

Rolling 12 Months

- 20.5%

+ 20.8%

- 4.4%

Change in **New Listings**

October

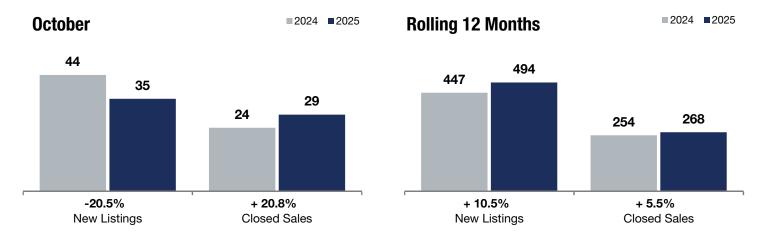
Change in Closed Sales

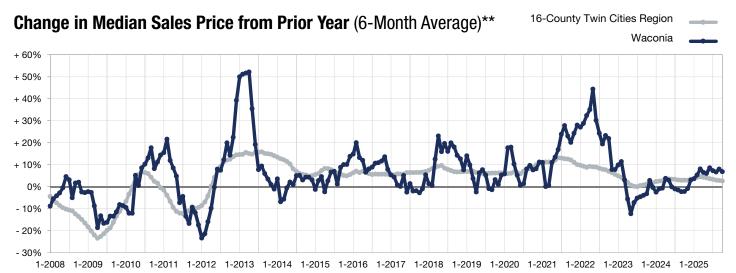
Change in Median Sales Price

Waconia

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	2024	2025	+/-	2024	2025	+/-
New Listings	44	35	-20.5%	447	494	+ 10.5%
Closed Sales	24	29	+ 20.8%	254	268	+ 5.5%
Median Sales Price*	\$454,995	\$435,000	-4.4%	\$456,823	\$481,870	+ 5.5%
Average Sales Price*	\$443,718	\$522,534	+ 17.8%	\$460,802	\$516,493	+ 12.1%
Price Per Square Foot*	\$197	\$222	+ 13.0%	\$205	\$216	+ 5.3%
Percent of Original List Price Received*	99.7%	97.5%	-2.2%	98.1%	98.2%	+ 0.1%
Days on Market Until Sale	44	51	+ 15.9%	40	45	+ 12.5%
Inventory of Homes for Sale	72	61	-15.3%			
Months Supply of Inventory	3.4	2.7	-20.6%			

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.