

White Bear Township

+ 37.5%

Change in
New Listings

+ 42.9%

Change in
Closed Sales

- 1.0%

Change in
Median Sales Price

November

Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	8	11	+ 37.5%	254	198	-22.0%
Closed Sales	7	10	+ 42.9%	195	154	-21.0%
Median Sales Price*	\$255,000	\$252,500	-1.0%	\$269,950	\$292,450	+ 8.3%
Average Sales Price*	\$286,163	\$256,400	-10.4%	\$299,385	\$332,775	+ 11.2%
Price Per Square Foot*	\$137	\$148	+ 7.6%	\$144	\$153	+ 6.2%
Percent of Original List Price Received*	101.7%	96.5%	-5.1%	98.8%	99.2%	+ 0.4%
Days on Market Until Sale	39	45	+ 15.4%	45	40	-11.1%
Inventory of Homes for Sale	22	17	-22.7%	--	--	--
Months Supply of Inventory	1.2	1.2	0.0%	--	--	--

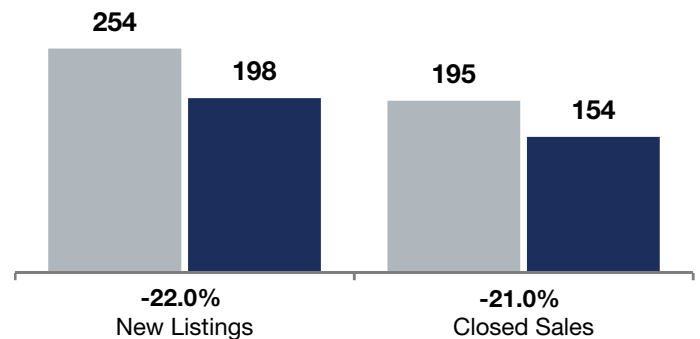
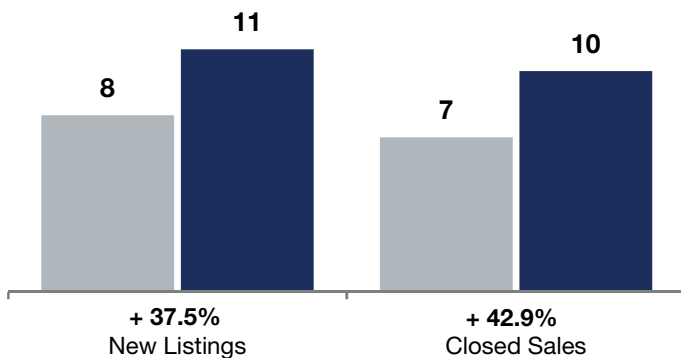
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November

■ 2017 ■ 2018

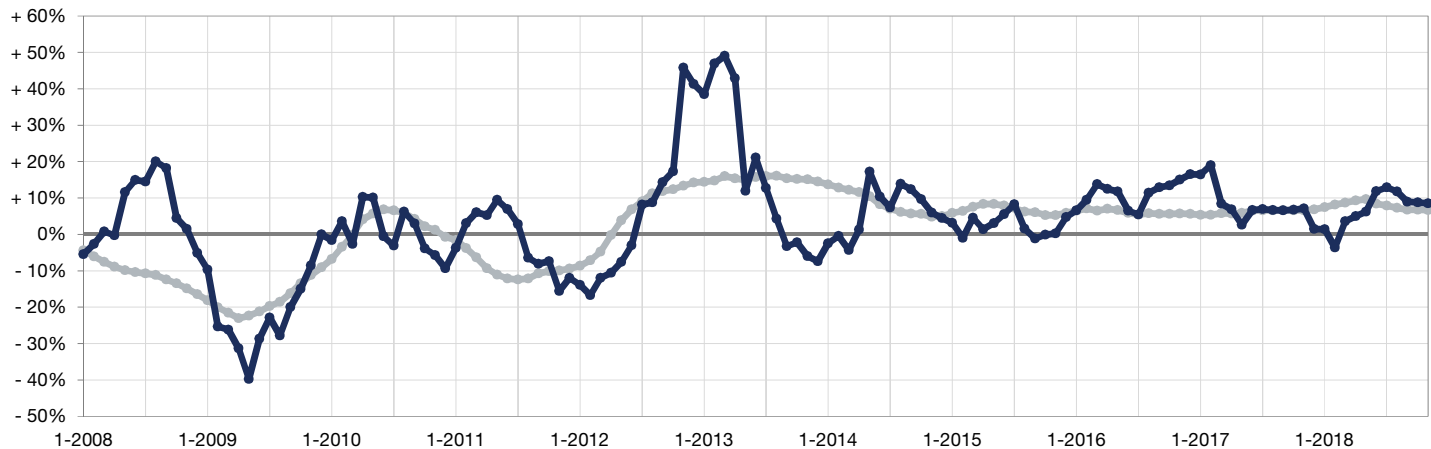
Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
White Bear Township —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.