■ 2017 ■ 2018

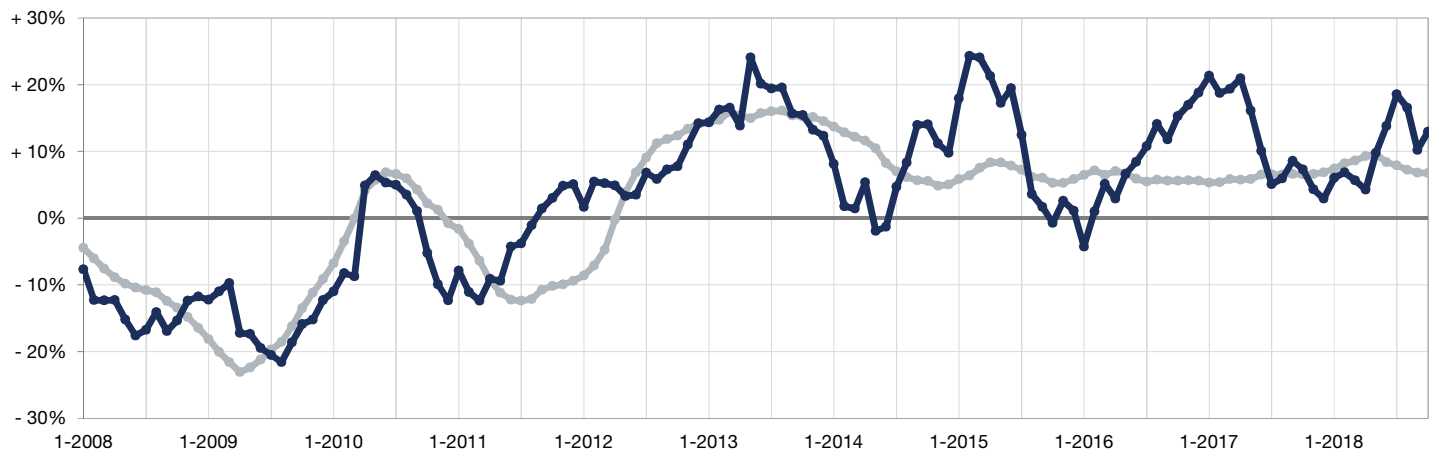
Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
St. Michael —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.