

- 3.4%

- 1.5%

+ 5.5%

Change in **New Listings** 

.luly

Change in Closed Sales

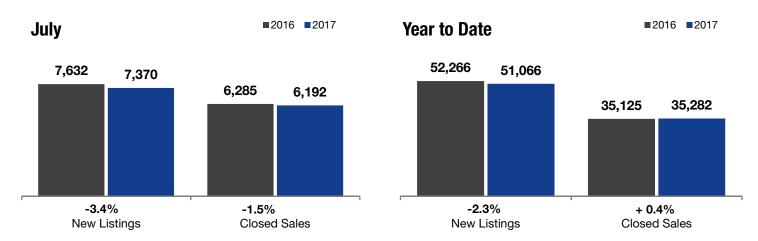
Change in Median Sales Price

Vear to Date

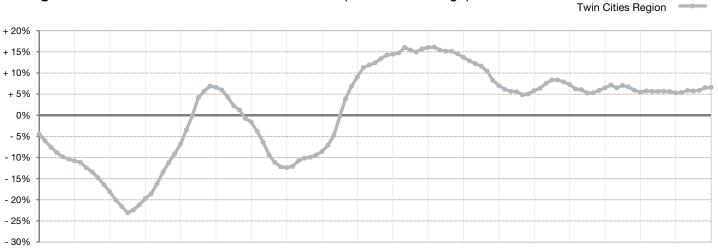
## **Twin Cities Region**

	July			rear to Date		
	2016	2017	+/-	2016	2017	+/-
New Listings	7,632	7,370	-3.4%	52,266	51,066	-2.3%
Closed Sales	6,285	6,192	-1.5%	35,125	35,282	+ 0.4%
Median Sales Price*	\$238,400	\$251,500	+ 5.5%	\$230,000	\$245,000	+ 6.5%
Average Sales Price*	\$279,541	\$301,828	+ 8.0%	\$271,577	\$291,804	+ 7.4%
Price Per Square Foot*	\$135	\$146	+ 8.0%	\$132	\$142	+ 7.6%
Percent of Original List Price Received*	98.3%	99.1%	+ 0.8%	97.7%	98.7%	+ 1.0%
Days on Market Until Sale	55	46	-16.4%	69	58	-15.9%
Inventory of Homes for Sale	15,675	13,129	-16.2%			
Months Supply of Inventory	3.1	2.6	-16.1%			

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Change in Median Sales Price from Prior Year (6-Month Average)\*\*



 $1-2008 \ \ 7-2008 \ \ 1-2009 \ \ 7-2009 \ \ 1-2010 \ \ 7-2010 \ \ 1-2011 \ \ 7-2011 \ \ 1-2012 \ \ 7-2012 \ \ 1-2013 \ \ 7-2013 \ \ 1-2014 \ \ 7-2014 \ \ 1-2015 \ \ 7-2015 \ \ 1-2016 \ \ 7-2016 \ \ 1-2017 \ \ 7-2017 \ \ 1-2018 \ \ 1-2019 \$