

Tangletown

- 25.0%

Change in
New Listings

- 55.6%

Change in
Closed Sales

+ 4.1%

Change in
Median Sales Price

November

Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	4	3	-25.0%	90	71	-21.1%
Closed Sales	9	4	-55.6%	69	57	-17.4%
Median Sales Price*	\$410,000	\$427,000	+ 4.1%	\$435,000	\$369,000	-15.2%
Average Sales Price*	\$424,383	\$410,788	-3.2%	\$447,150	\$402,422	-10.0%
Price Per Square Foot*	\$213	\$251	+ 17.9%	\$217	\$215	-1.0%
Percent of Original List Price Received*	96.7%	100.0%	+ 3.4%	96.9%	98.3%	+ 1.4%
Days on Market Until Sale	51	35	-31.4%	37	44	+ 18.9%
Inventory of Homes for Sale	11	8	-27.3%	--	--	--
Months Supply of Inventory	1.7	1.7	0.0%	--	--	--

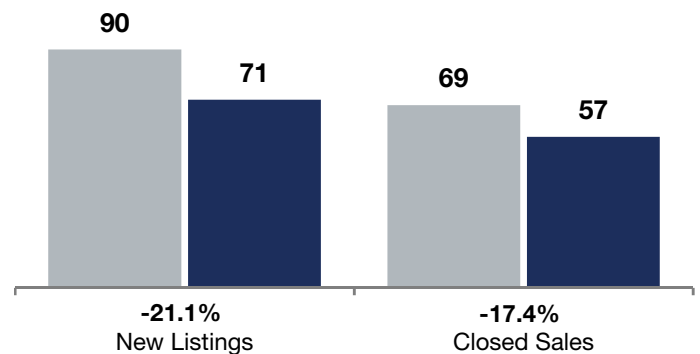
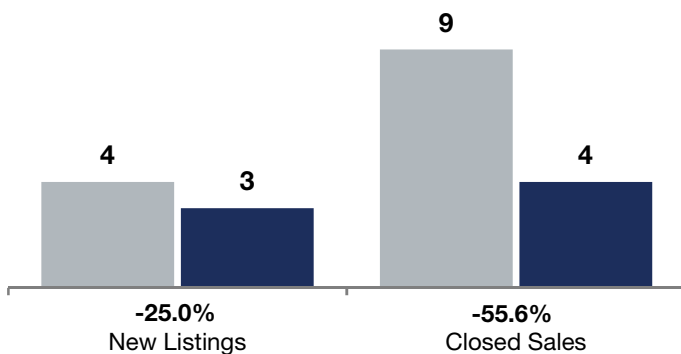
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November

■ 2017 ■ 2018

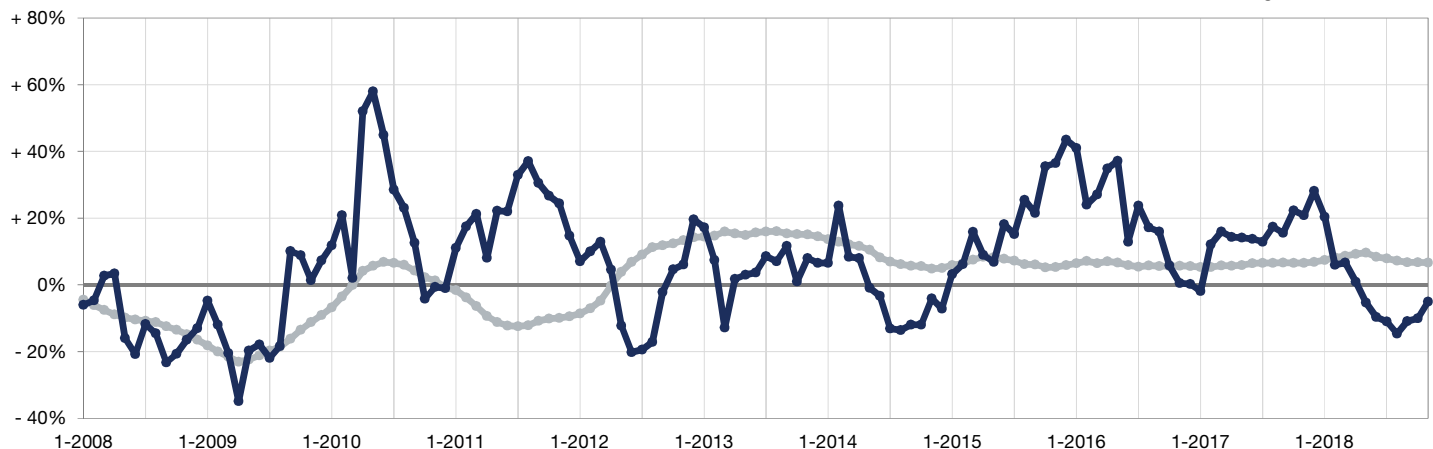
Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region — 16-County Twin Cities Region
Tangletown — Tangletown



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.