

Local Market Update – January 2026

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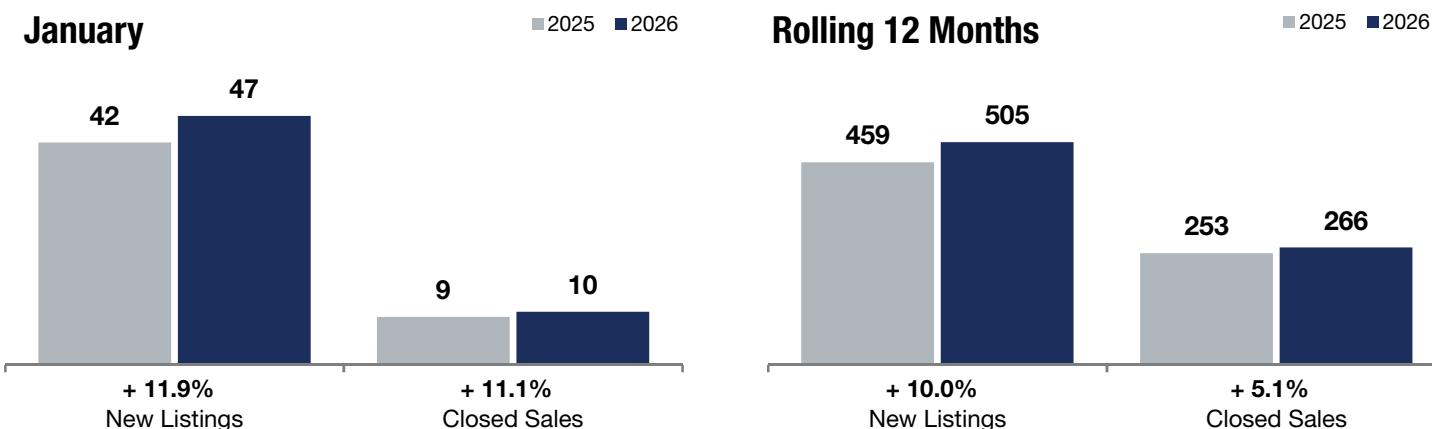


+ 11.9% + 11.1% + 19.0%

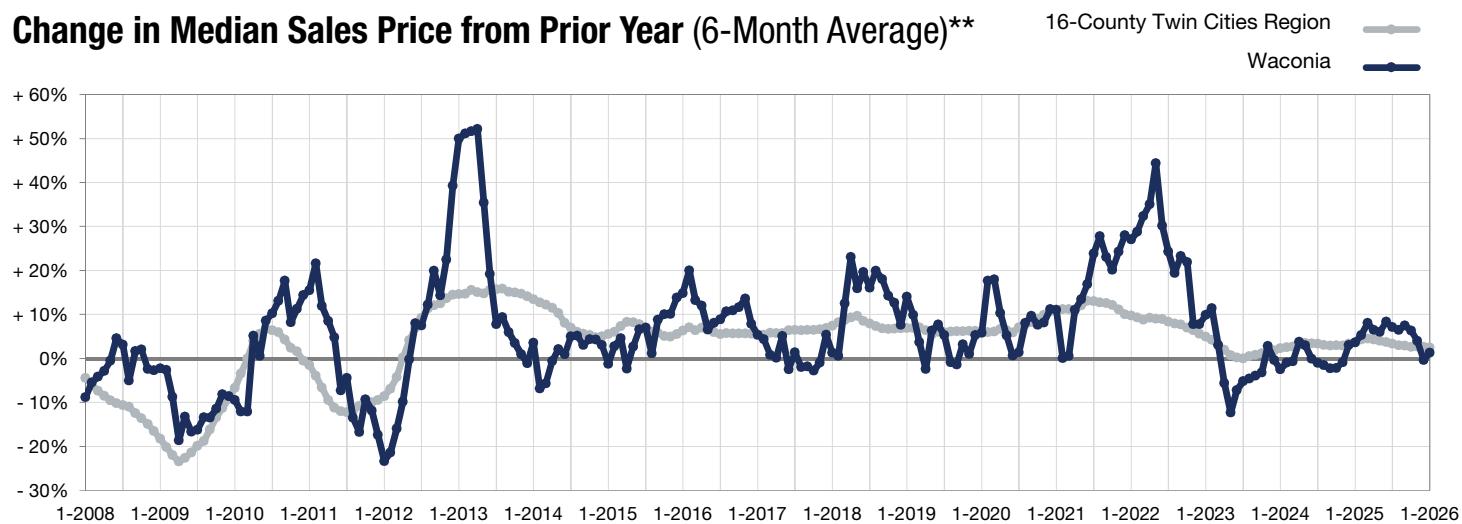
Waconia

	Change in New Listings	Change in Closed Sales	Change in Median Sales Price
	January		Rolling 12 Months
	2025	2026	+ / -
New Listings	42	47	+ 11.9%
Closed Sales	9	10	+ 11.1%
Median Sales Price*	\$420,000	\$500,000	+ 19.0%
Average Sales Price*	\$431,480	\$790,110	+ 83.1%
Price Per Square Foot*	\$199	\$247	+ 24.3%
Percent of Original List Price Received*	97.4%	95.9%	-1.5%
Days on Market Until Sale	49	105	+ 114.3%
Inventory of Homes for Sale	63	69	+ 9.5%
Months Supply of Inventory	2.9	3.2	+ 10.3%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average.
This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.