

Local Market Update – January 2026

A RESEARCH TOOL PROVIDED BY MINNEAPOLIS AREA REALTORS®



- 20.0% **- 100.0%** **- 100.0%**

Wayzata

Change in New Listings	Change in Closed Sales	Change in Median Sales Price
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January

Rolling 12 Months

	2025	2026	+ / -	2025	2026	+ / -
New Listings	10	8	-20.0%	146	167	+ 14.4%
Closed Sales	1	0	-100.0%	77	85	+ 10.4%
Median Sales Price*	\$1,050,000	\$0	-100.0%	\$1,085,000	\$1,200,000	+ 10.6%
Average Sales Price*	\$1,050,000	\$0	-100.0%	\$1,370,159	\$1,545,347	+ 12.8%
Price Per Square Foot*	\$840	\$0	-100.0%	\$475	\$493	+ 3.7%
Percent of Original List Price Received*	81.1%	0.0%	-100.0%	96.7%	96.2%	-0.5%
Days on Market Until Sale	192	0	-100.0%	71	87	+ 22.5%
Inventory of Homes for Sale	37	36	-2.7%	--	--	--
Months Supply of Inventory	5.8	4.8	-17.2%	--	--	--

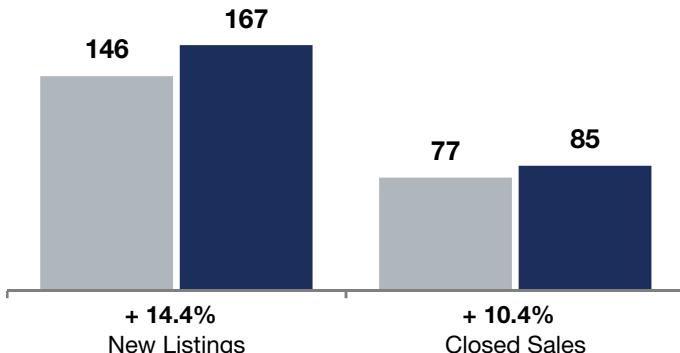
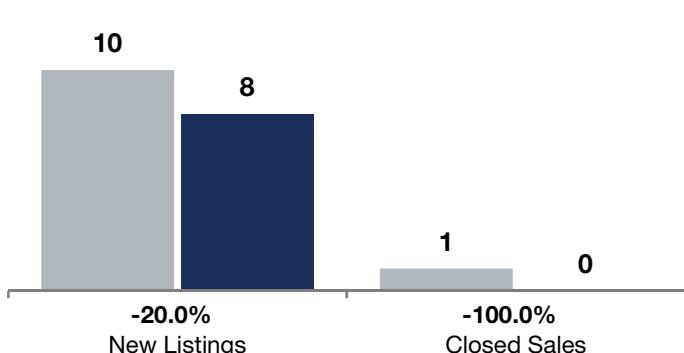
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

January

■ 2025 ■ 2026

Rolling 12 Months

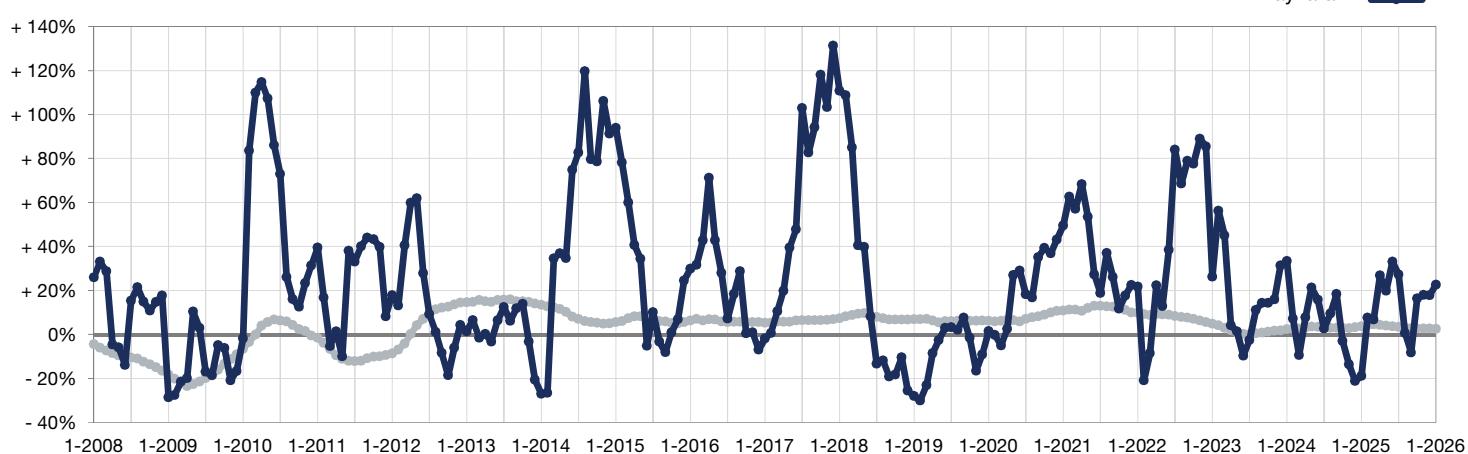
■ 2025 ■ 2026



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

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** Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.