

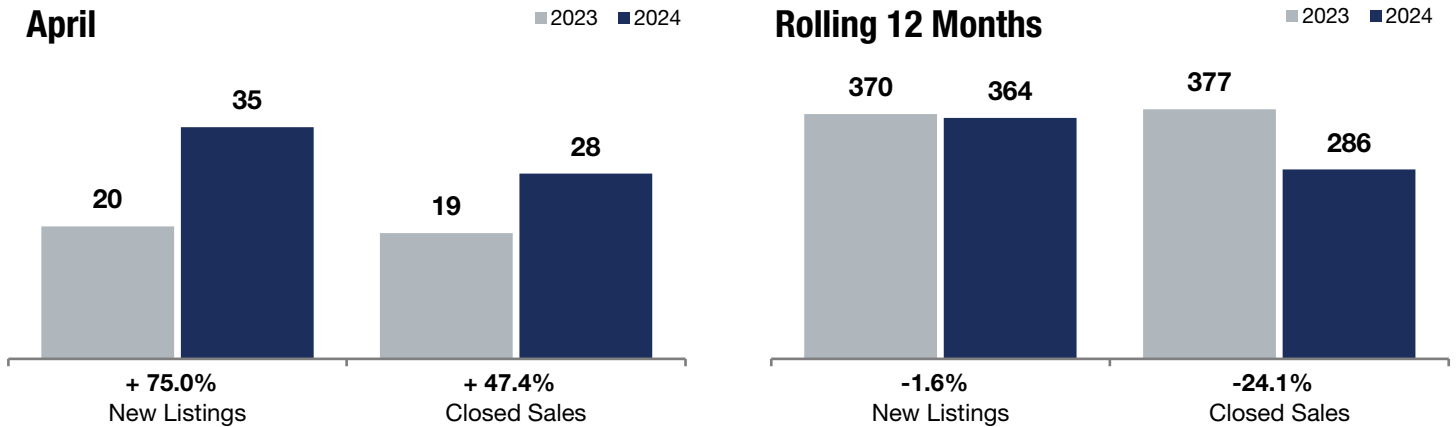
+ 75.0% **+ 47.4%** **- 4.9%**

Change in New Listings Change in Closed Sales Change in Median Sales Price

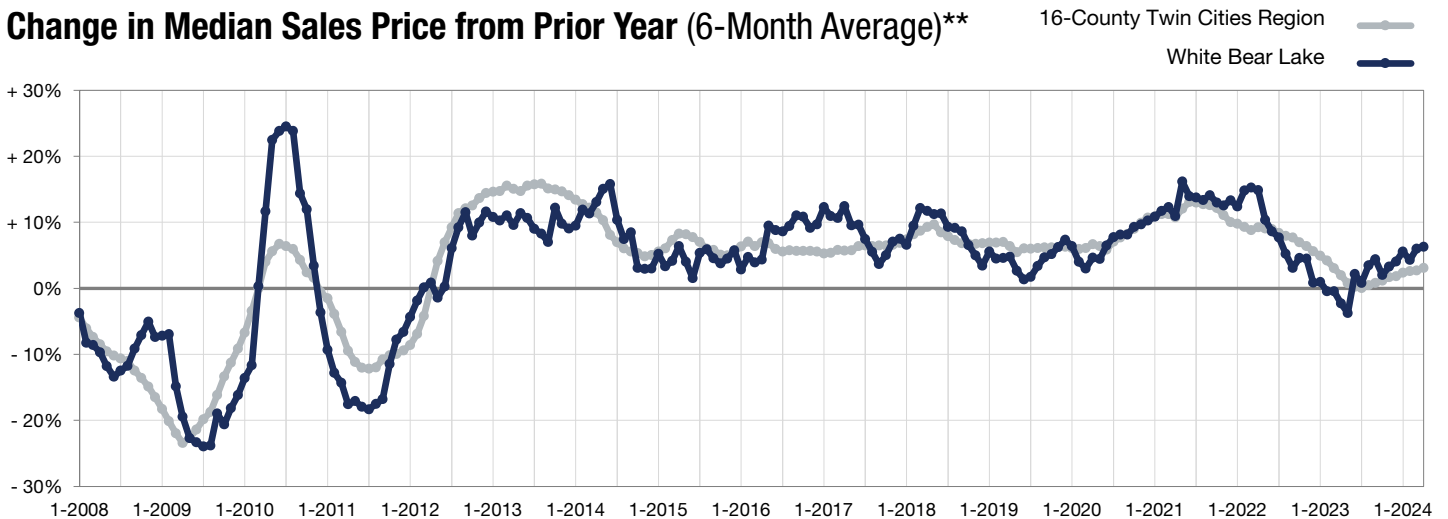
White Bear Lake

	April			Rolling 12 Months		
	2023	2024	+ / -	2023	2024	+ / -
New Listings	20	35	+ 75.0%	370	364	-1.6%
Closed Sales	19	28	+ 47.4%	377	286	-24.1%
Median Sales Price*	\$360,000	\$342,250	-4.9%	\$332,500	\$345,000	+ 3.8%
Average Sales Price*	\$354,789	\$442,609	+ 24.8%	\$378,553	\$392,011	+ 3.6%
Price Per Square Foot*	\$202	\$230	+ 13.4%	\$206	\$219	+ 6.4%
Percent of Original List Price Received*	103.6%	101.0%	-2.5%	101.7%	101.3%	-0.4%
Days on Market Until Sale	20	22	+ 10.0%	20	23	+ 15.0%
Inventory of Homes for Sale	20	21	+ 5.0%	--	--	--
Months Supply of Inventory	0.7	0.8	+ 14.3%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.