

**Rolling 12 Months** 

## + 55.9%

- 34.5%

+ 19.8%

Change in **New Listings** 

June

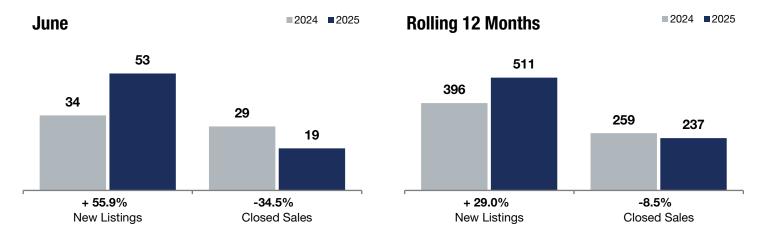
Change in Closed Sales

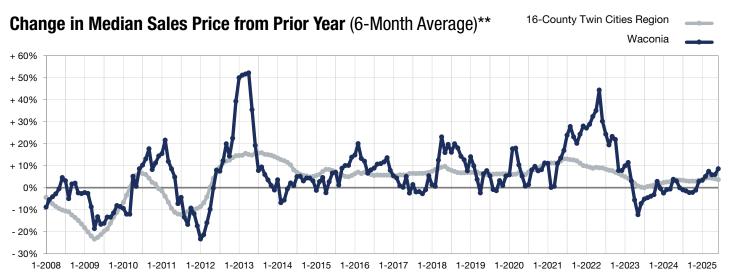
Change in Median Sales Price

## **Waconia**

				3		
	2024	2025	+/-	2024	2025	+/-
New Listings	34	53	+ 55.9%	396	511	+ 29.0%
Closed Sales	29	19	-34.5%	259	237	-8.5%
Median Sales Price*	\$405,000	\$484,990	+ 19.8%	\$447,990	\$471,275	+ 5.2%
Average Sales Price*	\$451,830	\$479,157	+ 6.0%	\$457,974	\$490,570	+ 7.1%
Price Per Square Foot*	\$193	\$199	+ 3.1%	\$205	\$212	+ 3.3%
Percent of Original List Price Received*	99.1%	98.2%	-0.9%	97.7%	98.6%	+ 0.9%
Days on Market Until Sale	20	46	+ 130.0%	38	44	+ 15.8%
Inventory of Homes for Sale	50	77	+ 54.0%			
Months Supply of Inventory	2.4	3.6	+ 50.0%			

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





<sup>\*\*</sup> Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.