

Waconia

+ 100.0%

Change in
New Listings

- 21.1%

Change in
Closed Sales

+ 12.5%

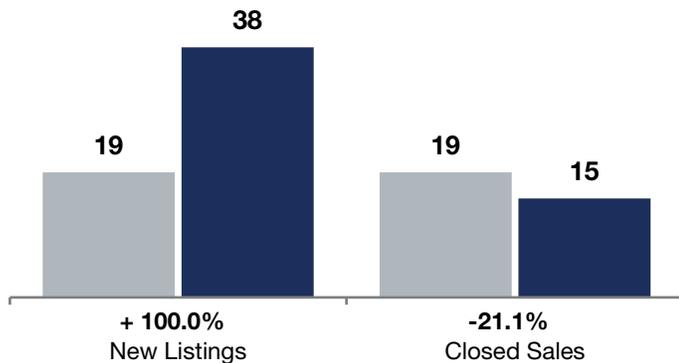
Change in
Median Sales Price

| | March | | | Rolling 12 Months | | |
|--|-----------|------------------|----------|-------------------|------------------|---------|
| | 2023 | 2024 | + / - | 2023 | 2024 | + / - |
| New Listings | 19 | 38 | + 100.0% | 381 | 379 | -0.5% |
| Closed Sales | 19 | 15 | -21.1% | 275 | 240 | -12.7% |
| Median Sales Price* | \$431,000 | \$485,000 | + 12.5% | \$465,000 | \$461,995 | -0.6% |
| Average Sales Price* | \$472,052 | \$452,756 | -4.1% | \$537,636 | \$463,445 | -13.8% |
| Price Per Square Foot* | \$209 | \$193 | -7.6% | \$222 | \$205 | -7.5% |
| Percent of Original List Price Received* | 98.4% | 97.1% | -1.3% | 100.5% | 97.3% | -3.2% |
| Days on Market Until Sale | 52 | 43 | -17.3% | 29 | 44 | + 51.7% |
| Inventory of Homes for Sale | 58 | 41 | -29.3% | -- | -- | -- |
| Months Supply of Inventory | 2.9 | 1.9 | -34.5% | -- | -- | -- |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

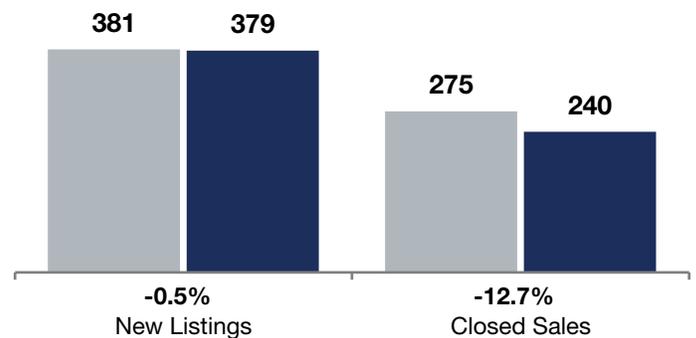
March

■ 2023 ■ 2024



Rolling 12 Months

■ 2023 ■ 2024



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Waconia



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.