

**+ 8.3%**

**- 29.4%**

**- 17.5%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

## White Bear Lake

	December			Rolling 12 Months		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	12	13	+ 8.3%	521	450	-13.6%
Closed Sales	34	24	-29.4%	493	406	-17.6%
Median Sales Price*	\$350,500	<b>\$289,000</b>	-17.5%	\$315,000	<b>\$331,000</b>	+ 5.1%
Average Sales Price*	\$344,295	<b>\$287,355</b>	-16.5%	\$339,520	<b>\$392,318</b>	+ 15.6%
Price Per Square Foot*	\$190	<b>\$187</b>	-1.6%	\$188	<b>\$209</b>	+ 10.9%
Percent of Original List Price Received*	101.9%	<b>95.6%</b>	-6.2%	103.0%	<b>102.9%</b>	-0.1%
Days on Market Until Sale	30	<b>34</b>	+ 13.3%	18	<b>16</b>	-11.1%
Inventory of Homes for Sale	15	<b>19</b>	+ 26.7%	--	--	--
Months Supply of Inventory	0.4	<b>0.6</b>	+ 50.0%	--	--	--

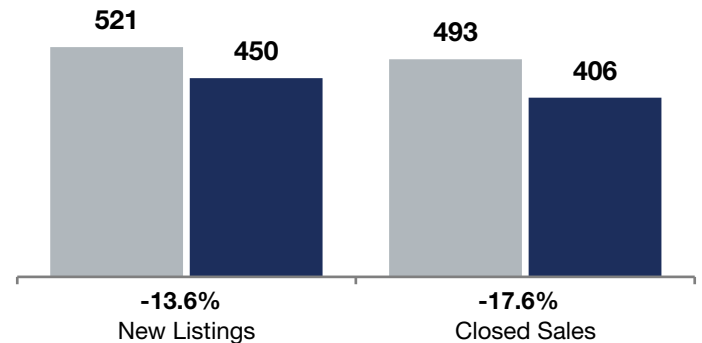
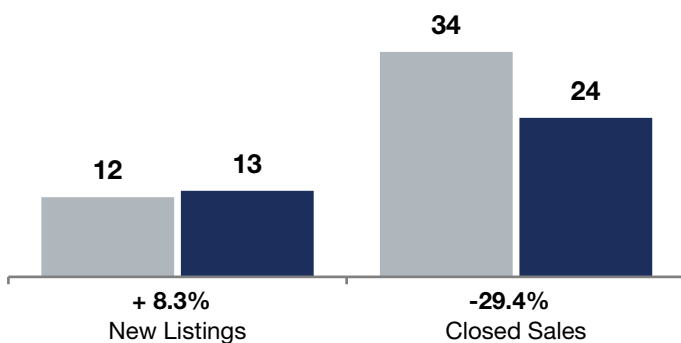
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### December

■ 2021 ■ 2022

### Rolling 12 Months

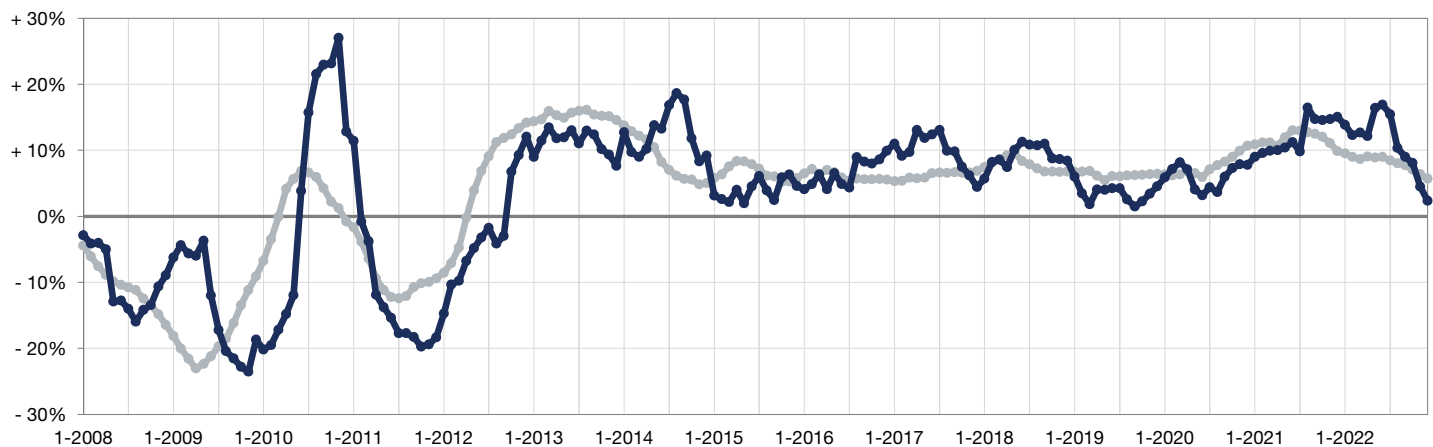
■ 2021 ■ 2022



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

16-County Twin Cities Region

White Bear Lake



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.