

**+ 172.7%**

**- 5.3%**

**- 13.8%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

## Waconia

### November

### Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	11	30	+ 172.7%	335	361	+ 7.8%
Closed Sales	19	18	-5.3%	258	261	+ 1.2%
Median Sales Price*	\$339,500	<b>\$292,500</b>	-13.8%	\$269,900	<b>\$309,300</b>	+ 14.6%
Average Sales Price*	\$350,557	<b>\$308,703</b>	-11.9%	\$310,755	<b>\$329,701</b>	+ 6.1%
Price Per Square Foot*	\$144	<b>\$141</b>	-1.5%	\$139	<b>\$143</b>	+ 2.7%
Percent of Original List Price Received*	97.3%	<b>97.1%</b>	-0.2%	98.1%	<b>98.9%</b>	+ 0.8%
Days on Market Until Sale	61	<b>64</b>	+ 4.9%	51	<b>43</b>	-15.7%
Inventory of Homes for Sale	40	<b>36</b>	-10.0%	--	--	--
Months Supply of Inventory	1.7	<b>1.6</b>	-5.9%	--	--	--

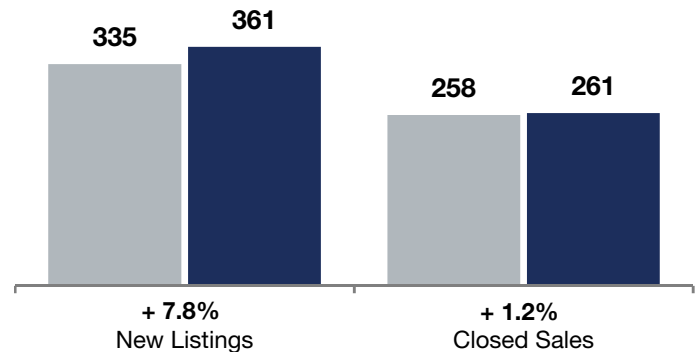
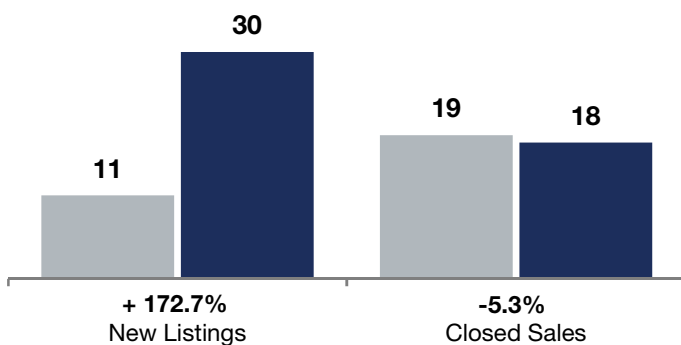
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### November

■ 2017 ■ 2018

### Year to Date

■ 2017 ■ 2018



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

16-County Twin Cities Region —  
Waconia —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.