

## Waconia

**+ 11.9%**

Change in  
New Listings

**+ 11.1%**

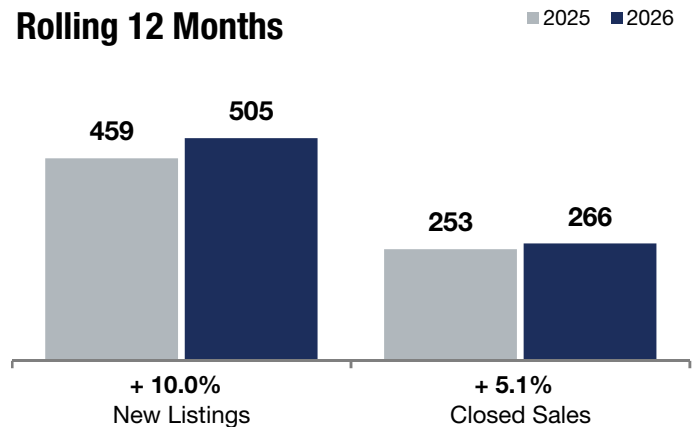
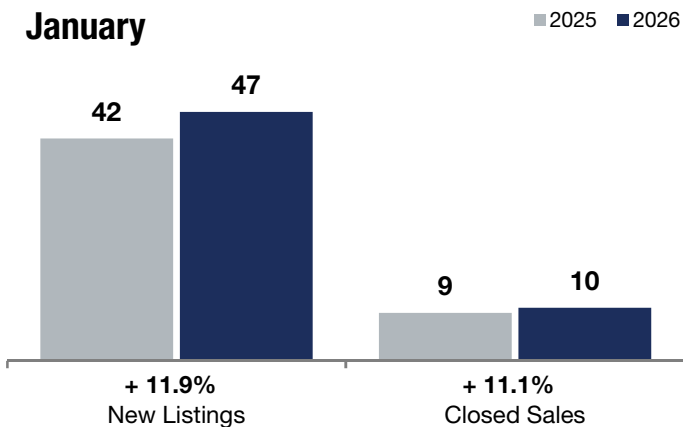
Change in  
Closed Sales

**+ 19.0%**

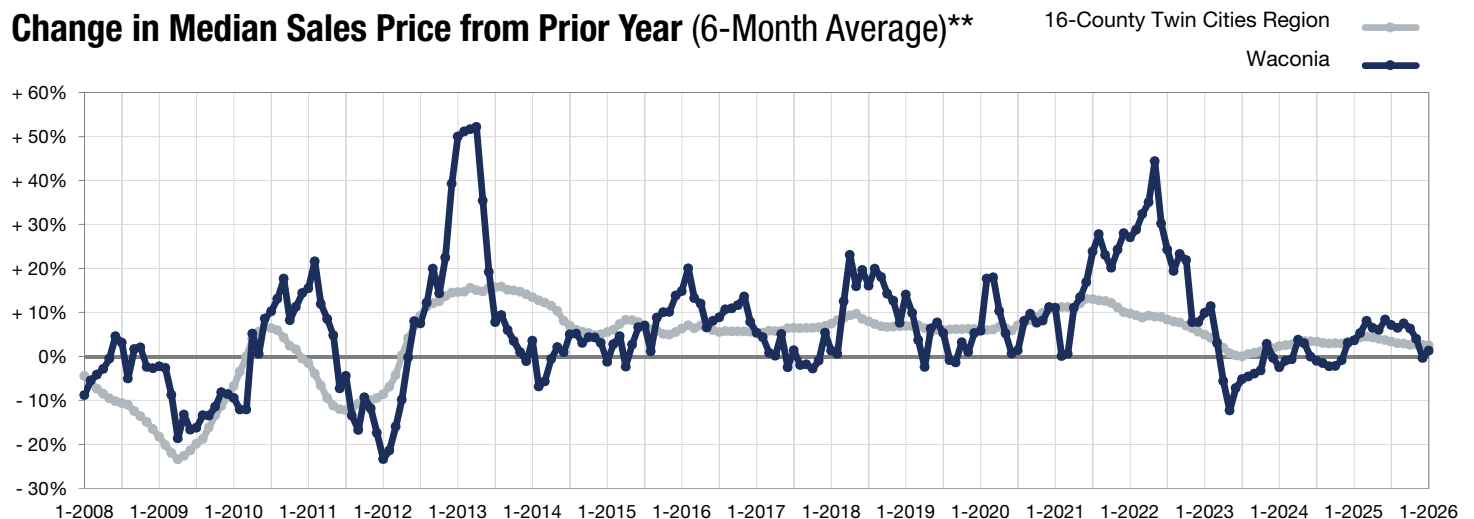
Change in  
Median Sales Price

	January			Rolling 12 Months		
	2025	2026	+ / -	2025	2026	+ / -
New Listings	42	47	+ 11.9%	459	505	+ 10.0%
Closed Sales	9	10	+ 11.1%	253	266	+ 5.1%
Median Sales Price*	\$420,000	\$500,000	+ 19.0%	\$462,909	\$472,478	+ 2.1%
Average Sales Price*	\$431,480	\$790,110	+ 83.1%	\$470,354	\$519,116	+ 10.4%
Price Per Square Foot*	\$199	\$247	+ 24.3%	\$207	\$217	+ 4.6%
Percent of Original List Price Received*	97.4%	95.9%	-1.5%	98.1%	98.1%	0.0%
Days on Market Until Sale	49	105	+ 114.3%	40	46	+ 15.0%
Inventory of Homes for Sale	63	69	+ 9.5%	--	--	--
Months Supply of Inventory	2.9	3.2	+ 10.3%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.