

Local Market Update – July 2025

A RESEARCH TOOL PROVIDED BY MINNEAPOLIS AREA REALTORS®



+ 7.5%

Change in
New Listings

+ 6.1%

Change in
Closed Sales

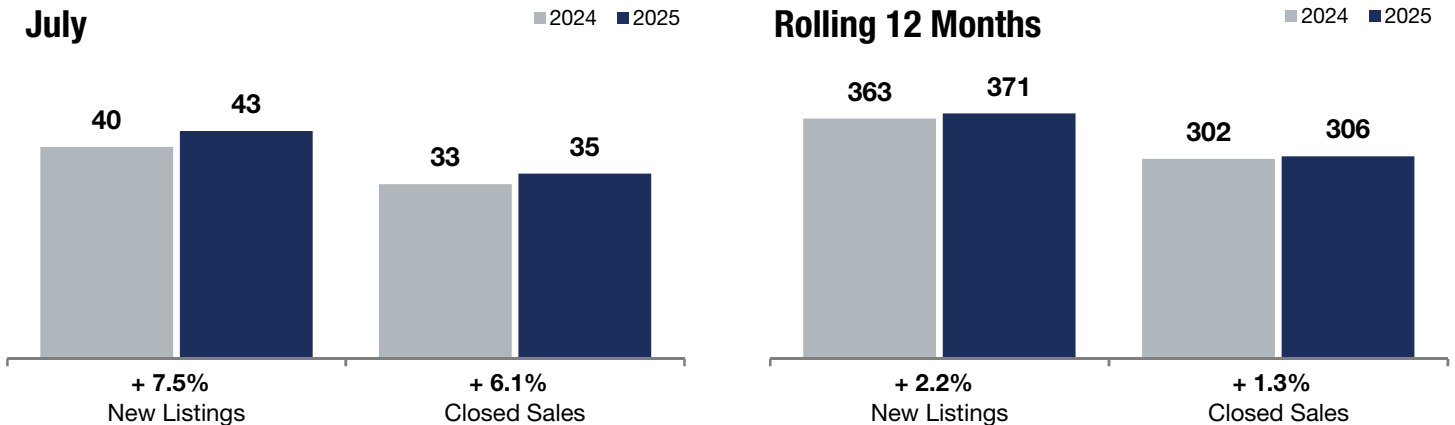
0.0%

Change in
Median Sales Price

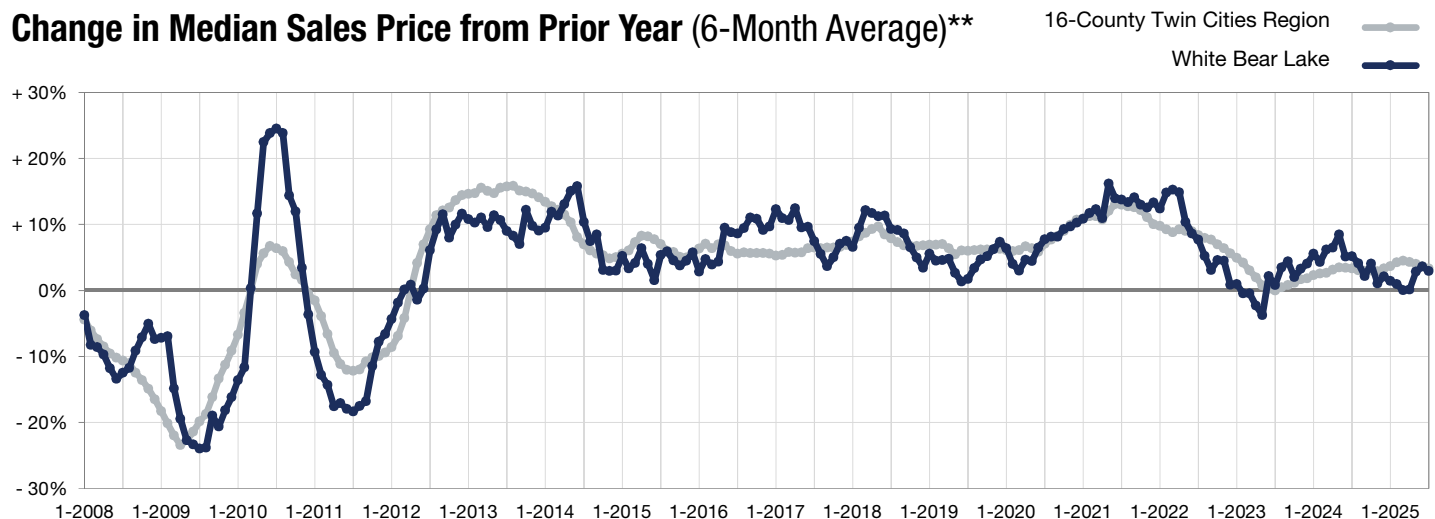
White Bear Lake

	July			Rolling 12 Months		
	2024	2025	+ / -	2024	2025	+ / -
New Listings	40	43	+ 7.5%	363	371	+ 2.2%
Closed Sales	33	35	+ 6.1%	302	306	+ 1.3%
Median Sales Price*	\$350,000	\$350,000	0.0%	\$350,000	\$360,000	+ 2.9%
Average Sales Price*	\$449,630	\$403,357	-10.3%	\$402,572	\$385,017	-4.4%
Price Per Square Foot*	\$232	\$236	+ 1.5%	\$219	\$216	-1.5%
Percent of Original List Price Received*	100.2%	99.0%	-1.2%	100.6%	99.9%	-0.7%
Days on Market Until Sale	28	30	+ 7.1%	26	34	+ 30.8%
Inventory of Homes for Sale	33	45	+ 36.4%	--	--	--
Months Supply of Inventory	1.3	1.7	+ 30.8%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.