

+ 36.4%

- 12.9%

+ 0.1%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

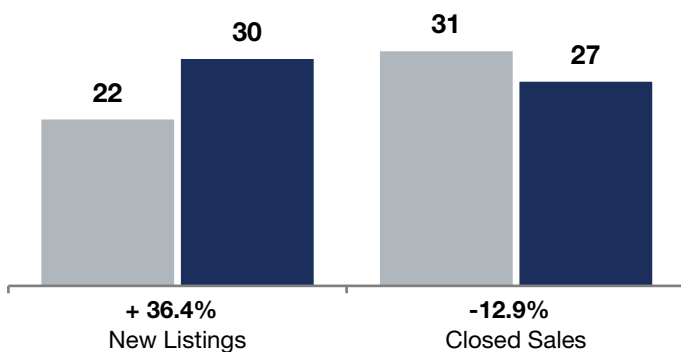
Waconia

	August			Rolling 12 Months		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	22	30	+ 36.4%	366	365	-0.3%
Closed Sales	31	27	-12.9%	293	248	-15.4%
Median Sales Price*	\$447,330	\$447,990	+ 0.1%	\$442,330	\$462,438	+ 4.5%
Average Sales Price*	\$458,664	\$437,082	-4.7%	\$540,273	\$495,980	-8.2%
Price Per Square Foot*	\$203	\$199	-1.9%	\$212	\$213	+ 0.1%
Percent of Original List Price Received*	99.7%	97.8%	-1.9%	101.6%	98.3%	-3.2%
Days on Market Until Sale	28	34	+ 21.4%	20	39	+ 95.0%
Inventory of Homes for Sale	53	53	0.0%	--	--	--
Months Supply of Inventory	2.3	2.7	+ 17.4%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

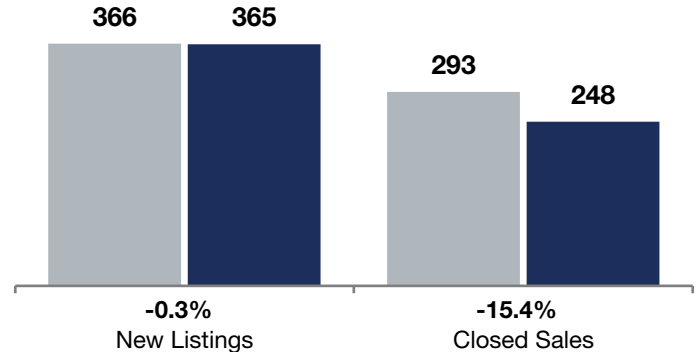
August

■ 2022 ■ 2023



Rolling 12 Months

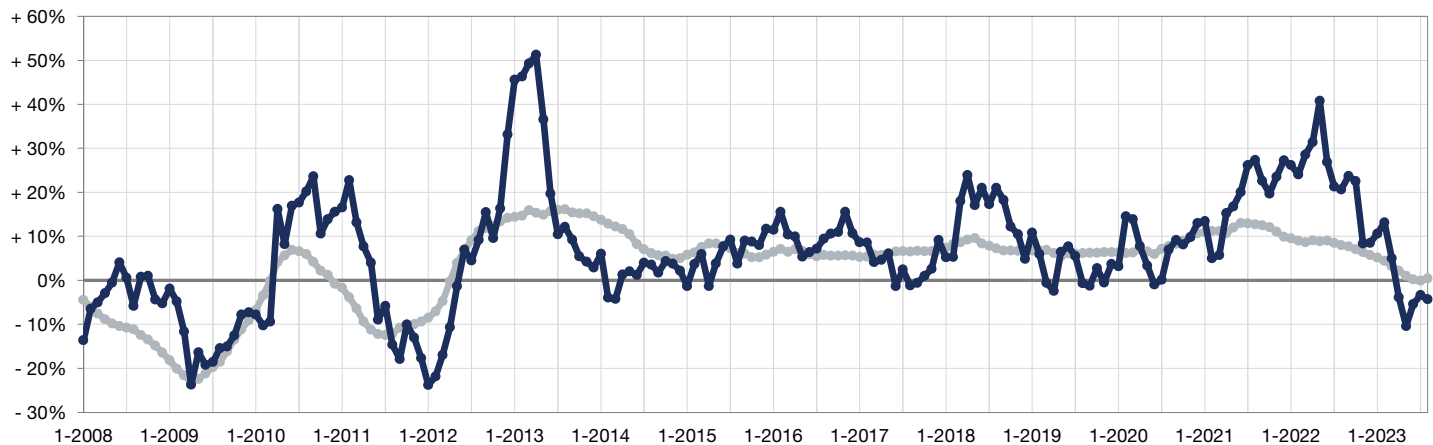
■ 2022 ■ 2023



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Waconia



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.