

- 33.3% **+ 142.9%** **+ 4.0%**

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Watertown

November

Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	12	8	-33.3%	144	148	+ 2.8%
Closed Sales	7	17	+ 142.9%	96	100	+ 4.2%
Median Sales Price*	\$250,000	\$260,000	+ 4.0%	\$247,177	\$260,000	+ 5.2%
Average Sales Price*	\$236,529	\$254,619	+ 7.6%	\$260,317	\$265,644	+ 2.0%
Price Per Square Foot*	\$158	\$129	-17.9%	\$130	\$136	+ 4.8%
Percent of Original List Price Received*	100.4%	98.3%	-2.1%	98.0%	99.3%	+ 1.3%
Days on Market Until Sale	108	37	-65.7%	69	67	-2.9%
Inventory of Homes for Sale	27	28	+ 3.7%	--	--	--
Months Supply of Inventory	2.9	3.1	+ 6.9%	--	--	--

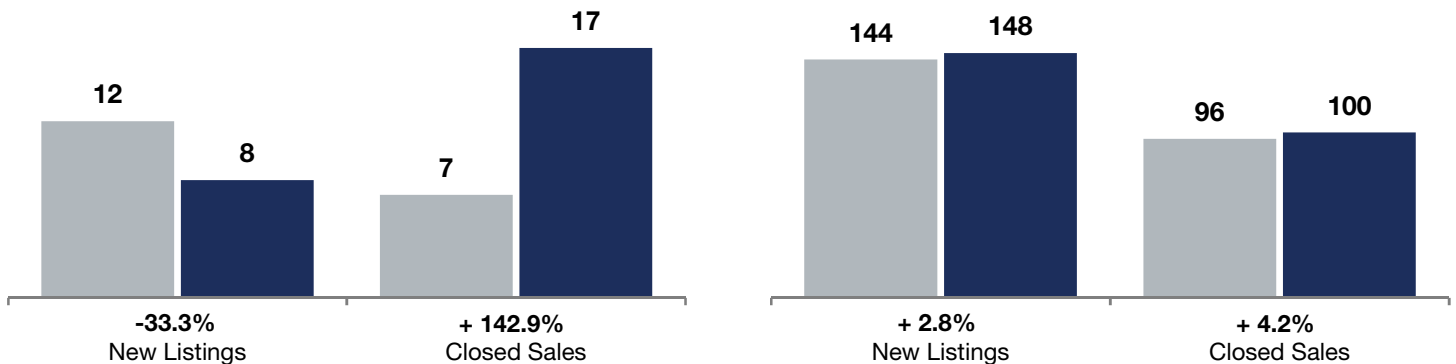
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November

■ 2017 ■ 2018

Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
Watertown —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.