

- 45.7%

0.0%

+ 11.4%

Change in
New Listings

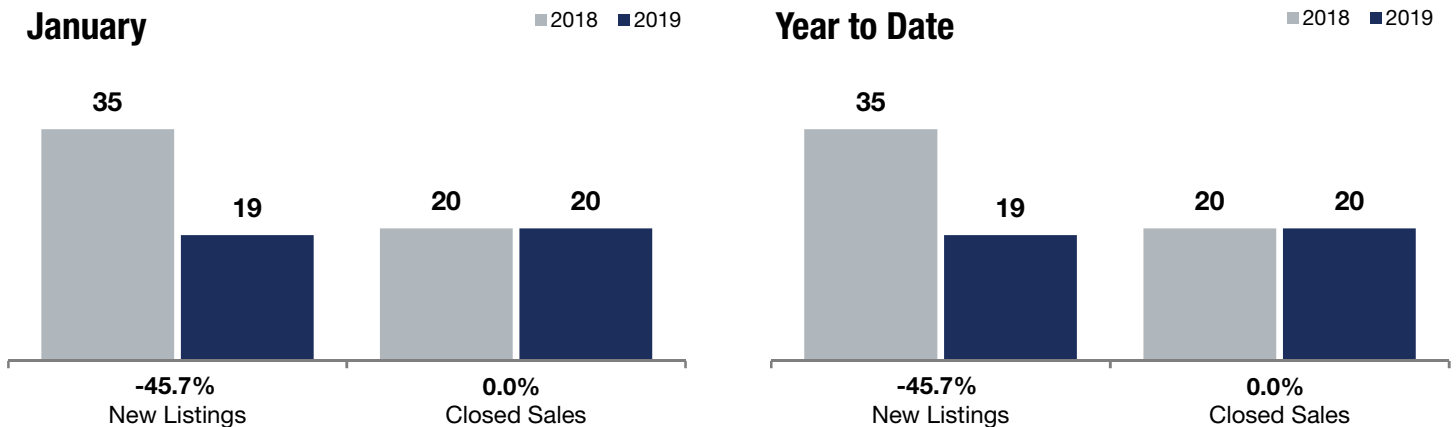
Change in
Closed Sales

Change in
Median Sales Price

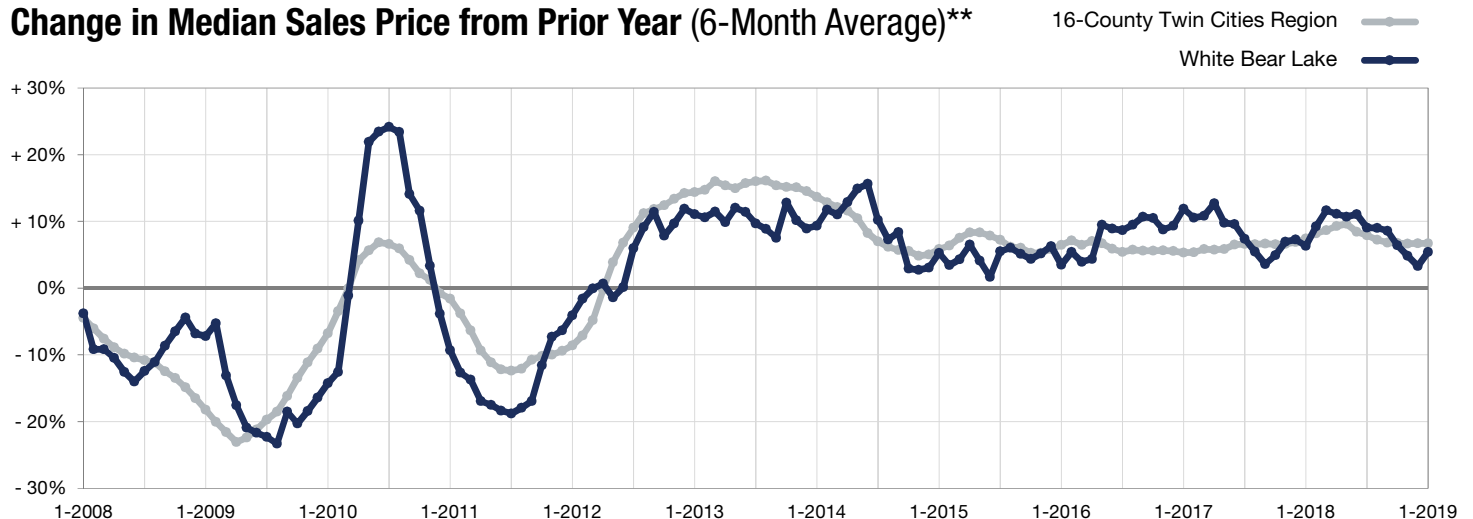
White Bear Lake

	January			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	35	19	-45.7%	35	19	-45.7%
Closed Sales	20	20	0.0%	20	20	0.0%
Median Sales Price*	\$224,400	\$250,000	+ 11.4%	\$224,400	\$250,000	+ 11.4%
Average Sales Price*	\$225,460	\$254,531	+ 12.9%	\$225,460	\$254,531	+ 12.9%
Price Per Square Foot*	\$147	\$150	+ 1.9%	\$147	\$150	+ 1.9%
Percent of Original List Price Received*	98.0%	94.7%	-3.4%	98.0%	94.7%	-3.4%
Days on Market Until Sale	31	64	+ 106.5%	31	64	+ 106.5%
Inventory of Homes for Sale	30	18	-40.0%	--	--	--
Months Supply of Inventory	0.9	0.5	-44.4%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.